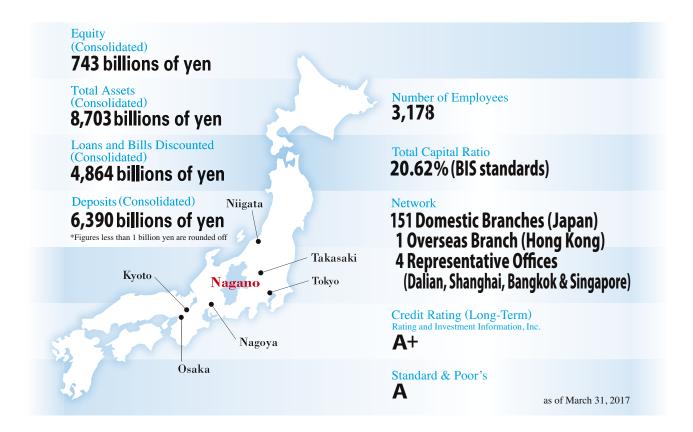


Corporate Outline





The Hachijuni Bank, Ltd. is one of the leading regional banks in Japan. We are mainly based in Nagano Prefecture, which is geographically located in the center of Japan and is well-known for its coexistence with beautiful nature and advanced industries.

Since its establishment in 1931 in Nagano City, Hachijuni Bank has consistently maintained sound management policies, and is now playing a significant role as one of the largest regional banks in Japan.

Branches of Hachijuni Bank can be found in Nagano, Gunma, Saitama, Niigata and Gifu Prefectures, as well as in Tokyo, Osaka and Nagoya metropolitan areas. We also have an overseas branch in Hong Kong, as well as, the Dalian Representative Office, the Shanghai Representative Office, the Bangkok Representative Office, and the Singapore Representative Office.

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Yoshiyuki Yamaura Chairman



Shoichi Yumoto President

Message from the Management

August 2017

We would like to begin by expressing our sincere gratitude for your patronage.

Since its establishment in 1931, and in tandem with the development of the regional economy, Hachijuni Bank ("the Bank") has continued to grow and has established itself as a key financial institution within its community. This is in large part due to the long-lasting support and patronage of our shareholders, our customers, and the community, for which we are very grateful.

We have designed our "Annual Report 2017" to present, in an easy-to-understand format, our earnings results and the details of our businesses for the fiscal year ending March 31, 2017. We sincerely hope that this report will help give you a better understanding of the Bank.

The Japanese economy continued to show weak activity in the first half of FY2016, but production turned upward in the second half, reflecting an increase in the demand for high quality smartphones in Asian countries, along with an increase in automobile exports to US and Europe.

In the economy of Nagano Prefecture, the Bank's main business area, production as a whole improved in the second half of FY2016 as production in electronic components and devices started to pick up. Some companies, however, cautiously adjusted their capital investment targets downward due to concerns about profitability as caused by the yen's appreciation around the middle of the fiscal year.

Under such economic circumstances, the Bank commenced its 30th Long-Term Management Plan entitled "Change to the Bank Creating Regional Vitality" spanning three years from FY2015 to FY2017. All of us at the Bank are focused on achieving the goals set by the long-term plan which centers around three themes: "Creating Regional Vitality," "Developing Customer Convenience" and "Enhancing Corporate Strength."

We kindly ask for your continued support and patronage in the years to come; in exchange, we will commit ourselves to doing our utmost to live up to your expectations.

Sincerely yours,

Yoshiyuki Yamaura Chairman Shoichi Yumoto President

Management Policies

Management Philosophy

"Stick firmly to the sound banking principles, thereby contributing to the development of the regional community"

Corporate Vision: "Shining at the center of Japan" – 8 "shines"

Strong trustworthiness from the people and the region of Nagano

Entirely sound, constant & steady earning power

Agreeable correspondence to the request of our customers

Business promotion from our customers' viewpoint

High awareness of compliance

Every staff's speedy, lively & responsible action

Trustworthy, efficient & assured operational system and condition

Advanced and confident computer system

Long-Term Management Guideline

ROE: 5% or higher

 $The \ 30^{th} \ Long\text{-}Term \ Management \ Plan \ (April \ 1, 2015 \sim March \ 31, 2018)$

"Change to the bank creating regional vitality"

| ▼ Themes | ▼ Main Measures | ▼ Specific Actions |
|-----------------------|--|--|
| | | Support for startups [Targeted number of new business launches within Nagano Prefecture: 600 cases over three years] |
| | | Support for attracting enterprises to Nagano [Targeted number of new plant and research institute projects in Nagano: 30 cases over three years] |
| | Strengthening the competitiveness of regional industries | Support for nurturing next-generation and growth industries (next-generation industries; developing "the sixth industry" of agriculture; medical and welfare; environment; tourism) |
| Creating | | Maintenance and development of industrial foundation taking advantage of business succession and M&A |
| regional vitality | | Problem-solving support by mobilizing outside professionals |
| · | | Effective use of the Bank's available management resources (offering community revitalization and other facilities within our offices) |
| | Contributions to community revitalization | Support for regional economy revitalization via public-private collaboration |
| | and human resources development | Support for promoting immigration and personnel exchanges (by increasing the number of Shinshu (Nagano) fans) |
| | | Supporting Nagano-based companies' efforts to develop talented human resources |
| | Strengthening of | Strengthening of functions of non-face-to-face channels |
| Developing customer | customer contact points | Review of our office network and business organization |
| convenience | Enhancement of | Strengthening of consultation functions |
| | responsiveness to customers | Review of clerical work procedures from the viewpoint of customer convenience |
| | | Strengthening of asset management business, including that of Group companies |
| | Diversification of profit sources | Strengthening functions of overseas operational bases |
| Enhancing | | Diversifying into other business areas and developing new businesses (efforts include those of Group companies) |
| corporate strength | Deepening of environmental management | Strengthening of environmental conservation activities [Objective: 10% reduction (base year: FY2010) in GHG emissions] |
| | Expansion of employee fields of activity | Creation of an environment that nurtures human resources with diverse capabilities, diverse values and outstanding creativity – an environment that allows every employee to play their respective roles to the fullest [Objective: 40% increase in the number of female managerial positions relative to April 1, 2015] |

Management Targets for March 2018

Net income for current term (non-consolidated):

¥20 billion

Ratio of consolidated profits to parent company's profits (net income basis):

1.2

Ratio of return to shareholders:

40%



Business Performance and Financial Standings

Financial Highlights (Consolidated)

| 0 0 | Millions of Ye | en | Thousands of U.S. Dollars |
|---|----------------|-----------|---------------------------|
| | 2017 | 2016 | 2017 |
| For the year: | | | |
| Total income | 209,163 | 181,205 | 1,864,365 |
| Total expenses | 169,540 | 132,569 | 1,511,190 |
| Income before income taxes | 39,622 | 48,635 | 353,174 |
| Net income attributable to owners of the parent | 26,312 | 30,171 | 234,532 |
| Net income per share | ¥ 51.92 | ¥ 59.85 | \$ 0.46 |
| At year-end: | | | |
| Deposits | 6,390,778 | 6,229,088 | 56,963,884 |
| Loans and bills discounted | 4,864,144 | 4,635,402 | 43,356,314 |
| Securities | 2,459,732 | 2,680,298 | 21,924,699 |
| Total assets | 8,703,848 | 8,172,508 | 77,581,324 |
| Equity | 743,555 | 686,158 | 6,627,643 |
| Total capital ratio : Basel 3 standards | 20.62% | 19.92% | |

Notes: 1. Yen figures have been rounded down to the nearest million yen.

2. The United States dollar amounts represent translations of Japanese yen at the exchange rate of ¥112.19 to US\$1.00 on March 31, 2017.

3. Net income per share is based on the weighted average number of shares of common stock outstanding during each year.

Summary of Business Performance

Consolidated Business Results

Ordinary profit decreased ¥8,601 million from the previous year to ¥40,421 million and net income attributable to owners of the parent decreased ¥3,859 million to ¥26,312 million.

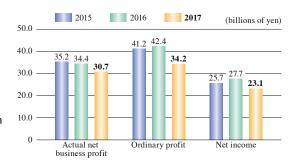
Non-consolidated Business Results

Ordinary income increased ¥27,902 million from a year earlier to ¥169,558 million due to an increase in "other operating income" such as gains on sales of bonds despite decreases in reversal of allowance for credit losses and in interest on loans.

Ordinary expenses increased ¥36,159 million from a year earlier to

¥135,352 million due to increases in "other operating expenses" such as loss on sales of bonds and in "general and administrative expenses" despite a decrease in "other expenses" such as loss on money held in trust.

As a result, ordinary profit decreased ¥8,256 million from the previous year to ¥34,205 million, net income decreased ¥4,591 million to ¥23,173 million.



Summary of Financial Standings

Results of Consolidated Main Accounts

Outstanding balance of deposits increased ¥161.6 billion to ¥6,390.7 billion from a year earlier owing to increases in deposits from general corporations and from individuals.

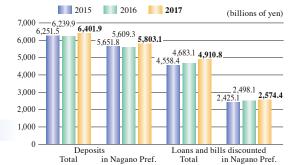
Outstanding balance of loans and bills discounted increased ¥228.7 billion to ¥4,864.1 billion due to increases in loans for local public entities and loans for businesses both in and outside Nagano Prefecture as well as loans for individual customers. Outstanding balance of securities decreased ¥220.5 billion to ¥2,459.7 billion, making flexible investment as well as securing stable profit by paying close attention to the market trends.

Results of Non-Consolidated Main Accounts

Outstanding balance of deposits increased ¥161.9 billion from a year earlier to ¥6,401.9 billion.

Outstanding balance of loans and bills discounted increased ¥227.7 billion to ¥4,910.8 billion.

Outstanding balance of securities decreased ¥218.6 billion to ¥2.465.0 billion.



Total Capital Ratio (Basel 3 standards)

Total capital ratio was 20.62% on a consolidated basis and 20.03% on a non-consolidated basis.

Profit Sharing

The Bank changed the dividend policy in FY2015 as follows.

Setting the lower limit of dividend per share to ¥5.0 a year, the Bank will positively provide returns to shareholders by stable dividend and purchase of own stocks.

With respect to the year-end dividend, the Bank decided to pay ¥8.0 per share. As a result, annual dividends, together with the interim dividend, amount to a total of ¥14.0 yen per share.



Corporate Governance

Corporate Governance Principle

- ➤ The Bank defines the Corporate Governance Principle as the basic policy which regulates all of the Bank's business activities, keeps the group's sustainability, enhances corporate value and carries out its social responsibility to realize the Bank's philosophy.
- ➤ The Corporate Governance Principle defines our basic stance toward the "customers," "shareholders," "employees," and the "regional community," as well as basic policies related to corporate governance, observation of laws, corporate ethics and disclosure of information.

Organizational Structure

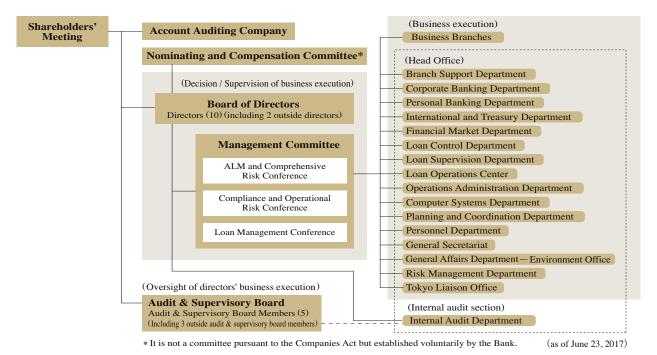
- ➤ The Bank appoints audit & supervisory board members (to form an Audit & Supervisory Board) based on the recognition that business oversight function should be separated from business execution function. While the Board of Directors decides and implements business operations, the Audit & Supervisory Board oversees business operations.
- ➤ Furthermore, the Bank appoints both outside directors and outside audit & supervisory board members who are not prone to having conflicts of interest with shareholders.

Decision / Supervision of Business Execution

- ➤ Under the Board of Directors, the Management Committee is established with three special conferences: ALM and Comprehensive Risk Conference, Compliance and Operational Risk Conference and Loan Management Conference.
- ➤ The Board of Directors is held at least once a month in principle. In this meeting, directors engage in substantial discussions and supervise the status of business operations with one another.
- ➤ The Board of Directors consists of eight (8) internal directors and two (2) outside directors and the Management Committee consists of senior executives.
- ➤ The Bank has established the "Nominating and Compensation Committee" as an advisory body in an aim to strengthen the independence, objectivity, and accountability of the Board of Directors.

Oversight of Directors' Business Execution

➤ The Audit & Supervisory Board is held every month in principle. It consists of five members including three (3) outside audit & supervisory board members. By attending the Board of Directors and providing appropriate advice, each member strictly oversees the execution of duties of directors. Two full-time audit & supervisory board members may attend the Management Committee and oversee the execution of business operations through inspecting each kind of matter, such as the status of internal controls and branches' audit results. They regularly discuss with Representative Directors in order to provide their views about management policy or issues, and also discuss with the Account Auditing Company.



Remuneration

- ➤ As for directors' remuneration, the Bank introduces three types of remuneration: fixed-amount compensation, performance-linked compensation and stock-based compensation.
- ➤ The monthly amount of fixed-amount compensation is limited to be within ¥25 million. Performance-linked compensation is based on the Bank's net income. The form of stock-based compensation is stock options (share options). The total amount of stock options is limited to be within ¥100 million in a year, to be decided at the shareholders' meeting. The payment amount to each director is decided by a consultation of the Board of Directors.
- ➤ Audit & supervisory board members' remuneration is fixed-amount compensation. The monthly amount of such remuneration is limited to be within ¥8 million by the resolutions of the shareholders' meeting and the payment amount to each member is decided by a consultation among audit & supervisory board members.
- ➤ With respect to the proposals for submission to the shareholders' meeting regarding remuneration of directors and audit & supervisory members and other remuneration-related matters, the Board of Directors receives advice and proposal from the Nominating and Compensation Committee.



Risk Management

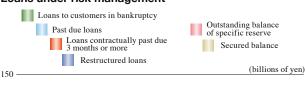
Comprehensive Risk Management

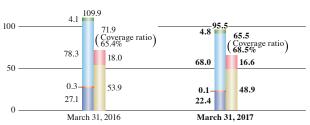
- ➤ The Bank's Board of Directors defines the basic policy regarding comprehensive risk management to ensure soundness of management and adequacy of its business operations. Targeted main risks are market risk, liquidity risk, operational risk and credit risk as described in the Risk Management Organization Chart (see below). By managing these risks comprehensively and reflecting them in the decision-making process of executives, the Bank restrains risk amount to the appropriate level relative to the Bank's capacity. The Bank makes a profit plan and allocates management resources suited to each form of risk.
- ➤ ALM and Comprehensive Risk Conference manages market risk, credit risk and liquidity risk. Compliance and Operational Risk Conference manages operation risk, computer system risk, and other operational risk. Loan Management Conference manages more diversified credit risks.

Risk Management Organization Chart



Loans under risk management





Note: Possible amounts of recoveries through disposition of collaterals pledged to the Bank are not included in the foregoing disclosed amounts. Therefore the disclosed amounts do not necessarily represent actual future loss amounts of the Bank.

| | | (billions of yen,%) |
|---|----------------|---------------------|
| | March 31, 2016 | March 31, 2017 |
| Loans to Customers in Bankruptcy | 4.1 (0.08) | 4.8 (0.09) |
| Past Due Loans | 78.3(1.67) | 68.0(1.38) |
| Loans Contractually Past Due 3 months or more | 0.3 (0.00) | 0.1 (0.00) |
| Restructured Loans | 27.1 (0.57) | 22.4(0.45) |
| Total | 109.9(2.34) | 95.5(1.94) |
| Outstanding Balance of loans and bills discounted | 4,683.1 | 4,910.8 |

(as of June 23, 2017)

(Loans under risk management as a percentage of outstanding balance of loans and bills discounted)

Regarding Terminologies:

Loans to Customers in Bankruptcy

Of loans for which substantial doubt is judged to exist as to ultimate collectibility of either principal or interest because they are past due for a certain period or for other reasons, the loans to customers who are alleged to commence legal corporate rearrangement procedures under Company Rehabilitation Law, Bankruptcy Law, Civil Rehabilitation Law, Commercial Code of Japan and other related laws, and/or to customers whose transactions with banks are suspended by the rules of clearing house. **Past Due Loans**

Of loans for which substantial doubt is judged to exist as to ultimate collectibility of either principal or interest because they are past due for a certain period or for other reasons, the loans to customers other than customers in bankruptcy and customers on

which the Bank granted concessions such as deferral of interest payments in order to support for their management reconstruction.

Loans Contractually Past Due 3 months or more

Loans, either principal or interest payment of which is contractually past due for 3 months or more; excludes loans to customers in bankruptcy and past due loans. **Restructured Loans**

Loans to customers on which the Bank granted concessions such as reduction of the stated interest rate, deferral of interest payments, extension of maturity date, debt forgiveness and other arrangements favoring customers to support for their management reconstruction; excludes loans to customers in bankruptcy, past due loans and loans contractually past due 3 months or more.

International Operations

Nagano Prefecture, which is the major business base for the Bank, has developed as an advanced region in Japan in terms of foreign trade and international business operations. Now there are about 2,600 bases of our customers in other countries, primarily in Asia.

Since the launch of its foreign exchange business in January 1962, the Bank has expanded its international operations to meet the growing needs of customers who operate worldwide.

The Bank maintains a network of overseas bases covering five major Asian cities. In addition to the Hong Kong Branch, which functions as the Asian control center and offers full banking services, we have four representative offices – Dalian, Shanghai, Bangkok and Singapore.

Leveraging this network – one of the most powerful of any Japanese regional bank – our staff of international banking specialists at headquarters and overseas offices stand ready to offer customers a wide range of support services to meet their needs in overseas transactions, overseas business expansion and business development. The Bank continues to be one of Japan's leading regional banks in terms of the amount of foreign exchange transactions handled. The Bank offers to parent companies in Japan the funds they need to expand overseas and the funds they need to finance their overseas subsidiaries ("parent-subsidiary

International and Treasury Department

♦ Nagano Main Office

178-8, Okada, Nagano-City 380-8682, Japan Phone: (026)227-1182 Facsimile: (026)226-2982

♦ Tokyo Office

1-22, Nihonbashi Muromachi 4-chome, Chuo-ku, Tokyo 103-0022, Japan Phone: (03)3242-0082 Facsimile: (03)3277-0146 SWIFT Address: HABK JPJT

Financial Market Department

♦ Tokyo Office

1-22, Nihonbashi Muromachi 4-chome, Chuo-ku, Tokyo 103-0022, Japan Phone: (03)3277-0082 Facsimile: (03)3246-4675

loans"). And we are also promoting initiatives to expand cross-border loans whereby our domestic offices offer direct loans to customers operating overseas. We have extended cross-border loans to customers operating in China, Thailand, Indonesia, Vietnam and India (as of the end of March 2017). We also handle loans denominated in Thai baht.

Our Hong Kong Branch offers loans to customers planning to operate in Hong Kong/South China as well as cross-border loans to customers' subsidiaries in Southeast Asia and mainland China. The Hong Kong Branch also offers loans denominated in RMB(renminbi). In addition, the Bank can meet the fund-raising needs of customers' overseas subsidiaries by making the most of our partnership with leading overseas banks.

Hong Kong Branch

Since its opening in May 1991, the Hong Kong Branch has been expanding with offering the financial services to the customers. As a result, the Bank now handles the large foreign exchange volume due to the Hong Kong Branch. Furthermore, the Hong Kong Branch offers a wide range of services such as providing various information, supporting business expansion for customers who seek to extend business in China and other Asian countries. In September 2010, the Hong Kong Branch started the renminbi-denominated transactions such as deposit, transfer and loan amid a surge of our customers' needs.

1602-05, 16F The Gateway Tower 2, 25 Canton Road, Tsim sha tsui, Kowloon, Hong Kong Phone: 852-2845-4188 Facsimile: 852-2537-1757 SWIFT Address: HABKHKHH



Singapore Representative Office / Bangkok Representative Office

Southeast Asia, together with China, has always attracted the attention of our customers as a region with strong growth potential. Currently, there are more than 900 bases of our customers in ASEAN countries.

Singapore is the distribution, financial and economic center in Southeast Asia. The Bank established its Singapore Representative Office



in 1997. And in 2007, it established the Bangkok Representative Office, which is the first in Thailand among all regional banks in Japan. Both offices collect and analyze information on the rapidly changing social, financial and economic conditions in the region, and offer the latest information to local customers. In cooperation with the Bank's head office and domestic branches, both offices help customers to expand their businesses in Southeast Asia.

♦ Singapore Representative Office

16 Raffles Quay, #15-05 Hong Leong Building, Singapore 048581 Phone: 65-6221-1182 Facsimile: 65-6221-0556

♦ Bangkok Representative Office

Bhiraj Tower at EmQuartier 18th floor, Unit1804 689 Sukhumvit Road, North Klongton, Vadhana, Bangkok 10110 Thailand Phone: 66-2261-8226 Facsimile: 66-2261-8227

Shanghai Representative Office / Dalian Representative Office

China is an important huge market for Japan and Nagano Prefecture. Our customers have established over 800 manufacturing and

sales facilities in mainland China, and their making inroads to coastal regions are especially remarkable. Since its opening in May 2002, the Shanghai Representative Office supports its customers in their making inroads to China from various aspects and tries to provide them with every kind of information from the city of Shanghai, which is the largest business city as well as a center of the economy and finance in China. In January 2008, the Bank established the Dalian Representative Office to offer careful support to customers.

♦ Shanghai Representative Office

8/F, Hang Seng Bank Tower, 1000 Lujiazui Ring Road, Pudong New Area, Shanghai, China Phone: 86-21-6841-1882 Facsimile: 86-21-6841-2118

◆ Dalian Representative Office

6F, Senmao Bldg., 147 Zhongshan Road, Xigang District, Dalian, Liaoning, China Phone: 86-411-3960-8266 Facsimile: 86-411-3960-8182





Corporate Social Responsibility (CSR)

Environmental Conservation Activities

Environmental Policy



Environmental Philosophy

The Hachijuni Bank Group positions environmental conservation activities as elements vital to corporate social responsibility and will contribute to the creation of a sustainable regional community through positive and continual improvements in the environment.

Action Program

- 1. The Group will try to prevent pollution, mitigate the effects of climate change and adapt to climate change by accurately determining the impact of its activities on the environment as well as the impact from the external environment, and will set, achieve, and review its environmental objectives.
- 2. The Group will comply with all laws, regulations, and agreements concerning the environment.
- 3. The Group will make efforts to conserve resources and energy toward reducing environmental burden.
- 4. By providing financial products, services, and information, the Group aims to support its clients who are directly involved with environmental preservation, thereby contributing to improving the local environment.

 5. Recognizing the importance of biodiversity which is a blessing of nature, the Group will work to preserve biodiversity.
- 6. All officers and employees of the Group, and their families, will engage in activities for environmental conservation, as well as enhance their awareness of environmental issues.

Three Pillars

1 Environmental conservation activities by the Bank's core

(Target of FY2017) Contribution to customers' activities in environmental improvements by providing environment-friendly financial products

2 Reduction of internal environmental burden

(Target of FY2017) Achievement of the reduction in both environmental burden and the Bank's costs through energy saving and resource conservation

3 Contribution to the regional economy and reinforcement of environmental education

(Target of FY2017) Contribution to the regional community through environmental volunteer activities

Topics

Our replies to CDP rewarded with No.1 rank in the banking sector

The Bank responded to the CDP 2016 questionnaire and gained the comprehensive rating "B (management)" that falls under the first rank group in the Japanese banking sector (4th rank group in the overall financial sector). CDP rated our business management particularly highly for being conscious of climate change, and its steady reduction of greenhouse gas emissions by setting medium-and long-term goals.

Environmental Management Survey Ranking

The Bank ranked first for the third year in a row (for FY2016) in the Japanese regional banking sector (6th in the overall financial sector) in the 20th Environmental Management Survey Ranking announced by the Nihon Keizai Shimbun. This survey evaluates Japanese companies to see how their environmental initiatives harmonize with management efficiency in 4 categories: systems for environmental management promotion, measures for pollution control and biodiversity promotion, resource circulation, and measures against global warming. As such, this survey is considered to be one of the most important rankings in Japan in terms of corporate environmental management.

Our Initiatives to Address Global Warming

Current State of Greenhouse Gas Emissions

Beginning in FY2014, the Bank has calculated GHG emissions up to Scope 3, including emissions in its supply chains.

| | | Items | FY2015 | FY2016 |
|---------|---|--|--------|--------|
| Scope 1 | Direct emissions | Heavy oil, kerosene, city gas, gasoline, propane gas | 2,589 | 2,692 |
| Scope 2 | Energy-derived indirect emissions | Electricity | 10,756 | 10,006 |
| Scope 3 | | | 17,693 | 13,628 |
| | 1 Purchased goods & services | Stationery, copying paper, water and sewage, etc. | 3,423 | 3,963 |
| | 2 Capital goods | All buildings belonging to the Bank, construction-in-progress accounts and other tangible fixed assets | 9,136 | 4,723 |
| | 3 Fuel and energy-related activities not included in Scope 1 or 2 | Heavy oil, kerosene, city gas, gasoline, propane gas, electricity | 1,131 | 1,110 |
| | 4 Transportation and delivery (upstream) | Postage, transportation | 1,870 | 1,782 |
| | 5 Waste generated in operations | All forms of waste | 37 | 83 |
| | 6 Business travel | Business trips | 550 | 534 |
| | 7 Employee commuting | Commuting | 1,546 | 1,483 |
| | | Total | 31,038 | 26,326 |

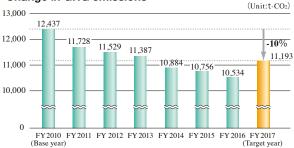
Note2: The above figures were authorized by Lloyd's Register Quality Assurance Limited (LRQA) as the third party guarantee



Reduction Targets for Greenhouse Gas Emissions

The Bank has set as its target for FY2017 a 10% reduction in GHG emissions from the base year of FY2010.

Change in GHG emissions



Note: To eliminate influences of increased/decreased emission factors over GHG emissions, the electricity emission factor is fixed at 0.378.

Results of Environmental Accounting for Fiscal Year 2016

Environmental conservation cost

(millions of yen)

| | (111111) | ions of yen) |
|---|----------|--------------|
| Classification | FY2015 | FY2016 |
| Business area cost | 42 | 310 |
| Resource circulation cost | 37 | 31 |
| Pollution prevention cost | 0 | 0 |
| Global environmental conservation cost | 5 | 279(*1) |
| Administrative activity cost | 63 | 64 |
| Personnel cost | 45 | 43 |
| Disclosure of environment information and advertisement | 12 | 14 |
| Maintenance of environmental management system | 5 | 6 |
| Monitoring of environmental burden | 1 | 1 |
| Social activity cost (*2) | 18 | 18 |
| Total | 123 | 392 |

Economic benefit associated with environmental conservation activities

(millions of yen)

| | ` | |
|---------------------------------------|--------|--------|
| Item | FY2015 | FY2016 |
| Income | 796 | 1,293 |
| Income from environment-related loans | 778 | 1,240 |
| Income from EB contracts | 9 | 41 |
| Income from ISO14001 consultations | 9 | 12 |
| Cost saved (*3) | 52 | 40 |
| Total | 848 | 1,330 |

- *1 Installation cost of LED, solar power generation system, introduction cost of BEMS (Building Energy Management System)
- *2 Support funds for "Hachijuni-no-Mori," donations to Nagano Environment Conservation Associations
- *3 The amount reduced in utilities expenses, supplies expenses and expenses for disposing of wastes through energy and resource saving efforts (stated by straight comparison with the previous fiscal year)

Environmental conservation benefit (Reduction of carbon dioxide emission)

(t-CO₂)

| Classification | FY2015 | FY2016 |
|--|---------|---------|
| CO2 emission reduced by the Bank's internal efforts (by straight comparison with the previous fiscal year) | 243 | 228 |
| CO2 emission reduced by customers through the help of the Bank's core businesses | 386,350 | 491,211 |
| Total | 386,593 | 491,439 |

ISO14001 Certification

➤ The Bank received the ISO14001 certification for its head office in March 1999, which was a first for a regional bank in Japan. It expanded the scope of this certification to all domestic branches in March 2002. A total of 176 offices (as of March 31, 2017) and nearly 5,000 employees are involved in this effort.

Contribution to the Region and Society

- ➤ As members of the "Hachijuni Volunteer Club," our employees are encouraged to participate in various social activities which include community cleaning campaigns, forest management programs, collaborations in events, and others. Our offices are also working actively in their own unique ways by cooperating in major events such as the "Nagano Prefecture Judan Ekiden (ekiden relay race through Nagano Prefecture)," welfare-related activities and collection volunteers, along with environmental volunteer activities. During FY2016, a total of around 6,000 of our employees worked as volunteers.
- ➤ To further support volunteers and motivate them, the Bank introduced the "Special Holiday System to Encourage Volunteer Activities."
- ➤ The Bank established the "Nagano Economic Research Institute" in March 1984 as a think tank to contribute to the advancement and development of the regional community in response to its highly sophisticated needs.
- ➤ The Bank also established the "Hachijuni Culture Foundation" in 1985 to contribute to the development of the regional community, specifically in arts and culture.

Board of Directors

Yoshiyuki Yamaura Chairman

Shoichi Yumoto residen

Masaki Matsushita Deputy President Yoshinori Matsuda Takashi Nakamura Managing Director Hideo Funami

Managing Director Muneo Yoshie Managing Director Managing Director Kunio Hamamura Director

Kayo Tashita Sokichi Kurosawa Director (Outside Director) Director (Outside Director)

Audit & Supervisory Board Members

Hiroshi Miyashita

Audit & Supervisory Board Member

Takeshi Kadota

Outside Audit & Supervisory Board Member

Kiyohito Yamasawa Outside Audit & Supervisory Board Member Koichi Sakai

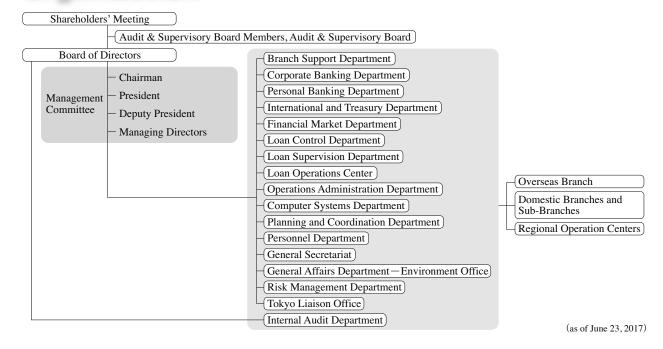
Audit & Supervisory Board Member

Vasuvoshi Wada

Outside Audit & Supervisory Board Member

(as of June 23, 2017)

rganization



Major Affiliated Companies

The Hachijuni Bank, Ltd.

Hachijuni Business Service Co., Ltd. Hachijuni Staff Service Co., Ltd. Hachijuni Securities Co., Ltd. Hachijuni Credit Guarantee Co., Ltd. Yamabiko Services Co., Ltd. Hachijuni Lease Co., Ltd. Hachijuni DC Card Co., Ltd. Hachijuni System Development Co., Ltd. Hachijuni Capital Co., Ltd. Hachijuni Auto Lease Co., Ltd.

Date of establishment Line of business

August 1981

Collection and delivery of materials and cash, printing

 September 1986
 Placement of temporary working staff ●May 1949

Securities business

●June 2000

Credit collection and management

●June 1974

Leasing

• August 1982

 Credit card business ● December 1983 ● Development of computer systems

● September 1984 ● Venture capital for high-tech companies

October 2005

(as of June 23, 2017)

Major Shareholders

| Name | Number of shares in thousands | % | Name | Number of shares in thousands | % |
|---|-------------------------------------|------|--|-------------------------------------|------|
| The Bank of Tokyo-Mitsubishi UFJ, Ltd. | 20,364 | 3.98 | The Master Trust Bank of Japan, Ltd. (Trust Account) | 12,067 | 2.36 |
| State Street Bank and Trust Company 505223 | 18,951 | 3.70 | Shin-Etsu Chemical Co., Ltd. | 11,830 | 2.31 |
| Meiji Yasuda Life Insurance Company | 17,867 | 3.49 | Showa Shoji Co., Ltd. | 11,820 | 2.31 |
| Nippon Life Insurance Company | 17,000 | 3.32 | Aioi Nissay Dowa Insurance Co., Ltd. | 11,441 | 2.23 |
| Japan Trustee Services Bank, Ltd. (Trust Account) | 14,417 | 2.82 | Tokio Marine & Nichido Fire Insurance Co., Ltd. | 9,598 | 1.87 |

(as of March 31, 2017)

Independent Auditor's Report

Deloitte.

Deloitte Touche Tohmatsu LLC Choei-Dai 2 Building 1277-2 Minami-Ishido-cho Nagano-shi, Nagano 380-0824 Japan

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Hachijuni Bank, Ltd.:

We have audited the accompanying consolidated balance sheet of The Hachijuni Bank, Ltd. and its consolidated subsidiaries as of March 31, 2017, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Hachijuni Bank, Ltd. and its consolidated subsidiaries as of March 31, 2017, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

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Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

June 26, 2017

Member of Deloitte Touche Tohmatsu Limited



Financial Section

Consolidated Balance Sheet March 31, 2017

| | Millions of | Yen | Thousands of U.S. Dollars (Note 1) |
|---|---------------------|---------------------|------------------------------------|
| | 2017 | 2016 | 2017 |
| ASSETS: | | | |
| Cash and due from banks (Notes 3 and 25) | ¥ 885,456 | ¥ 439,755 | \$ 7,892,474 |
| Call loans and bills bought | 100,485 | 24,855 | 895,672 |
| Monetary claims bought | 60,836 | 57,744 | 542,265 |
| Trading assets (Notes 4 and 26) | 15,444 | 11,912 | 137,665 |
| Money held in trust (Note 5) | 61,651 2,459,732 | 61,768 2,680,298 | 549,527 |
| Securities (Notes 6, 11 and 25) Loans and bills discounted (Notes 7, 25 and 27) | 4,864,144 | 4,635,402 | 21,924,699 43,356,314 |
| Foreign exchanges (Note 8) | 24,756 | 22,529 | 220,665 |
| Lease receivables and investments in leases (Note 23) | 63,583 | 63,995 | 566,751 |
| Other assets (Note 11) | 112,716 | 129,193 | 1,004,689 |
| Property, plant, and equipment—net (Note 9) | 38,056 | 38,706 | 339,214 |
| Intangible assets—net (Note 9) | 5,221 | 5,767 | 46,538 |
| Asset for employees' retirement benefits (Note 14) | 23,689 | 15,775 | 211,153 |
| Deferred tax assets (Note 22) | 2,088 | 2,182 | 18,612 |
| Customers' liabilities for acceptances and guarantees (Note 10) | 32,218 | 33,709 | 287,173 |
| Allowance for credit losses | (46,233) | (51,089) | (412,096) |
| TOTAL | ¥ 8,703,848 | ¥ 8,172,508 | \$ 77,581,324 |
| LIABILITIES AND EQUITY | | | |
| LIABILITIES: | V (200 770 | V < 220 000 | 4.56.062.004 |
| Deposits (Notes 11, 12 and 25) | ¥ 6,390,778 | ¥ 6,229,088 | \$ 56,963,884 |
| Negotiable certificates of deposit (Note 25) | 502,283 | 536,769 | 4,477,082 |
| Call money and bills sold | 3,594 | 125,103 | 32,034 |
| Payables under securities lending transactions (Notes 11 and 25) | 596,632 | 228,597 | 5,318,057 |
| Trading liabilities (Notes 4 and 26) Borrowed money (Notes 13 and 25) | 4,735 234,613 | 4,406 87,066 | 42,210 2,091,219 |
| Foreign exchanges (Note 8) | 254,615 1,572 | 2,131 | 14,015 |
| Other liabilities | 105,337 | 166,483 | 938,923 |
| Liability for employees' retirement benefits (Note 14) | 12,058 | 12,476 | 107,482 |
| Provision for reimbursement of deposits | 879 | 919 | 7,837 |
| Provision for contingent losses | 1,112 | 1,331 | 9,912 |
| Reserve under special laws | 8 | 11 | 77 |
| Deferred tax liabilities (Note 22) | 74,468 | 58,254 | 663,769 |
| Acceptances and guarantees (Note 10) | 32,218 | 33,709 | 287,173 |
| Total liabilities | 7,960,293 | 7,486,350 | 70,953,681 |
| EQUITY (Notes 15 and 30): | | | |
| Common stock—authorized, | | | |
| 2,000,000 thousand shares; issued, | | | |
| 511,103 thousand shares in 2017 and 2016 | 52,243 | 52,243 | 465,666 |
| Capital surplus | 34,516 | 34,516 | 307,657 |
| Stock acquisition rights (Note 16) | 343 | 274 | 3,063 |
| Retained earnings | 427,451 | 408,739 | 3,810,064 |
| Treasury stock—at cost, 4,416 thousand shares | | | |
| in 2017 and 4,415 thousand shares in 2016 | (3,154) | (3,153) | (28,113) |
| Accumulated other comprehensive income: | | | |
| Valuation difference on available-for-sale securities | 212,936 | 217,206 | 1,897,996 |
| Deferred loss on hedges | (9,979) | (43,745) | (88,951) |
| Defined retirement benefit plans | 2,801 | (4,153) | 24,973 |
| Total | 717,158 | 661,926 | 6,392,356 |
| Noncontrolling interests | 26,396 | 24,231 | 235,286 |
| Total equity | 743,555 | 686,158 | 6,627,643 |
| TOTAL | ¥ 8,703,848 | ¥ 8,172,508 | \$ 77,581,324 |
| • | | | |

See notes to consolidated financial statements.



Consolidated Statement of Income Year Ended March 31, 2017

| | Millions of | Yen | Thousands of U.S. Dollars (Note 1) |
|---|-------------|----------|------------------------------------|
| <u> </u> | 2017 | 2016 | 2017 |
| INCOME: | | | |
| Interest income: | | | |
| Interest on loans and discounts | ¥ 48,331 | ¥ 52,160 | \$ 430,802 |
| Interest and dividends on securities | 34,494 | 33,131 | 307,461 |
| Other interest income | 3,051 | 2,095 | 27,199 |
| Fees and commissions | 20,270 | 21,699 | 180,676 |
| Trading income | 1,735 | 1,832 | 15,468 |
| Other operating income (Note 17) | 88,515 | 52,539 | 788,981 |
| Other income (Note 18) | 12,764 | 17,746 | 113,776 |
| Total income | 209,163 | 181,205 | 1,864,365 |
| EXPENSES: | | | |
| Interest expenses: | | | |
| Interest on deposits | 3,927 | 4,043 | 35,005 |
| Interest on borrowings and rediscounts | 1,954 | 1,075 | 17,421 |
| Other interest expenses | 5,971 | 7,059 | 53,222 |
| Fees and commission payments | 6,910 | 6,704 | 61,598 |
| Other operating expenses (Note 19) | 77,489 | 42,745 | 690,696 |
| General and administrative expenses (Note 20) | 66,081 | 60,869 | 589,011 |
| Other expenses (Note 21) | 7,206 | 10,071 | 64,235 |
| Total expenses | 169,540 | 132,569 | 1,511,190 |
| INCOME BEFORE INCOME TAXES | 39,622 | 48,635 | 353,174 |
| INCOME TAXES (Note 22): | | | |
| Current | 11,505 | 12,636 | 102,555 |
| Deferred | 322 | 4,019 | 2,871 |
| Total income taxes | 11,827 | 16,656 | 105,426 |
| NET INCOME | 27,794 | 31,979 | 247,748 |
| NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS | 1,482 | 1,807 | 13,216 |
| NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT | ¥ 26,312 | ¥ 30,171 | \$ 234,532 |
| _ | Yen | | U.S. Dollars |
| PER SHARE OF COMMON STOCK (Note 29): | | | |
| Basic net income | ¥ 51.92 | ¥ 59.85 | \$ 0.46 |
| Diluted net income | 51.86 | 59.79 | 0.46 |
| Cash dividends applicable to the year | 14.00 | 15.00 | 0.12 |

See notes to consolidated financial statements.

Consolidated Statement of Comprehensive Income Year Ended March 31, 2017

| | | Millions of | Yen | | Thousands of (Note | |
|---|---|----------------------------|-----|--------------------------------|--------------------|-------------------------------|
| | | 2017 | | 2016 | | 2017 |
| NET INCOME | ¥ | 27,794 | ¥ | 31,979 | \$ | 247,748 |
| OTHER COMPREHENSIVE INCOME (LOSS) (Note 28): Unrealized loss on available-for-sale securities Deferred gain (loss) on derivatives under hedge accounting Defined retirement benefit plans | | (3,633) 33,766 7,020 | | (6,439) (16,570) (6,873) | | (32,386) 300,975 62,579 |
| Total other comprehensive income (loss) | | 37,153 | | (29,883) | | 331,168 |
| COMPREHENSIVE INCOME | ¥ | 64,948 | ¥ | 2,095 | \$ | 578,916 |
| TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Owners of the parent Noncontrolling interests | ¥ | 62,763 2,185 | ¥ | 997 1,097 | \$ | 559,440 19,476 |

See notes to consolidated financial statements.

Consolidated Statement of Changes in Equity Year Ended March 31, 2017

| | Thousands | | | | | 7 | Millions of Yen | én | | | | |
|--|--|-----------------|--------------------|--------------------------------|----------------------|---------------------------|---|---|--|--|----------------------------------|--|
| | | | | | | | Accumulated | Accumulated Other Comprehensive Income | hensive Income | | | |
| | Number of Sharres of Common Stock Outstanding | Common Stock | Capital Surplus | Stock Acquisition Rights | Retained Earnings | Treasury Stock | Valuation Difference on Available-for-Sale Securities | Deferred Gain (Loss) on Hedges | Defined Retirement Benefit Plans | Total | Noncon- trolling Interests | Total Equity |
| BALANCE, MARCH 31, 2015 | 511,103 | ¥ 52,243 | ¥ 29,674 | ¥ 271 | ¥ 386,589 | ¥ (5,015) | ¥ 223,235 | ¥ (27,175) ¥ | ¥ 2,420 | ¥ 662,244 | ¥ 29,964 | ₩ |
| Net income attributable to owners of the parent Cash dividends, ¥16.00 per share Increase due to stock exchange Purchases of treasury stock Disposals of treasury stock Net change during the period | | | 4,150 691 | 2 | 30,171 (8,022) | 2,255 (2,972) 2,579 | (6,029) | (16,570) | (6,574) | 30,171 (8,022) 6,405 (2,972) 3,271 (29,171) |) (5,732) | 30,171 (8,022) 6,405 (2,972) 3,271 (34,903) |
| BALANCE, MARCH 31, 2016 | 511,103 | 52,243 | 34,516 | 274 | 408,739 | (3,153) | 217,206 | (43,745) | (4,153) |) 661,926 | 24,231 | 686,158 |
| Net income attributable to owners of the parent Cash dividends, ¥15.00 per share Increase due to stock exchange Purchases of treasury stock | | | | | 26,312 (7,600) | | | | | 26,312 (7,600) | | 26,312 (7,600) |
| Net change during the period | | | | 69 | | | (4,270) | 33,766 | 6,955 | 36,520 | 2,164 | 38,685 |
| BALANCE, MARCH 31, 2017 | 511,103 | ¥ 52,243 | ¥ 34,516 | ¥ 343 | ¥ 427,451 | ¥ (3,154) | ¥ 212,936 | ¥ (9,979) |) ¥ 2,801 | ¥ 717,158 | ¥ 26,396 | ¥ 743,555 |
| | | | | | | Thousands | of U.S. Dol | ds of U.S. Dollars (Note 1) | | | | |
| | | | | | | | Accumulated | Other Compre | hensive Income | | | |
| | | Common Stock | Capital Surplus | Stock Acquisition Rights | Retained Earnings | Treasury Stock | Accumulated Valuation Difference on Available-for-Sale Securities | Accumulated Other Comprehensive Income Valuation Deferred Difference Gain Defined Available-for-Sale (Loss) on Retirement Seumites Hedges Benefit Plans | hensive Income Defined Retirement Benefit Plans | Total | Noncon- trolling Interests | Total Equity |
| BALANCE, MARCH 31, 2016 | | \$ 465,666 | 7 | \$ 2,444 | \$3,643,277 | \$ (28,109) | \$1,936,062 | \$ (389,927) | \$ (37,025) | \$1,936,062 \$ (389,927) \$ (37,025) \$5,900,046 | \$ 215,990 | \$ 6,116,036 |
| Net income attributable to owners of the parent Cash dividends, \$0.13 per share | | | | | 234,532 (67,745) | | | | | 234,532 (67,745) | Ü | 234,532 (67,745) |
| Increase due to stock exchange Purchases of treasury stock | | | | | | (5) | | | | (5) | • | (5) |
| Disposals of treasury stock Net change during the period | | | | 619 | | _ | (38,065) | 300,975 | 61,998 | 325,527 | 19,296 | 344,824 |
| BALANCE, MARCH 31, 2017 | | \$ 465,666 | \$ 307,657 | \$ 3,063 | \$3,810,064 | \$ (28,113) | \$1,897,996 | \$ (88,951) | \$ 24,973 | \$6,392,356 | \$ 235,286 | \$ 6,627,643 |
| See notes to consolidated financial statements. | | | | | | j | j | j | | | | |

Consolidated Statement of Cash Flows Year Ended March 31, 2017

| OPERATING ACTIVITIES: Income before income taxes Adjustments for: Income taxes—paid | 2017 ¥ 39,622 (14,056) | 2016 ¥ 48,635 | (Note 1) 2017 |
|---|------------------------------|------------------|---------------|
| Income before income taxes Adjustments for: Income taxes—paid | | ¥ 48,635 | |
| Adjustments for: Income taxes—paid | | ¥ 48,635 | |
| Income taxes—paid | (14,056) | | \$ 353,174 |
| | (14,056) | (16.520) | (125,202) |
| | (1(0 | (16,539) | (125,292) |
| Depreciation and amortization | 6,169 727 | 5,558 | 54,994 |
| Impairment losses Decrease in allowance for credit losses | | 225 | 6,485 |
| | (4,856) | (7,389) | (43,283) |
| Interest income | (85,877) | (87,387) | (765,463) |
| Interest expense | 11,852 | 12,178 | 105,649 |
| Interest received | 88,530 | 90,364 | 789,116 |
| Interest paid | (11,855) | (12,174) | (105,673) |
| Net increase in loans and bills discounted | (228,742) | (128,519) | (2,038,880) |
| Net increase (decrease) in borrowed money | 147,546 | (957) | 1,315,152 |
| Net increase (decrease) in deposits | 161,689 | (8,254) | 1,441,213 |
| Net (increase) decrease in call loans and bills bought | (78,722) | 35,172 | (701,686) |
| Net (decrease) increase in call money and bills sold | (121,509) | 116,514 | (1,083,068) |
| Net decrease (increase) in due from banks, excluding due | (2.505) | | (24.222) |
| from the Bank of Japan | (2,785) | 689 | (24,828) |
| Net increase (decrease) in payables under securities | 252.025 | (10.055) | 2.000.452 |
| lending transactions | 368,035 | (19,966) | 3,280,463 |
| Other—net | (3,744) | 58,767 | (33,374) |
| Total adjustments | 232,404 | 38,283 | 2,071,522 |
| Net cash provided by operating activities | 272,026 | 86,918 | 2,424,696 |
| INVESTING ACTIVITIES: | | | |
| Purchases of investment securities | (957,778) | (774,852) | (8,537,115) |
| Proceeds from sales of investment securities | 973,373 | 541,631 | 8,676,116 |
| Proceeds from naturities of investment securities | | | 1,493,327 |
| | 167,536 | 257,860 | (232,135) |
| Payments for increase in money held in trust | (26,043) | (56,508) | 242,386 |
| Proceeds from decrease in money held in trust | 27,193 | 59,723 | |
| Purchases of fixed assets | (7,224) | (7,599) | (64,397) |
| Proceeds from sales of fixed assets | 1,455 | 1,251 | 12,972 |
| Net cash provided by investing activities | 178,511 | 21,506 | 1,591,154 |
| FINANCING ACTIVITIES: | | (2.2-2) | (-) |
| Payments to acquire treasury stock | | (2,972) | (5) |
| Proceeds from sales of treasury stock | (=) | 3,783 | (|
| Dividends paid | (7,600) | (8,022) | (67,745) |
| Dividends paid to noncontrolling interests | (20) | (21) | (179) |
| Net cash used in financing activities | (7,620) | (7,232) | (67,929) |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS | (1) | (14) | (17) |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 442,915 | 101,178 | 3,947,904 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF FISCAL YEAR | 424,339 | 323,161 | 3,782,327 |
| CASH AND CASH EQUIVALENTS, END OF FISCAL YEAR (Note 3) | ¥ 867,254 | ¥ 424,339 | \$ 7,730,232 |

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements

Year Ended March 31, 2017

1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and the Enforcement Regulation for the Banking Law, and in accordance with accounting principles generally accepted in Japan (Japanese GAAP), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards (IFRS).

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2016 consolidated financial statements to conform to the classifications used in 2017.

All Japanese yen figures in the consolidated financial statements have been rounded down to the nearest million yen. Accordingly, the total of each account may not be equal to the combined total of the individual items.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which The Hachijuni Bank, Ltd. (the "Bank") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥112.19 to \$1, the rate of exchange at March 31, 2017. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a Consolidation – The consolidated financial statements as of March 31, 2017, include the accounts of the Bank and its 10 significant subsidiaries (together, the "Group").

Under the control and influence concepts, those companies in which the Bank, directly or indirectly, is able to exercise control over their operations are fully consolidated.

Investments in seven (six in 2016) unconsolidated subsidiaries and in one associated company are stated at cost, and are included in securities in the consolidated financial statements. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is eliminated.

- b Cash Equivalents For the purpose of reporting of cash flows, "Cash and cash equivalents" consists of "Cash" and "Due from the Bank of Japan."
- c Trading Assets and Liabilities Transactions for trading purposes (for purposes of seeking to capture gains arising from short-term changes in interest rates, currency exchange rates, or market prices of securities and other market-related indices or from gaps among markets) are included in "Trading assets" and "Trading liabilities" on a trade-date basis.

Trading securities and monetary claims bought for trading purposes are stated at fair value at the consolidated balance sheet date. Trading-related financial derivatives, such as swaps, futures, and options are stated at amounts that would be received or paid for settlement if such transactions were terminated at the consolidated balance sheet date.

Trading income includes interest received and paid during the fiscal year and unrealized gains and losses resulting from the change in the value of securities, monetary claims bought, and derivatives between the consolidated balance sheet dates.

d Securities - Securities other than investments in unconsolidated subsidiaries and associated company are classified into three categories, based principally on the Group's intent, as follows: (a) trading securities are securities held in anticipation of gains arising from shortterm changes in market value and/or held for resale to customers and are carried at fair value with corresponding unrealized gains and losses recorded in income; (b) held-tomaturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity, are stated at amortized cost computed using straight-line method; and (c) securities not classified as held-to-maturity debt securities, other than trading securities, are classified as available-for-sale securities. Marketable available-for-sale securities are stated at fair value with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. Availablefor-sale securities for which a fair value is not reliably determined are stated at cost computed using the movingaverage method.

In addition, investments in unconsolidated subsidiaries and associated company that are not accounted for by the equity method are carried at cost determined by the moving-average method.

Individual securities are written down when a decline in fair value below the cost of such securities is deemed to be other than temporary.

- e Securities in Money Held in Trust Securities included in "Money held in trust" are stated at fair value.
- f Property, Plant, and Equipment Property, plant, and equipment are stated at cost less accumulated depreciation. Depreciation for buildings and equipment of the Group is computed under the declining-balance method at rates based on the estimated useful lives, which are principally from 3 to 50 years for buildings and from 3 to 20 years for equipment.
- g Software Capitalized software for internal use is depreciated using the straight-line method over its estimated useful life (principally 5 years).
- h Long-Lived Assets The Group reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

i Allowance for Credit Losses – An allowance for credit losses is determined based on a credit assessment made by management at each consolidated balance sheet date. A key element relating to policies and discipline used in determining the allowance for credit losses is the credit classification and the related borrower categorization process. The categorization is based on conditions that may affect the ability of borrowers to service their debt, taking into consideration current financial information, historical payment experience, credit documentation, public information, analyses of relevant industry segments, and current trends. In determining the appropriate level of the allowance, the Group evaluates the probable loss by category of loan based on its type and characteristics.

The Bank performs a credit assessment of its loan asset quality. The quality of all loans is assessed by branches and the credit supervisory division with a subsequent audit by the asset review and the credit inspection division in accordance with the Bank's policies and discipline.

Under the policies and discipline, all loans are classified into five categories, which are: "normal"; "caution, including substandard"; "possible bankrupt"; "virtual bankrupt"; and "legal bankrupt."

The allowance for credit losses is calculated based on the past loss ratio for normal and caution categories, and on the fair value of the collateral and other factors of solvency, including value of future cash flows for possible bankrupt, virtual bankrupt, and legal bankrupt categories.

The Bank applied the "discounted cash flow method" (the "DCF method") in calculating the loan loss reserve amounts for most of the claims against obligors categorized as possible bankrupt or substandard under the self-assessment guidelines, when total loan amounts exceed a certain amount. Under the DCF method, the loan loss allowance is determined as the difference between (a) relevant estimated cash flows discounted by the original contractual interest rate and (b) the book value of the claim.

The consolidated subsidiaries provide an "Allowance for credit losses" at the amount deemed necessary to cover such losses, principally based on past experience and management's assessment of the loan portfolio.

j Asset and Liability for Employees' Retirement Benefits – The Bank and its consolidated subsidiaries have a contributory funded pension plan and noncontributory unfunded retirement benefit plans, together covering substantially all of their employees.

The Bank accounts for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date. The projected benefit obligations are attributed to periods on a benefit formula basis. Actuarial gains and losses that are yet to be recognized in profit or loss are recognized within equity (accumulated other comprehensive income), after adjusting for tax effects and are recognized in profit or loss over 10 years no longer than the expected average remaining service period of the employees.

- k Provision for Reimbursement of Deposits A provision for reimbursement of deposits, which were derecognized as liabilities under certain conditions, is provided for possible losses on future claims of withdrawal based on historical reimbursement experience.
- 1 Provision for Contingent Losses A provision for contingent losses is provided for the contribution to the National Federation of Credit Guarantee Corporations'

liability sharing program and is recorded in the amount of estimated future contributions based on subrogate performance, etc.

- m Reserve under Special Laws A reserve under special laws is provided for contingent liabilities from brokering of securities or derivative transactions in accordance with Article 46-5 of the Financial Instruments and Exchange Act.
- n Stock Options In December 2005, the ASBJ issued ASBJ Statement No.8, "Accounting Standard for Stock Options," and related guidance that require companies to recognize compensation expense for employee stock options based on the fair value at the date of grant and over the vesting period as consideration for receiving goods or services. The standard also requires companies to account for stock options granted to nonemployees based on the fair value of either the stock option or the goods or services received. In the consolidated balance sheet, the stock option is presented as a stock acquisition right as a separate component of equity until exercised. The standard covers equity-settled, share-based payment transactions, but does not cover cash-settled, share-based payment transactions.
- o Leases Finance leases that are deemed to transfer ownership of the leased property to the lessee are recognized as lease receivables, and finance leases that are not deemed to transfer ownership of the leased property to the lessee are recognized as investments in lease.
- p Income Taxes The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.

The Bank applied ASBJ Guidance No.26, "Guidance on Recoverability of Deferred Tax Assets," effective April 1, 2016. There was no impact from this for the year ended March 31, 2017.

- q Foreign Currency Transactions Assets and liabilities denominated in foreign currencies held domestically and the accounts of the Bank's overseas branch are translated into Japanese yen generally at the exchange rates prevailing on the consolidated balance sheet date.
- r Derivatives and Hedging Activities Derivatives are stated at fair value. Derivative transactions that meet hedge accounting criteria are primarily accounted for under the deferral method whereby unrealized gains and losses are deferred until maturity as deferred gain (loss) under hedge accounting in a separate component of equity.

The hedging derivative instruments must be highly effective in achieving offsetting changes in fair values or variable cash flows from the hedged items attributable to the risk being hedged.

The Bank adopted portfolio hedging in accordance with Industry Audit Committee Report No.24 issued by the Japanese Institute of Certified Public Accountants ("JICPA"). Under portfolio hedging, a portfolio of hedged items, such as deposits or loans with common maturities, is matched with a group of hedging instruments, such as interest rate swaps, which offset the effect of fair value fluctuations of the hedged items by identified maturities.

The effectiveness of the portfolio hedge is accessed by each group.

Currency swap and foreign exchange swap transactions are accounted for using deferral hedge accounting by fully applying Industry Audit Committee Report No.25 issued by the JICPA. Under deferral hedge accounting, hedged items are identified by grouping the foreign currency-denominated financial assets and liabilities by currencies and designating derivative transactions, such as currency swap transactions and forward exchange contracts as hedging instruments. Hedge effectiveness is reviewed by comparing the total foreign currency position of the hedged items and hedging instruments by currency.

With respect to derivative transactions between consolidated subsidiaries or internal transactions between trading accounts and other accounts, the Bank manages interest rate swap and currency swap transactions designated as hedging instruments in accordance with the strict hedging criteria for external mirror transactions stipulated in the Industry Audit Committee Reports No.24 and No.25. Therefore, the Bank accounts for the gains and losses on these swap transactions in its earnings or defers until maturity as deferred gain (loss) under hedge accounting in a separate component of equity.

The interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not measured at fair value but the net payments or receipts under the swap agreements are recognized and included in interest expense or income.

s Per Share Information – Basic net income per share ("EPS") is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted EPS reflects the potential dilution that could occur if securities were exercised or converted into common stock. Diluted EPS of common stock assumes full conversion of the outstanding convertible notes and bonds at the beginning of the year (or at the time of issuance) with an applicable adjustment for related interest expense, net of tax, and full exercise of outstanding warrants.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective years including dividends to be paid after the end of the fiscal year.

3. CASH AND CASH EQUIVALENTS

The reconciliation of "Cash and cash equivalents" in the consolidated statement of cash flows and "Cash and due from banks" in the consolidated balance sheet as of March 31, 2017 and 2016, was as follows:

| | Millions | Thousands of U.S. Dollars | | |
|---|-----------|---------------------------|--------------|--|
| | 2017 | 2016 | 2017 | |
| Cash and due from banks Due from banks, excluding amounts due | ¥ 885,456 | ¥ 439,755 | \$ 7,892,474 | |
| from the Bank of Japan | (18,202) | (15,416) | (162,242) | |
| Cash and cash equivalents | ¥ 867,254 | ¥ 424,339 | \$ 7,730,232 | |

4. TRADING ASSETS AND LIABILITIES

Trading assets and liabilities as of March 31, 2017 and 2016, consisted of the following:

| | Millions of Yen | | | | Thousands of U.S. Dollars | | |
|--|-----------------|----------------|---|----------------|---------------------------|------------------|--|
| | | 2017 | | 2016 | | 2017 | |
| Trading assets: Trading securities Financial derivatives | ¥ | 2,308 | ¥ | 2,037 | \$ | 20,579 | |
| Other trading assets | | 5,136 7,999 | | 4,875 4,999 | | 45,784 71,302 | |
| Total | ¥ | 15,444 | ¥ | 11,912 | \$ | 137,665 | |
| Trading liabilities —Financial derivatives | ¥ | 4,735 | ¥ | 4,406 | \$ | 42,210 | |

5. MONEY HELD IN TRUST

The aggregate fair value of money held in trust that is listed on stock exchanges or over-the-counter markets as of March 31, 2017 and 2016, is as follows:

| | Fair Value | | | | | | |
|-----------------------------|-----------------|--------|---|--------|----------------------|---------|--|
| | Millions of Yen | | | | usands of Dollars | | |
| | | 2017 | | 2016 | | 2017 | |
| Money held in trust—Trading | ¥ | 61,651 | ¥ | 61,768 | \$ | 549,527 | |

6. SECURITIES

Securities as of March 31, 2017 and 2016, consisted of the following:

| ū | Millions of Yen | | | | | Thousands of U.S. Dollars | | |
|---------------------------|-----------------|-----------|---|-----------|----|---------------------------|--|--|
| | | 2017 | _ | 2016 | _ | 2017 | | |
| Securities: | | | | | | | | |
| National government bonds | ¥ | 1,103,176 | ¥ | 1,354,338 | \$ | 9,833,108 | | |
| Local government bonds | | 185,639 | | 135,376 | | 1,654,685 | | |
| Corporate bonds | | 275,476 | | 285,580 | | 2,455,449 | | |
| Equity securities | | 347,127 | | 276,952 | | 3,094,100 | | |
| Other securities | | 548,312 | | 628,051 | | 4,887,355 | | |
| Total | ¥ | 2,459,732 | ¥ | 2,680,298 | \$ | 21,924,699 | | |

In the following description, in addition to "Securities" in the consolidated balance sheet, also presented are beneficial interests in trust investments within the item "Monetary claims bought."

The carrying amounts and aggregate fair value of the securities as of March 31, 2017 and 2016, are as follows:

| | Millions of Yen | | | | | | | |
|--|-----------------------|------------------------------------|----------------------|---------------|--|--|--|--|
| March 31, 2017 | Cost | Unrealized Gains | Unrealized Losses | Fair Value | | | | |
| Securities classified as: Available-for-sale: | | | | | | | | |
| Equity securities | ¥ 98,359 | | ¥ 229 | | | | | |
| Debt securities | 1,504,325 | 62,964 | 3,197 | 1,564,092 | | | | |
| Other securities | 526,440 | 13,344 | 5,850 | 533,934 | | | | |
| Held-to-maturity | 199 | 6 | | 206 | | | | |
| | Millions of Yen | | | | | | | |
| March 31, 2016 | Cost | Unrealized Unrealized Gains Losses | | Fair Value | | | | |
| Securities classified as: Available-for-sale: | | | | | | | | |
| Equity securities Debt securities | ¥ 99,912 1,647,743 | ¥ 168,309 124,588 | ¥ 696 238 | 1,772,094 | | | | |
| Other securities | 595,745 | 22,741 | 2,248 | 616,239 | | | | |

| | Thousands of U.S. Dollars | | | | | | | |
|---|---------------------------|---|---|----|---------------------------|--|--|--|
| March 31, 2017 | _ | Cost | Unrealized Gains | | realized Losses | Fair Value | | |
| Securities classified as: Available-for-sale: Equity securities Debt securities Other securities Held-to-maturity | \$ | 876,718 13,408,730 4,692,399 1,781 | \$2,139,301 561,233 118,944 56 | \$ | 2,043 28,502 52,147 | \$ 3,013,977 13,941,461 4,759,197 1,837 | | |

Proceeds from sales of available-for-sale securities for the years ended March 31, 2017 and 2016, were ¥1,015,515 million (\$9,051,746 thousand) and ¥561,687 million, respectively. Gross realized gains and losses on these sales, computed on the moving-average cost basis, were ¥53,573 million (\$477,524 thousand) and ¥10,986 million (\$97,923 thousand), respectively, for the year ended March 31, 2017, and ¥21,121 million and ¥2,472 million, respectively, for the year ended March 31, 2016.

7. LOANS AND BILLS DISCOUNTED

Loans and bills discounted as of March 31, 2017 and 2016, consisted of the following:

| | Million | Thousands of U.S. Dollars | | |
|--|---|---|--|--|
| | 2017 | 2016 | 2017 | |
| Bills discounted Loans on bills Loans on deeds Overdrafts | ¥ 18,029 171,456 4,035,585 639,074 | ¥ 17,462 191,752 3,780,431 645,755 | \$ 160,704 1,528,265 35,970,989 5,696,354 | |
| Total | ¥ 4,864,144 | ¥ 4,635,402 | \$ 43,356,314 | |

Of total loans, loans to customers in bankruptcy, which represent nonaccrual loans and which were included in loans and bills discounted, amounted to ¥4,902 million (\$43,701 thousand) and ¥4,192 million as of March 31, 2017 and 2016, respectively; past due loans, which represent nonaccrual loans other than loans to customers in bankruptcy, amounted to ¥68,376 million (\$609,469 thousand) and ¥78,657 million as of March 31, 2017 and 2016, respectively.

Of total loans, accruing loans contractually past due three months or more amounted to \$128 million (\$1,148 thousand) and \$343 million as of March 31, 2017 and 2016, respectively.

Of total loans, restructured loans amounted to \$22,485 million (\$200,422 thousand) and \$27,228 million as of March 31, 2017 and 2016, respectively. Restructured loans, designed to assist in the recovery of the financial health of debtors, were loans on which the Bank granted concessions (e.g., reduction of the stated interest rate, deferral of interest payment, extension of maturity date, reduction of the face amount). Loans classified as nonaccrual loans or accruing loans contractually past due three months or more were excluded from restructured loans.

8. FOREIGN EXCHANGES

Foreign exchanges as of March 31, 2017 and 2016, consisted of the following:

| following: | Millions of Yen | | | | | Thousands of U.S. Dollars | |
|--|-----------------|------------------------|---|------------------------|----|----------------------------|--|
| | | 2017 | | 2016 | | 2017 | |
| Assets: Due from foreign banks Foreign exchange bills bought Foreign exchange bills receivable | ¥ | 22,375 2,063 316 | ¥ | 19,548 2,645 335 | \$ | 199,446 18,393 2,824 | |
| Total | ¥ | 24,756 | ¥ | 22,529 | \$ | 220,665 | |
| Liabilities: Overdrafts from foreign banks Foreign exchange bills sold Foreign exchange bills payable | ¥ | 43 797 730 | ¥ | 162 754 1,213 | \$ | 389 7,112 6,514 | |
| Total | ¥ | 1,572 | ¥ | 2,131 | \$ | 14,015 | |
| | | | | | | | |

9. PROPERTY, PLANT, AND EQUIPMENT AND INTANGIBLE ASSETS

Property, plant, and equipment as of March 31, 2017 and 2016, net of accumulated depreciation of ¥70,128 million (\$625,086 thousand) and ¥70,355 million, respectively, consisted of the following:

| | Millions of Yen | | | | U.S. Dollars | | |
|-------------------------------|-----------------|--------|---|--------|--------------|---------|--|
| | | 2017 | | 2016 | | 2017 | |
| Land | ¥ | 13,986 | ¥ | 14,612 | \$ | 124,672 | |
| Buildings | | 12,293 | | 12,578 | | 109,581 | |
| Lease assets | | 57 | | 91 | | 516 | |
| Construction in progress | | 315 | | 292 | | 2,815 | |
| Other tangible fixed assets | | 11,401 | | 11,132 | | 101,628 | |
| Software | | 4,599 | | 5,141 | | 41,001 | |
| Other intangible fixed assets | | 621 | | 625 | | 5,537 | |
| Total | ¥ | 43,277 | ¥ | 44,474 | \$ | 385,753 | |

As of March 31, 2017 and 2016, deferred gains for tax purposes of ¥8,210 million (\$73,187 thousand) and ¥8,257 million, respectively, on property, plant, and equipment sold and replaced with similar assets have been deducted from the cost of newly acquired property, plant, and equipment.

10. ACCEPTANCES AND GUARANTEES

Acceptances and guarantees include all contingent liabilities associated with the issuance of letters of credit, acceptances of bills, and issuances of guarantees. The contra account included in the assets side of the consolidated balance sheet represents the Bank's potential claim against applicants.

11. ASSETS PLEDGED

Assets pledged as collateral as of March 31, 2017 and 2016, consisted of the following:

| | Millions | Thousands of U.S. Dollars | | |
|--|---------------------|---------------------------|-------------------------|--|
| | 2017 | 2016 | 2017 | |
| Assets pledged: Cash (other assets) Securities | ¥ 400 906,754 | ¥ 400 416,297 | \$ 3,568 8,082,310 | |
| Total | ¥ 907,154 | ¥ 416,697 | \$ 8,085,878 | |
| Related liabilities: Deposits Payables under securities lending transactions | ¥ 50,222 596,632 | ¥ 50,882 228.597 | \$ 447,659 5,318,057 | |
| lending transactions | | | 5,516,057 | |
| Total | ¥ 646,855 | ¥ 279,479 | \$ 5,765,716 | |

In addition to the above, assets pledged as collateral for transactions, such as exchange settlement transactions, or as substitute securities for initial margin on futures transactions and others were as follows:

| | | Millions | Thousands of U.S. Dollars | | | |
|--|---|--------------|---------------------------|--------------|----|----------------|
| | | 2017 | | 2016 | | 2017 |
| Securities Cash (other assets) Cash collateral received for financial instrument liabilities | ¥ | 63,694 25 | ¥ | 76,131 25 | \$ | 567,738 222 |
| (other assets) | | 11,029 | | 43,634 | | 98,309 |
| Deposits to central counterparty (other assets) | | 23,217 | | 11,382 | | 206,945 |

Further, lease receivables to be received as collateral for borrowed money were as follows:

| | | Millions | of Ye | en | usands of . Dollars |
|-------------------|---|----------|-------|-------|------------------------|
| | | 2017 | | 2016 | 2017 |
| Lease receivables | ¥ | 3,198 | ¥ | 3,124 | \$ 28,510 |

Additionally, initial margin of futures markets and guarantee deposits on office space included in other assets were as follows:

| | | Millions of Yen | | | | Thousands of U.S. Dollars | | |
|--|---|-----------------|---|------------|----|---------------------------|--|--|
| | | 2017 | | 2016 | | 2017 | | |
| Initial margins of futures markets Guarantee deposits on office space | ¥ | 79 843 | ¥ | 151 808 | \$ | 705 7,521 | | |

12. DEPOSITS

Deposits as of March 31, 2017 and 2016, consisted of the following:

| | Million | Thousands of U.S. Dollars | | |
|--------------------|-------------|---------------------------|---------------|--|
| | 2017 | 2016 | 2017 | |
| Current deposits | ¥ 262,486 | ¥ 245,638 | \$ 2,339,660 | |
| Ordinary deposits | 3,452,032 | 3,224,847 | 30,769,519 | |
| Savings deposits | 57,809 | 58,291 | 515,278 | |
| Deposits at notice | 9,028 | 13,079 | 80,471 | |
| Time deposits | 2,414,396 | 2,480,141 | 21,520,604 | |
| Other deposits | 195,025 | 207,089 | 1,738,350 | |
| Total | ¥ 6,390,778 | ¥ 6,229,088 | \$ 56,963,884 | |

13. BORROWED MONEY

As of March 31, 2017 and 2016, the weighted-average annual interest rates applicable to borrowed money were 0.35% and 0.45%, respectively.

Borrowed money includes borrowings from the Bank of Japan and other financial institutions. Annual maturities of borrowed money as of March 31, 2017, were as follows:

| Millions of Yen | Thousands of U.S. Dollars |
|-----------------|---|
| ¥ 233,728 | \$ 2,083,329 |
| 138 | 1,230 |
| 112 | 1,005 |
| 112 | 1,005 |
| 507 | 4,519 |
| 14 | 129 |
| ¥ 234,613 | \$ 2,091,219 |
| | ¥ 233,728 138 112 112 507 14 |

14. RETIREMENT AND PENSION PLANS

The Bank and its domestic consolidated subsidiaries have a contributory funded pension plan and noncontributory unfunded retirement benefit plans.

In the contributory funded pension plan, the Group adopted a cash balance plan that each employee has a "hypothetical account balance," which accumulates pay credits based on each salary level, interest credits based on the trend of market interest rate, and pay retirement lump-sum grants or pension, based on their salary and length of service. Some funded pension plan contributed to employee pension trust.

In the noncontributory unfunded plan, the Group pays retirement lump-sum grants based on salary and length of service.

Employees whose service with the Bank or its domestic consolidated subsidiaries is terminated are, under most circumstances, entitled to retirement and pension benefits determined by reference to basic rates of pay at the time of termination, length of service, and conditions under which the termination occurs. If the termination is involuntary, caused by retirement at the mandatory retirement age or death, the employee is typically entitled to a larger payment than in the case of voluntary termination.

In addition, some consolidated subsidiaries adopt the simplified method to calculate their liability for employees' retirement benefit and retirement benefit costs.

(1) The changes in defined benefit obligation, excluding the ones calculated by the simplified method, (3) below, for the years ended March 31, 2017 and 2016, were as follows:

| | | Millions | Thousands of U.S. Dollars | | | |
|--|---|--|---------------------------|---|----|---|
| | _ | 2017 | | 2016 | _ | 2017 |
| Balance at beginning of year Current service cost Interest cost Actuarial gains (losses) Benefits paid Others | ¥ | 52,638 2,241 71 (1,379) (2,914) 128 | ¥ | 49,139 2,025 337 3,913 (2,909) 130 | \$ | 469,191 19,983 637 (12,295) (25,982) 1,148 |
| Balance at end of year | ¥ | 50,786 | ¥ | 52,638 | \$ | 452,683 |

(2) The changes in plan assets, excluding the ones calculated by the simplified method, (3) below, for the years ended March 31, 2017 and 2016, were as follows:

| | Millions of Yen | | | | | Thousands of U.S. Dollars | |
|--|-----------------|---|---|---|----|--|--|
| | | 2017 | | 2016 | | 2017 | |
| Balance at beginning of year Expected return on plan assets Actuarial (gains) losses Contributions from the employer Benefits paid Others | ¥ | 55,656 939 6,343 964 (1,686) 128 | ¥ | 61,916 1,009 (5,832) 101 (1,667) 130 | \$ | 496,093 8,369 56,539 8,596 (15,029) 1,148 | |
| Balance at end of year | ¥ | 62,345 | ¥ | 55,656 | \$ | 555,717 | |

(3) The changes in liability for employees' retirement benefits calculated by the simplified method for the years ended March 31, 2017 and 2016, were as follows:

| | | Millions of Yen | | | | Thousands of U.S. Dollars | | |
|--|---|----------------------|---|----------------------|----|---------------------------|--|--|
| | | 2017 | | 2016 | | 2017 | | |
| Balance at beginning of year Net periodic benefit cost Benefits paid | ¥ | (280) 264 (55) | ¥ | 379 (611) (48) | \$ | (2,504) 2,361 (493) | | |
| Balance at end of year | ¥ | (71) | ¥ | (280) | \$ | (636) | | |

(4) Reconciliation between the asset and liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets, including that calculated by the simplified method (3) above is as follows:

| | Millions of Yen | | | | | Thousands of U.S. Dollars | | |
|---|-----------------|--------------------|---|--------------------|----|---------------------------|--|--|
| | | 2017 | | 2016 | | 2017 | | |
| Funded defined benefit obligation Plan assets | ¥ | 45,279 (68,878) | ¥ | 47,101 (62,513) | \$ | 403,599 (613,946) | | |
| Total Unfunded defined benefit | | (23,598) | | (15,412) | | (210,347) | | |
| obligation | | 11,967 | | 12,113 | | 106,675 | | |
| Net asset arising from defined benefit obligation | ¥ | (11,630) | ¥ | (3,299) | \$ | (103,671) | | |

| | Millions of Yen | | | | | Thousands of U.S. Dollars | | |
|---|-----------------|--------------------|---|--------------------|----|---------------------------|--|--|
| | | 2017 | _ | 2016 | _ | 2017 | | |
| Liability for employees' retirement benefits Asset for employees' retirement benefits | ¥ | 12,058 (23,689) | ¥ | 12,476 (15,775) | | 107,482 (211,153) | | |
| Net asset arising from defined benefit obligation | ¥ | (11,630) | ¥ | (3,299) | \$ | (103,671) | | |

(5) The components of net periodic benefit costs for the years ended March 31, 2017 and 2016, were as follows:

| | Millions of Yen | | | | | Thousands of U.S. Dollars | | |
|---|-----------------|-------------------------------|---|----------------------------------|----|------------------------------------|--|--|
| | | 2017 | | 2016 | | 2017 | | |
| Service cost Interest cost Expected return on plan assets Recognized actuarial losses (gains) Net periodic benefit costs calculated | ¥ | 2,241 71 (939) 2,360 | ¥ | 2,025 337 (1,009) (205) | \$ | 19,983 637 (8,369) 21,044 | | |
| by the simplified method Others | | 264 124 | | (611) 187 | | 2,361 1,114 | | |
| Net periodic benefit costs | ¥ | 4,125 | ¥ | 725 | \$ | 36,770 | | |

(6) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2017 and 2016, were as follows:

| | | Million | s of ` | Yen | ousands of S. Dollars |
|--------------------------|---|---------|--------|---------|--------------------------|
| | | 2017 | | 2016 | 2017 |
| Actuarial (losses) gains | ¥ | 10,083 | ¥ | (9,951) | \$ 89,878 |

(7) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans, before adjusting for tax effects, as of March 31, 2017 and 2016, were as follows:

| | | Millions | of Y | len . | Thousands of U.S. Dollars | | |
|---------------------------------------|---|----------|------|-------|---------------------------|----------|--|
| | | 2017 | | 2016 | | 2017 | |
| Unrecognized actuarial (gains) losses | ¥ | (4,210) | ¥ | 5,873 | \$ | (37,526) | |

(8) Plan assets

a. Components of plan assets

Plan assets as of March 31, 2017 and 2016, consisted of the following:

| | 2017 | 2016 |
|--|---------|----------|
| Debt investments | 21.85 % | 25.10 % |
| Equity investments | 47.71 | 39.89 |
| General account assets of life insurance companies | 22.89 | 25.11 |
| Cash and cash equivalents | 0.60 | 1.94 |
| Others | 6.95 | 7.96 |
| Total | 100.00% | 100.00 % |

Employee pension trusts for the years ended March 31, 2017 and 2016, are 33.89% and 27.85%, respectively, and are included in the total above.

b. Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the long-term rates of return which that are expected currently and in the future from the various components of the plan assets.

(9) Assumptions used for the years ended March 31, 2017 and 2016, were set forth as follows:

| | 2017 | 2016 |
|---|-------------|-------------|
| Discount rates | 0.0%-0.4% | (0.1)%-0.2% |
| Expected rates of return on plan assets | 1.0% - 2.0% | 1.0% - 2.0% |
| Salary increase rates | 10.0% | 10.0% |

15. EQUITY

The significant provisions in the Banking Law and the Companies Act of Japan (the "Companies Act") that affect financial and accounting matters are summarized below:

a Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Bank meets all the above criteria.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

b Increases/Decreases and Transfer of Common Stock, Reserve, and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of the legal reserve and additional paid-in capital equals 25% of common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution by the shareholders.

c Treasury Stock and Treasury Stock Acquisition Rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity.

The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights. The Banking Law provides that an amount at least equal to 20% of the aggregate amount of cash dividends and certain other appropriations of retained earnings associated with cash outlays applicable to each period shall be appropriated as a legal reserve (a component of retained earnings) until the total of such reserve and additional paid-in capital equals 100% of common stock. The amount of total additional paid-in capital and legal reserve that exceeds 100% of common stock may be available for dividends upon resolution by the shareholders. In addition, the Companies Act permits the transfer of a portion of additional paid-in capital and legal reserves to common stock upon resolution by the Board of Directors.

16. STOCK ACQUISITION RIGHTS

The Bank's stock option plans grant options to directors to purchase certain shares of the Bank's common stock in the respective periods. Stock-based compensation expenses were ¥69 million (\$619 thousand) and ¥75 million for the years ended March 31, 2017 and 2016, respectively.

The stock options outstanding as of March 31, 2017, are as follows:

| Stock Option | Persons Granted | Number of Options Granted | Date of Grant | Exercise Price | Exercise Period |
|----------------------|--------------------|------------------------------|-------------------|------------------------|---|
| 2008 Stock Option | 9 directors | 105,700 shares | July 28, 2008 | ¥ 1 (\$0.01) | From July 29, 2008, to July 28, 2033 |
| 2009 Stock Option | 8 directors | 135,900 shares | July 27, 2009 | ¥ 1 (\$0.01) | From July 28, 2009, to July 27, 2034 |
| 2010 Stock Option | 8 directors | 150,000 shares | August 2, 2010 | ¥ 1 (\$0.01) | From August 3, 2010, to August 2, 2035 |
| 2011 Stock Option | 8 directors | 150,000 shares | August 8, 2011 | ¥ 1 (\$0.01) | From August 9, 2011, to August 8, 2036 |
| 2012 Stock Option | 8 directors | 150,000 shares | August 6, 2012 | ¥ 1 (\$0.01) | From August 7, 2012, to August 6, 2037 |
| 2013 Stock Option | 7 directors | 129,300 shares | August 5, 2013 | ¥ 1 (\$0.01) | From August 6, 2013, to August 5, 2038 |
| 2014 Stock Option | 8 directors | 133,800 shares | July 22, 2014 | ¥ 1 (\$0.01) | From July 23, 2014, to July 22, 2039 |
| 2015 Stock Option | 8 directors | 78,900 shares | July 27, 2015 | ¥ 1 (\$0.01) ¥ 1 | From July 28, 2015, to July 27, 2040 |
| 2016 Stock Option | 8 directors | 150,000 shares | July 25, 2016 | (\$0.01) | From July 26, 2016, to July 25, 2041 |

The stock option activity is as follows:

| | Stock Option | | | | | | | |
|---|--------------|--------|----------|------------------|------------------|--|--|--|
| | 2008 | 2009 | 2010 | 2011 | 2012 | | | |
| Year Ended March 31, 2016 | | | (Shares) | | | | | |
| Nonvested | | | | | | | | |
| March 31, 2015- Outstanding Granted Canceled | 21,200 | 41,500 | 45,600 | 96,900 | 96,900 | | | |
| Vested March 31, 2016- Outstanding | 21,200 | 41,500 | 45,600 | 30,400 66,500 | 30,400 66,500 | | | |
| Vested | | | | | | | | |
| March 31, 2015- Outstanding Vested Exercised Canceled March 31, 2016- Outstanding | | | | 30,400 30,400 | 30,400 30,400 | | | |

| | Stock Option | | | | | | | |
|---|-------------------|--------------------|-------------------|-------------------|-------------------|--|--|--|
| | 2008 | 2009 | 2010 | 2011 | 2012 | | | |
| Year Ended March 31, 2017 | | | (Shares) | | | | | |
| | | | | | | | | |
| Nonvested March 31, 2016- Outstanding Granted Canceled | 21,200 | 41,500 | 45,600 | 66,500 | 66,500 | | | |
| Vested March 31, 2017- Outstanding Vested | 21,200 | 41,500 | 45,600 | 66,500 | 66,500 | | | |
| March 31, 2016- Outstanding Vested Exercised Canceled March 31, 2017- Outstanding | | | | | | | | |
| Exercise price | ¥1 (\$0.01) | ¥1 (\$ 0.01) | ¥1 (\$ 0.01) | ¥1 (\$ 0.01) | ¥1 (\$ 0.01) | | | |
| Average stock price at exercise | | | | | | | | |
| Fair value price at grant date | ¥617 (\$5.49) | ¥512 (\$ 4.56) | ¥452 (\$ 4.02) | ¥374 (\$ 3.33) | ¥410 (\$ 3.65) | | | |
| | | Stock (| Option | | | | | |
| | 2013 | 2014 | 2015 | 2016 | | | | |
| Year Ended March 31, 2016 | | (Sha | res) | | | | | |
| Nonvested | | | | | | | | |
| March 31, 2015- Outstanding Granted Canceled | 129,300 | 133,800 | 78,900 | | | | | |
| Vested March 31, 2016- Outstanding | 41,700 87,600 | 39,000 94,800 | 78,900 | | | | | |
| Vested March 31, 2015- Outstanding Vested Exercised | 41,700 41,700 | 39,000 39,000 | | | | | | |
| Canceled March 31, 2016- Outstanding | | | | | | | | |
| | 2012 | Stock | | 2016 | | | | |
| | 2013 | (Sha | 2015 | 2016 | | | | |
| Year Ended March 31, 2017 | | (Sile | 1103) | | | | | |
| Nonvested March 31, 2016- Outstanding Granted Canceled | 87,600 | 94,800 | 78,900 | 150,000 | | | | |
| Vested March 31, 2017- Outstanding Vested | 87,600 | 94,800 | 78,900 | 150,000 | | | | |
| March 31, 2016- Outstanding Vested Exercised Canceled March 31, 2017- Outstanding | | | | | | | | |
| Exercise price | ¥1 (\$ 0.01) | \$1 (\$ 0.01) | ¥1 (\$ 0.01) | ¥1 (\$ 0.01) | | | | |
| Average stock price at exercise | | | | | | | | |
| Fair value price at grant date | ¥602 (\$ 5.36) | ¥628 (\$ 5.59) | ¥927 (\$ 8.26) | ¥455 (\$ 4.05) | | | | |
| The Assumptions Used to Meas | sure the F | air Value | of the 20 | 016 Stock | Option | | | |
| Estimate method: | | -Scholes | | | | | | |
| Volatility of stock price: Estimated remaining outstanding peri | 41.69 | | | | | | | |
| Estimated dividend: | | ontns oer share | • | | | | | |
| Risk-free interest rate: | (0.33 | | | | | | | |

(0.337)%

Risk-free interest rate:



17. OTHER OPERATING INCOME

Other operating income for the years ended March 31, 2017 and 2016, consisted of the following:

| | Millions of Yen | | | | | Thousands of U.S. Dollars | | |
|-----------------------------|-----------------|--------|---|--------|----|---------------------------|--|--|
| | | 2017 | | 2016 | | 2017 | | |
| Gains on foreign exchange | | | | | | | | |
| transactions | ¥ | 834 | ¥ | 753 | \$ | 7,439 | | |
| Gains on sales of bonds | | 53,518 | | 17,516 | | 477,035 | | |
| Income on lease transaction | | | | | | | | |
| and installment receivables | | 32,931 | | 33,444 | | 293,531 | | |
| Other | | 1,231 | | 824 | | 10,974 | | |
| Total | ¥ | 88,515 | ¥ | 52,539 | \$ | 788,981 | | |

18. OTHER INCOME

Other income for the years ended March 31, 2017 and 2016, consisted of the following:

| | Millions of Yen | | | | | Thousands of U.S. Dollars | |
|--|-----------------|--------|---|--------|----|---------------------------|--|
| | | 2017 | | 2016 | | 2017 | |
| Gains on sales of equity securities | ¥ | 3.217 | ¥ | 3,604 | \$ | 28,679 | |
| Gains on money held in trust | Ť | 3,925 | Ŧ | 6,261 | Ф | 34,991 | |
| Reversal of allowance for credit losses | | 2,298 | | 5,162 | | 20,485 | |
| Other | | 3,323 | | 2,718 | | 29,620 | |
| Total | ¥ | 12,764 | ¥ | 17,746 | \$ | 113,776 | |

19. OTHER OPERATING EXPENSES

Other operating expenses for the years ended March 31, 2017 and 2016, consisted of the following:

| | Millions of Yen | | | | | U.S. Dollars | | |
|---|-----------------|--------|---|-----------------|----|--------------|--|--|
| | | 2017 | | 2016 | = | 2017 | | |
| Loss on sales of bonds Cost of lease transaction and | ¥ | 47,932 | ¥ | 11,249 | \$ | 427,241 | | |
| installment receivables Other | | 29,556 | | 29,785 1,710 | | 263,454 | | |
| Total | ¥ | 77,489 | ¥ | 42,745 | \$ | 690,696 | | |

20. GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses for the years ended March 31, 2017 and 2016, consisted of the following:

| | | Millions | Thousands of U.S. Dollars | | |
|--|---|------------------|---------------------------|------------------|-----------------------|
| - | | 2017 | | 2016 | 2017 |
| Salaries and related expenses Other | ¥ | 25,616 40,464 | ¥ | 25,660 35,208 | \$ 228,334 360,676 |
| Total | ¥ | 66,081 | ¥ | 60,869 | \$ 589,011 |

21. OTHER EXPENSES

Other expenses for the years ended March 31, 2017 and 2016, consisted of the following:

| | Millions of Yen | | | | Thousands of U.S. Dollars | |
|---------------------------------------|-----------------|-------|---|--------|---------------------------|--------|
| | | 2017 | | 2016 | | 2017 |
| Write-off of loans | ¥ | 3 | ¥ | 2 | \$ | 34 |
| Losses on sales of equity securities | | 373 | | 1,593 | | 3,331 |
| Valuation losses on equity securities | | 171 | | 37 | | 1,524 |
| Losses on money held in trust | | 2,892 | | 6,100 | | 25,779 |
| Losses on sales of real estate | | 73 | | 163 | | 657 |
| Impairment losses | | 727 | | 225 | | 6,485 |
| Other | | 2,964 | | 1,949 | | 26,421 |
| Total | ¥ | 7,206 | ¥ | 10,071 | \$ | 64,235 |

22. INCOME TAXES

The Bank and its domestic consolidated subsidiaries are subject to Japanese national and local income taxes that, in the aggregate, resulted in normal effective statutory tax rates of 30.57% and 30.57% for the years ended March 31, 2017 and 2016, respectively.

The tax effects of significant temporary differences that resulted in deferred tax assets and liabilities as of March 31, 2017 and 2016, are as follows:

| | | Millions | usands of . Dollars | | |
|--|---|----------|----------------------------|----------|-----------------|
| - - | | 2017 | | 2016 | 2017 |
| Deferred tax assets: | | | | | |
| Allowance for credit losses | ¥ | 12,219 | ¥ | 13,072 | \$ 108,921 |
| Liability for employees' retirement benefits | | 994 | | 3,772 | 8,863 |
| Valuation difference on | | | | ĺ | |
| available-for-sale securities | | 2,814 | | 941 | 25,086 |
| Deferred losses on hedges | | 6,640 | | 19,444 | 59,191 |
| Valuation losses on equity | | | | | |
| securities | | 1,565 | | 1,535 | 13,952 |
| Depreciation | | 2,814 | | 2,688 | 25,088 |
| Accrued enterprise tax | | 254 | | 519 | 2,265 |
| Other | | 3,037 | | 2,989 | 27,076 |
| Less—valuation allowance | | (2,654) | | (2,856) | (23,664) |
| Total deferred tax assets | | 27,686 | | 42,107 | 246,780 |
| Deferred tax liabilities: | | | | | |
| Valuation difference on | | | | | |
| available-for-sale securities | | 94,971 | | 94,882 | 846,524 |
| Gain on contribution of | | | | | |
| securities to employee | | | | | |
| retirement benefit trust | | 1,665 | | 1,665 | 14,840 |
| Deferred losses on hedges | | 2,294 | | 391 | 20,449 |
| Other | | 1,135 | | 1,240 | 10,122 |
| Total deferred tax liabilities | | 100,066 | | 98,178 | 891,936 |
| Net deferred tax liabilities | ¥ | (72,380) | ¥ | (56,071) | \$ (645,156) |

Reconciliation is not presented for the years ended March 31, 2017 and 2016, because the difference was immaterial (less than 5% of the normal statutory tax rate).

23. LEASES

Lessor

The net investments in leases are summarized as follows:

| | Millions of Yen | | | | | Thousands of U.S. Dollars | | |
|--|-----------------|---------------------------------------|---|---------------------------------------|----|---|--|--|
| | | 2017 | | 2016 | | 2017 | | |
| Gross lease receivables Estimated residual values Estimated maintenance cost Unearned interest income | ¥ | 58,717 5,332 (1,405) (4,071) | ¥ | 59,799 5,162 (1,423) (4,209) | \$ | 523,376 47,531 (12,530) (36,293) | | |
| Investments in leases | ¥ | 58,572 | ¥ | 59,327 | \$ | 522,084 | | |

Maturities of lease receivables for finance leases that are deemed to transfer ownership of the leased property to the lessee are as follows:

| March 31 | | Million | Thousands of U.S. Dollars | | | |
|---|---|--|---------------------------|--|----|--|
| | | 2017 | | 2016 | | 2017 |
| Due in 1 year or less Due from 1 to 2 years Due from 2 to 3 years Due from 3 to 4 years Due from 4 to 5 years Due after 5 years | ¥ | 1,691 1,242 798 469 251 583 | ¥ | 1,547 1,266 835 445 226 387 | \$ | 15,076 11,075 7,113 4,184 2,245 5,200 |
| Total | ¥ | 5,036 | ¥ | 4,709 | \$ | 44,894 |

Maturities of investments in leases for finance leases that are deemed not to transfer ownership of the leased property to the lessee are as follows:

| Manch 21 | | Million | Thousands of U.S. Dollars | | | |
|--|---|---|---------------------------|---|----|--|
| March 31 | | 2017 | _ | 2016 | _ | 2017 |
| Due in 1 year or less Due from 1 to 2 years Due from 2 to 3 years Due from 3 to 4 years Due from 4 to 5 years Due after 5 years | ¥ | 18,206 14,874 11,201 7,814 4,134 2,486 | ¥ | 18,475 14,758 11,387 7,736 4,484 2,958 | \$ | 162,285 132,586 99,839 69,650 36,850 22,164 |
| Total | ¥ | 58,717 | ¥ | 59,799 | \$ | 523,376 |

The minimum rental commitments under noncancelable operating leases as of March 31, 2017 and 2016, are as follows:

| | | Million | Thousands of U.S. Dollars | | | |
|---------------------------------------|---|----------------|---------------------------|----------------|----|------------------|
| | | 2017 | | 2016 | | 2017 |
| Due within 1 year Due after 1 year | ¥ | 2,976 3,754 | ¥ | 2,841 3,475 | \$ | 26,533 33,469 |
| Total | ¥ | 6,731 | ¥ | 6,317 | \$ | 60,003 |

24. RELATED-PARTY TRANSACTIONS

Related-party transactions for the fiscal years ended March 31, 2017 and 2016, are as follows:

| | | | 2017 | | | | | | |
|-------------------|---------------------------------------|----------------------------|---|----------------------------|----------------------------|---------------|---------------|-------|----------------------|
| Related Category | | Description ategory of the | | Amounts of Transactions | | | Bala nd of | | |
| Party | - Category | Transaction | Millions of Yen | Thousa U.S. D | | | llions Yen | 11100 | ısands of Dollars |
| Takeshi Kadota | Audit & Supervisory Board membe | Loan | (Average amounts) ¥ 15 \$ 140 | | ¥ | 15 | \$ | 134 | |
| | | | | | 20 | 16 | | | |
| Related Party | Category | Description of the | Amounts of Transactions Millions of Yen | | Eı | Bala nd of | | | |
| Tarty | | Transaction | | | Millions of Yen Millions o | | s of | Yen | |
| Takeshi | Audit & | Loan | (Average | amoi | unts) | | | | |
| Kadota | Supervisory Board membe | r | ¥ | | 17 | ¥ | | | 16 |

25. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

(1) Group Policy for Financial Instruments

The Group offers financial services such as providing loans and sales of investment products to customers. In performing these operations, the Bank uses funds received as deposits from customers or by borrowing money from the market in consideration of market conditions and the balance in funding periods between the short term and the long term.

As the Bank holds financial assets and liabilities affected by interest rate movements, it carries out Asset Liability Management ("ALM") to avoid negative effects of interest movements. In managing interest rate movements, the Bank utilizes derivatives.

The Bank and certain consolidated subsidiaries also hold securities for sale to customers

(2) Nature and Extent of Risks Arising from Financial Instruments

(a) Loans

The Bank provides loans mainly to domestic customers, but does not focus on specific groups of companies. These loans are exposed to credit risk in the case of the customers'

breach of the contract. In all domestic loans, the percentage of loans in Nagano Prefecture, the Bank's main business area, is approximately 50%. As such, the Bank's credit risk is likely to deteriorate if there are negative changes in the economy in Nagano Prefecture.

(b) Securities

Securities are mainly bonds, stocks, investment trusts, and corporate investment funds. These securities are classified into categories, such as (1) securities held to maturity, (2) securities available for sale, and (3) securities for trading purposes to sell to customers. All securities are exposed to the credit risk of the securities' issuers or interest rate risk, market price risk, foreign exchange risk, and liquidity risk.

(c) Deposits

The Bank receives deposits from customers. These deposits are exposed to interest rate risk, foreign exchange risk, and liquidity risk.

(d) Derivatives

The purpose of using derivatives is to provide customers various hedging instruments to hedge the Bank's portfolio under ALM and to enhance the Bank's profit. Derivatives include interest rate swaps, interest cap transactions, and currency exchange swaps. Using these derivatives as hedging instruments for loans and securities, the Bank applies hedge accounting to derivative transactions and assesses the effectiveness between the hedged items and hedging instruments from the start of hedging. These derivative transactions are exposed to market risk and credit risk.

Derivative transactions used for hedging purposes are carried out in accordance with the Bank's annual hedging policy.

(3) Risk Management for Financial Instruments

(a) Credit risk management

In accordance with internal rules of credit risk management, the Bank examines every loan, manages loans according to credit lines for each debtor, addresses troubled loans, reviews each debtor's credit rating, and manages the Bank's loan portfolio. Regarding the loan examination structure, the loan promotion section is separated from the loan examination section in the head office. These two sections monitor and check each other. Every loan from the business branches is examined in many stages from loan application to the Bank's final decision. The Bank reviews each debtor's credit rating on a regular basis to identify troubled loans in a timely manner. In addition, the Bank uses examination results in order to reduce credit risk and to manage the Bank's loan portfolio.

To address the credit risk of securities' issuers, the Bank carries out its business under credit line limits for each debtor. Such limits are defined by the Risk Management Department on a semiannual basis.

(b) Market risk management (interest rate risk, foreign exchange risk, and market price risk)

The Group stipulates internal rules of market risk management and controls market risk so as to maintain management soundness and profitability.

Considering the market and the Bank's conditions, the Bank updates its Market Risk Management Policy on a semiannual basis to maintain an appropriate balance between risk and return and to adjust the volume of risk. Furthermore, the management committee confirms the risk limit and loss limit by each transaction type for each customer according to the Market Risk Management

Policy. The Bank defines the limit of investment, limit of holding, and limit of valuation losses, as necessary. It also defines the threshold that should limit market risk and losses to certain amounts. Each section should carry out its business within risk limits, as well as report the risk status to an executive officer on a daily basis.

Regarding management of business operations, the front office is separated from the back office. The middle office which controls and manages risk is also separated from these two offices. These three offices monitor and check each other.

Management of Interest Rate Risk

To manage risk caused by interest rate fluctuations, the Bank uses Value at Risk ("VaR") for the change of economic value and uses ALM for the change of interest rate in gap analysis. The "ALM and Integrated Risk Conference" monitors the Group's risk status and discusses various measures corresponding to risks. As stated above, the Bank uses some derivative transactions under ALM

Management of Foreign Exchange Risk

The Bank manages the change of economic value arising from fluctuations in foreign exchange rates by VaR. To avoid excessive foreign exchange risk, the Bank defines the upper holding limit in its Market Risk Management Policy.

Management of Market Price Risk

The Bank manages the change of economic value arising from fluctuations in market prices by VaR. The Board of Directors define the upper limit of risk on a semiannual basis by taking into account the Bank's capital status and market conditions. Certain consolidated subsidiaries report market values of holding securities to the Bank's Board of Directors on a regular basis.

The Principles of Derivative Transactions

The Bank establishes internal rules for derivative transactions and manages the Group's risk in an integrated fashion, including derivative transactions made by consolidated subsidiaries. Regarding derivatives, the Risk Management Department reports the total positions, market values, and market risk amounts to both executive officers and the "ALM and Integrated Risk Conference" on a regular basis.

To manage risk arising from derivative transactions, the middle office, which checks and controls risk, is separated from the front office so as to monitor the front office's transactions.

Quantitative Information on Market Risk

The Bank principally uses VaR for quantitative analysis of the market risk of all financial instruments. For calculating VaR, the historical simulation method (confidence interval of 99.9%; observation period of 1,250 days; and holding period of 10 days for Bank's trading business, 240 days for Bank's banking business, and 120 days for others) has been adopted.

The VaRs in the Bank's trading business are ¥355 million (\$3,166 thousand) and ¥438 million and the VaRs in the Bank's banking business are ¥303,766 million (\$2,707,603 thousand) and ¥262,212 million as of March 31, 2017 and 2016, respectively.

The Bank conducts backtesting to compare the VaR calculated using the model with actual loss amounts. According to the bank testing results, it is believed that the measurement model that the Bank uses is adequate to

capture market risk. It should be noted that VaR measures the amount of market risk at certain probability levels statistically calculated based on historical market fluctuations, and therefore, there may be cases where market risk cannot be captured in situations when market conditions change dramatically beyond what has been experienced historically.

(c) Liquidity risk management

The Bank manages liquidity risk through diversification of funding and adjustment of funding periods between long term and short term under ALM.

(4) Fair Value of Financial Instruments

Fair values of financial instruments are based on quoted prices in active markets. If quoted prices are not available, other rational valuation techniques are used instead. Please see Note 26 for the details of the fair value of derivatives.

(a) Fair value of financial instruments

| | | Iillions of Y | |
|--|---|-----------------------|-----------------------------|
| March 31, 2017 | Carrying Amount | Fair Value | Unrealized Gains(Losses) |
| Cash and due from banks Call loans and bills bought Securities: | ¥ 885,456 100,485 | ¥ 885,456 100,485 | |
| Held to maturity Available for sale Loans and bills discounted Allowance for credit losses | 199 2,434,485 4,864,144 (39,213) | 206 2,434,485 | ¥ 6 |
| Subtotal | 4,824,931 | 4,873,024 | 48,093 |
| Total | ¥8,245,559 | ¥8,293,658 | ¥ 48,099 |
| Deposits Negotiable certificates of deposit Payables under securities lending | ¥6,390,778 502,283 | ¥6,391,270 502,283 | ¥ (492) |
| transactions Borrowed money | 596,632 234,613 | 596,632 234,624 | (10) |
| Total | ¥7,724,308 | ¥7,724,811 | ¥ (502) |
| Derivative transactions: Hedge accounting not applied Hedge accounting applied | ¥ 437 (18,630) | ¥ 437 (18,630) | |
| Total | ¥ (18,193) | ¥ (18,193) | |
| March 31, 2016 | | | |
| Cash and due from banks Call loans and bills bought Securities: | ¥ 439,755 24,855 | ¥ 439,755 24,855 | |
| Held to maturity Available for sale Loans and bills discounted Allowance for credit losses | 3,200 2,654,858 4,635,402 (43,218) | 3,210 2,654,858 | ¥ 10 |
| Subtotal | 4,592,184 | 4,662,295 | 70,110 |
| Total | ¥7,714,854 | ¥7,784,975 | ¥ 70,120 |
| Deposits Negotiable certificates of deposit Payables under securities lending | 6,229,088 536,769 | 6,229,537 536,779 | ¥ (449) (9) |
| transactions Borrowed money | 228,597 87,066 | 228,597 87,073 | (6) |
| Total | ¥7,081,523 | ¥7,081,988 | ¥ (464) |
| Derivative transactions: Hedge accounting not applied Hedge accounting applied | ¥ 540 (63,969) | ¥ 540 (63,969) | |
| Total | ¥ (63,428) | ¥ (63,428) | |
| | | | |

| Thousands of U.S.Dollars | | | | | | | | |
|--------------------------|-------------------------------|--|--|--|--|--|--|--|
| Carrying Amount | Fair Value | Unrealized Gains (Losses) | | | | | | |
| \$ 7.892,474 | \$ 7,892,474 | | | | | | | |
| 895,672 | 895,672 | | | | | | | |
| | | | | | | | | |
| 1,781 | 1,837 | \$ 56 | | | | | | |
| 21,699,666 | 21,699,666 | | | | | | | |
| 43,356,314 | | | | | | | | |
| (349,523) | | | | | | | | |
| 43,006,790 | 43,435,465 | 428,674 | | | | | | |
| \$73,496,384 | \$ 73,925,116 | \$ 428,731 | | | | | | |
| \$56,963,884 | \$ 56,968,275 | \$ (4,391) | | | | | | |
| 4,477,082 | 4,477,078 | 4 | | | | | | |
| | | | | | | | | |
| 5,318,057 | 5,318,057 | | | | | | | |
| 2,091,219 | 2,091,312 | (93) | | | | | | |
| \$68,850,244 | \$68,854,724 | \$ (4,479) | | | | | | |
| | | | | | | | | |
| \$ 3.895 | \$ 3,895 | | | | | | | |
| | | | | | | | | |
| \$ (162,163) | \$ (162,163) | | | | | | | |
| | Carrying Amount \$ 7,892,474 | Carrying Amount Fair Value \$ 7,892,474 \$ 7,892,474 895,672 \$ 895,672 1,781 21,699,666 43,356,314 21,699,666 43,9523) 43,006,790 43,435,465 \$73,496,384 \$ 73,925,116 \$56,963,884 \$ 56,968,275 4,477,082 4,477,078 5,318,057 2,091,312 \$68,850,244 \$ 68,854,724 \$ 3,895 \$ 3,895 \$ (166,059) \$ (166,059) | | | | | | |

Cash and Due from Banks

Carrying values of cash and due from banks that have no maturity dates are approximately equivalent to fair values.

Regarding due from banks with maturity dates, the carrying values of products with short maturities (less than one year) are equivalent to the fair values.

Call Loans and Bills Bought

Carrying value of call loans and bills bought whose term is short (within one year) approximates the fair value and is therefore deemed equal to the fair value.

Securities

Fair values of stocks are measured at the quoted market prices in stock markets. Fair values of bonds are measured at the quoted market prices in bond markets or the quoted prices obtained from financial institutions.

Fair values of investment trusts are measured at the standard prices disclosed in public.

Fair values of private placement bonds with guarantees are measured at the total amounts of the principal and interest discounted at market rates, plus spreads. The spreads are defined in internal guidelines.

Information relating to securities for holding purpose is included in Note 6.

Loans

Because floating-rate loans are immediately affected by the movement of interest rates, the carrying values of these loans are equivalent to fair values in cases where the credit risk of debtors has not totally changed from the execution of the loans.

For fixed-rate loans used to fund business, fair values are determined by discounting the total amounts of the principal and interest at market rates plus spreads. The spreads are defined in internal guidelines.

For fixed-rate loans other than business funds, fair values are determined by discounting the total amounts of the principal and interest at expected rates if the Bank newly executes similar loans to customers. Such expected rates are determined according to the loans' type and period. The

carrying values of fixed-rate loans other than business funds with short maturity (less than one year) are equivalent to the fair values

For loans to debtors who are legally bankrupt, virtually bankrupt, and possibly bankrupt, a reserve for possible loan losses calculated from the current value of expected future cash flows or from the amount expected to be collected through disposal of collateral or execution of guarantees is provided. Therefore, the book values at the consolidated balance sheet date, net of reserve amounts, are regarded as the fair values.

Specific loans in which the loan amount can be increased or decreased within the collateral amount have no maturity dates. The carrying values of such loans are assumed to be equivalent to the fair values because of the loans' period and conditions.

Deposits and Negotiable Certificates of Deposit

Fair values of demand deposits are measured at the expected amount to be paid to depositors from the Bank at the consolidated balance sheet date (book values). For time deposits, according to each period, fair values are measured at the total amount of the principal and interest discounted at the rate that the Bank applies to new deposits.

Payables under Securities Lending Transactions

Carrying value of payables under securities lending transactions whose term is short (within one year) approximates the fair value and is therefore deemed equal to the fair value.

Borrowed Money

Because floating-rate borrowed money is immediately affected by the movement of interest rates, the carrying value of this borrowed money is equivalent to fair value in cases where the credit risk of consolidated subsidiaries has not totally changed from when the money was borrowed.

The fair value of fixed-rate borrowed money, which is classified in accordance with its period, is estimated by discounting future cash flows, using rates that would be offered to similar borrowings. The carrying value of borrowed money whose term is short (within one year) approximates the fair value and is therefore deemed equal to the fair value.

Derivatives

Information on the fair value of derivatives is included in Note

(b) Financial instruments whose fair value cannot be reliably determined

| | Millio Ye | | | s of | Thousands of U.S. Dollars | |
|--|--------------|--------|---|--------|---------------------------|--|
| March 31 | _ | 2017 | | 2016 | 2017 | |
| Investments in equity instruments that do not have a quoted market price in an active market | ¥ | 23,696 | ¥ | 21,103 | \$ 211,220 | |

(5) Maturity Analysis for Financial Assets and Securities with Contractual Maturities

| March 31, 2017 | Due in 1 Year or Less | Due from 1 to 3 Years | | Due from to 5 Years | | ue from o 7 Years | | Oue from to 10 Years | | Oue after 10 Years |
|--|--|--|------------------|---|------|--|----------|--|-----------------------|--|
| Due from banks Call loans and bills bought Securities Held to maturity | ¥ 807,188 100,485 61,062 | ¥ 500 366,96 100 | 1 ¥ | 341,858 | ¥ | 107,441 100 | ¥ | 353,129 | ¥ | 530,23 |
| National government bonds Available for sale National government bonds Local government bonds Corporate bonds | 61,062 22,200 11,182 11.895 | 100 366,86 221,900 23,290 50,483 | 1)) | 341,858 164,100 15,806 116,061 | | 100 107,341 48,000 13,293 5,612 | | 353,129 146,400 119,134 5,396 | | 530,23 411,50 79,14 |
| Loans and bills discounted | 956,978 | 1,005,92 | | 718,364 | | 443,659 | | 415,090 | | 685,05 |
| Total | ¥ 1,925,714 | ¥ 1,373,383 | 5 ¥ | 1,060,223 | ¥ | 551,101 | ¥ | 768,219 | ¥ | 1,215,285 |
| March 31, 2016 | | | | | | | | | | |
| Due from banks Call loans and bills bought Securities Held to maturity | ¥ 353,882 24,855 157,967 3,000 | ¥ 500 358,753 100 | 5 ¥ | 446,820 | ¥ | 144,368 | ¥ | 254,360 100 | ¥ | 651,52 |
| National government bonds Available for sale National government bonds Local government bonds Corporate bonds | 3,000 154,967 66,000 2,901 16,615 | 100 358,65 227,300 26,294 32,88 | 5 0 4 1 | 446,820 226,400 18,633 101,899 | | 144,368 53,100 13,318 33,780 | | 100 254,260 95,400 69,580 16,416 | | 651,52 537,00 73,91 |
| Loans and bills discounted Total | 832,807 ¥ 1,369,513 | 964,944 ¥ 1,324,199 | | 755,199 | ¥ | 416,835 561,204 | ¥ | 403,656 658,016 | | 1,267,73 |
| 1044 | 1 1,505,515 | = 1,321,13 | == | 1,202,020 | · — | 301,204 | <u> </u> | 050,010 | | 1,207,73 |
| 4 1 21 2017 | Due in | Due from | | Thousands o Due from | | Dollars ue from | Г | Due from | I | Due after |
| March 31, 2017 | 1 Year or Less | 1 to 3 Years | 3 | to 5 Years | | 7 Years | | to 10 Years | | 10 Years |
| Due from banks Call loans and bills bought Securities Held to maturity | \$ 7,194,835 895,672 544,277 | \$ 4,456 3,270,895 89 89 | 5 \$ 1 | 3,047,143 | \$ | 957,677 891 891 | \$ | 3,147,602 | \$ | 4,726,18 |
| National government bonds Available for sale National government bonds Local government bonds Corporate bonds Loans and bills discounted | 544,277 197,878 99,673 106,026 8,529,977 | 3,270,00 ⁴ 1,977,89 ⁴ 207,599 450,000 8,966,24 | 4 4 8 0 | 3,047,143 1,462,697 140,885 1,034,511 6,403,109 | | 956,786 427,845 118,486 50,027 3,954,533 | | 3,147,602 1,304,929 1,061,894 48,096 3,699,887 | | 4,726,18 3,667,88 705,45 6,106,20 |
| Total | \$ 17,164,762 | \$ 12,241,600 |) \$ = == | 9,450,253 | \$ | 4,912,211 | \$ | 6,847,490 | \$ | 10,832,39 |
| 6) Scheduled Repayment Amount after th | e Consolidated I | Balance Sheet D | ate fo | or Borrowed | Mone | v and Oth | er In | terest-Beari | ng L | iabilities |
| 1 0 | | | | Million | | | | | | |
| March 31, 2017 | Due in 1 Year or Less | Due from 1 to 3 Years | | Oue from to 5 Years | | ie from 7 Years | | oue from Oue from | Due after 10 Years | |
| Deposits Negotiable certificates of deposit Payables under securities lending transactions | | | | 31,833 | ¥ | 5,087 | ¥ | 7,512 | | |
| Sorrowed money Total | 233,728 ¥ 6,904,058 | ¥ 775,181 | | 32,453 | ¥ | 5,099 | ¥ | 7,515 | | |
| | 1 0,704,030 | | = | 32,133 | | | _ | | | |
| March 31, 2016 | | | | | | | | | | |
| Deposits Degotiable certificates of deposit Degotiables under securities lending transactions Degrowed money | \$ 5,403,071 536,207 228,597 86,422 | ¥ 779,932 562 | ! | 32,754 225 | ¥ | 5,746 | ¥ | 7,583 | | |
| Total | ¥ 6,254,298 | | | 32,980 | ¥ | 5,760 | ¥ | 7,591 | | |
| • | | | | Tl 1 | === | D-11- | | · | | |
| March 31, 2017 | Due in | Due from | I | Thousands o Due from | | Oollars ie from | D | ue from | Γ | ue after |
| March 31, 2017 | 1 Year or Less | 1 to 3 Years | 3 | to 5 Years | | 7 Years | 7 to | o 10 Years | | 0 Years |
| Deposits Negotiable certificates of deposit Payables under securities lending transactions Borrowed money | \$ 49,660,513 4,477,082 5,318,057 2,083,329 | \$ 6,907,304 | | 283,749 5,524 | \$ | 45,351 102 | \$ | 66,966 | | |
| ·y | 2,000,029 | | | | | 102 | | | | |

6,909,540 \$

61,538,983 \$

Total

289,273 \$

45,453 \$

27 66,993

26. DERIVATIVES

Derivatives that the Bank and certain consolidated subsidiaries use are as follows:

 $Interest\ rate-related\ transactions: Interest\ rate\ futures, interest\ rate$

swaps, and interest rate options

Currency-related transactions: Currency swaps, currency

options, and forward foreign

exchange contracts
Stock-related transactions: Stock index futures

Stock index futures and stock index future options

Bond-related transactions: Bond futures and bond future options

The Bank and certain subsidiaries use derivatives primarily to hedge risks for customers to maximize the profit of their own trading account and to manage the potential risks in their own portfolio as a part of ALM.

Derivatives are subject to market risk and credit risk. Market risk is the exposure created by potential fluctuations in market conditions, including interest rates, foreign exchange rates, or prices of bonds. Credit risk is the possibility that a loss may result from a counterparty's failure to perform according to the terms and conditions of the contract.

The Bank comprehensively controls derivative risks of the Bank and certain consolidated subsidiaries in accordance with its Risk Management Regulations and Market Risk Management Regulations. The position amounts, market values, and market risks are reported periodically to the responsible executive officers and the ALM Committee, where evaluations and analyses of derivatives are made.

Risk control of derivatives is the responsibility of the Risk Management Department independent from the front office. The Risk Management Department is in charge of controlling market risks in order to make the risk control system work effectively.

On the other hand, concerning credit risk management, the Bank sets up credit limits of customers according to their credit standings and manages it strictly not to exceed each credit ceiling of customers.

It should be noted that the nominal contract value or notional principal amount is used in determining the value of receipts or payments of interest and as an indicator representative of the volume of transactions, but those values do not necessarily reflect such things as market risk or credit risk.

Derivative Transactions to Which Hedge Accounting Is Not Applied at March 31, 2017

| | Millions of Yen | | | | Thousands of U.S. Dollars | | | |
|---|--------------------------------|-------------------------------------|-------------------------|-----------------------------|---------------------------------|-------------------------------------|----------------------------|-----------------------------|
| | Contract or Notional Amount | Contract Amount Due after 1 Year | Fair Value | Unrealized Gains(Losses) | Contract or Notional Amount | Contract Amount Due after 1 Year | Fair Value | Unrealized Gains(Losses) |
| Interest Rate-Related Transactions | | | | | | | | |
| Listed—interest-rate futures: Selling Buying Over the counter—interest rate swaps: Receipt fixed—payments floating Receipt floating—payments fixed Receipt floating—payments floating Over the counter—interest rate options: Selling | ¥ 76,266 75,948 2,800 | ¥ 61,442 59,981 2,200 | ¥ 1,343 (937) (4) | (937) | \$ 679,801 676,965 24,957 | \$ 547,664 534,640 19,609 | \$ 11,971 (8,357 (39 | (8,357) |
| Buying | 62 | 62 | | (4) | 557 | 557 | | (43) |
| Currency-Related Transactions | | | | | | | | |
| Over the counter—currency swaps Over the counter—currency futures: | 29 | | 2 | 2 | 266 | | 21 | 21 |
| Selling Buying Over the counter—currency options: | 24,750 24,597 | 382 | (662) 746 | 746 | 220,611 219,248 | 3,406 | (5,903 6,651 | 6,651 |
| Selling Buying Foreign exchange swaps | 17,303 17,303 | 10,740 10,740 | (861) 861 | 446 (101) | 154,234 154,234 | 95,733 95,733 | (7,681 7,681 | |
| Stock-Related Transactions | | | | | | | | |
| Listed—stock index options: Selling Buying | | | | | | | | |
| Bond-Related Transactions | | | | | | | | |
| Listed—bond futures: Selling Buying Listed—bond futures options: | 63,283 45,352 | | (100) 87 | (100) 87 | 564,073 404,243 | | (898 781 | |
| Selling Buying | 38,636 37,282 | | (44) 6 | 1 (27) | 344,383 332,318 | | (393 62 | |

The contract or notional amounts of derivatives that are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

Derivative Transactions to Which Hedge Accounting Is Applied at March 31, 2017

| | | N | Iillions of Ye | en | Thousands of U.S. Dollars | | | |
|--|---|--------------------------------|-------------------------------------|---------------------|--------------------------------|-------------------------------------|------------------------|--|
| | Hedged Item | Contract or Notional Amount | Contract Amount Due after 1 Year | Fair Value | Contract or Notional Amount | Contract Amount Due after 1 Year | Fair Value | |
| Interest Rate-Related Transactions | | | | | | | | |
| Interest rate swaps: Receipt fixed—payments floating Receipt floating—payments fixed | Loans and bills discounted, available-for-sale securities, and other financial assets | ¥ 295,000 559,145 | ¥ 145,000 559,145 | ¥ 1,129 (21,125) | | \$1,292,450 4,983,918 | \$ 10,065 (188,305) | |
| Currency-Related Transactions | | | | | | | | |
| Currency swaps Foreign exchange swaps | Foreign currency loans and deposits | 20,701 68,368 | 4,487 | 986 760 | 184,520 609,397 | 40,000 | 8,796 6,781 | |
| Bond-Related Transactions | | | | | | | | |
| Listed—bond futures-selling Over the counter—bond options: | Available-for-sale securities Available-for-sale securities | 18,018 | | (15) | 160,602 | | (139) | |
| Selling Buying | | 82,568 82,568 | | (544) 179 | 735,967 735,967 | | (4,856) 1,597 | |

The contract or notional amounts of derivatives that are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

The below interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at market value, but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

| | | Millions of Yen | | | Thousands of U.S. Dollars | | |
|---|--------------------------|--------------------------------|-------------------------------------|------------|--------------------------------|-------------------------------------|------------|
| | Hedged Item | Contract or Notional Amount | Contract Amount Due after 1 Year | Fair Value | Contract or Notional Amount | Contract Amount Due after 1 Year | Fair Value |
| Interest Rate-Related Transactions | _ | | | | | | |
| Interest rate swaps—Receipt floating—payments fixed | Loans and borrowed money | ¥ 11,305 | ¥ 10,072 | | \$ 100,769 | \$ 89,781 | |

Derivative Transactions to Which Hedge Accounting Is Not Applied at March 31, 2016

| | | Million | illions of Yen | | | | | |
|---|-------------------------------|-------------------------------------|----------------|-----------------------------|--|--|--|--|
| | Contract or Notional Amoun | Contract Amount Due after 1 Year | Fair Value | Unrealized Gains(Losses) | | | | |
| Interest Rate-Related Transactions | | | | | | | | |
| Listed—interest-rate futures Selling Buying Over the counter-interest rate swaps | ¥ 2,500 | 1 | | | | | | |
| Receipt fixed— payments floating | 85,394 | ¥ 71,176 | ¥ 1,943 | ¥ 1,943 | | | | |
| Receipt floating— payments fixed Receipt floating— | 84,041 | 69,874 | (1,476) | (1,476) | | | | |
| payments floating Over the counter-interest rate option | 2,800 s: | 2,800 | 2 | 2 | | | | |
| Selling Buying | 88 88 | | | 8 (6) | | | | |
| Currency-Related Transaction | ns | | | | | | | |
| Over the counter— currency swaps | 60 | 60 | 1 | 1 | | | | |
| Over the counter— currency futures: | 00 | 00 | 1 | 1 | | | | |
| Selling Buying | 22,237 25,565 | | 761 (754) | 761 (754) | | | | |
| Over the counter— currency options: | 45.40 | 40.406 | (0=0) | * 0.6 | | | | |
| Selling Buying Foreign exchange swaps | 16,494 16,494 563 | 10,436 | | 536 (81) | | | | |
| Stock-Related Transaction | ns | | | | | | | |
| Listed—stock index options Selling Buying | s: 357 155 | | | 2 (2) | | | | |
| Bond-Related Transaction | 18 | | | | | | | |
| Listed—bond futures: Selling Buying | 28,950 22,705 | | (30) 93 | 22 25 | | | | |

The contract or notional amounts of derivatives that are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

Derivative Transactions to Which Hedge Accounting Is Applied at March 31,2016

| TPP TO G UT TITLE OF | | | | |
|---|--|--------------------------------|-------------------------------------|---------------|
| | | M | en | |
| | Hedged Item | Contract or Notional Amount | Contract Amount Due after 1 Year | Fair Value |
| Interest Rate-Related Transactions | | | | |
| Interest rate swaps: Receipt fixed— payments floating | Loans and bills discounted, available-for-sale | ¥ 285,000 | ¥ 285,000 | ¥ 2,785 |
| Receipt floating— payments fixed | securities, and other financial assets | 696,211 | 696,211 | (67,988) |
| Currency-Related Transactions | | | | |
| Currency swaps Foreign exchange swaps | Foreign currency loans and deposits | 28,782 108,729 | 9,626 | 695 538 |

The contract or notional amounts of derivatives that are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

The below interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at market value, but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

Millions of Ven

| | | 171111 | ions of Ten | |
|---|--------------------------|----------|-------------------------------------|--|
| | Hedged Item | | Contract Amount Due after 1 Year | |
| Interest Rate-Related Transactions Interest rate swaps— Receipt floating— payments fixed | Loans and borrowed money | ¥ 24,438 | ¥ 19,251 | |

27. LOAN COMMITMENTS

The Bank and its consolidated subsidiaries issue commitments to extend credit and establish credit lines for overdrafts to meet the financing needs of their customers. Unfunded amounts relating to these contracts totaled ¥1,663,515 million (\$14,827,662 thousand) and ¥1,430,416 million as of March 31, 2017 and 2016, respectively.

As a large majority of these commitments expire without being drawn down upon, the unfunded amounts do not necessarily represent future cash requirements. Many of these agreements include conditions granting the Bank the right to reject the drawdown or to reduce the amount on the basis of changes in the financial circumstances of the borrower or other reasonable grounds.

In addition, the Bank obtains collateral when necessary to reduce credit risk related to these commitments.

28. OTHER COMPREHENSIVE INCOME (LOSS)

The components of other comprehensive income (loss) for the years ended March 31, 2017 and 2016, were as follows:

| | | Million | s o | | | nousands of S. Dollars |
|---|---|--|-----|---|----|--|
| | | 2017 | | 2016 | | 2017 |
| Unrealized gain (loss) on available-for-sale securities: Gains arising during the year Reclassification adjustments to profit or loss Amount before income tax effect Income tax effect | ¥ | 34,841 (40,257) (5,416) 1,783 | ¥ | 1,540 (17,957) (16,417) 9,977 | \$ | 310,553 (358,834) (48,280) 15,894 |
| Subtotal | | (3,633) | | (6,439) | | (32,386) |
| Deferred gain (loss) on derivatives under hedge accounting: Gains (losses) arising during the year Reclassification adjustments to profit or loss Amount before income tax effect Income tax effect | | 11,973 36,499 48,473 (14,706) | | (37,858) 14,994 (22,864) 6,294 | _ | 106,726 325,337 432,063 (131,088) |
| Subtotal | | 33,766 | | (16,570) | | 300,975 |
| Defined retirement benefit plans: Adjustments arising during the year Reclassification adjustments to profit or loss Amount before income tax effect Income tax effect | _ | 7,722 2,360 10,083 (3,062) | _ | (9,746) (205) (9,951) 3,078 | _ | 68,834 21,044 89,878 (27,299) |
| Subtotal | | 7,020 | | (6,873) | | 62,579 |
| Total other comprehensive (loss) income | ¥ | 37,153 | ¥ | (29,883) | \$ | 331,168 |

29. PER SHARE DATA

(1)Basic EPS for the years ended March 31, 2017 and 2016, is as follows:

| | | fillions of Yen | Thousands of Shares | | Yen | | U.S. ollars |
|---|---|---|----------------------------|---|-------|----|----------------|
| Year Ended March 31, 2017 | A | Net Income ttributable to ers of the Parent | Weighted-Average Shares | | El | PS | |
| Basic EPS—net income available to common shareholders | ¥ | 26,312 | 506,687 | ¥ | 51.92 | \$ | 0.46 |
| Effect of dilutive—stock acquisition rights | | | 622 | | | | |
| Diluted EPS—net income for computation | ¥ | 26,312 | 507,310 | ¥ | 51.86 | \$ | 0.46 |
| Year Ended March 31, 2016 | | | | | | | |
| Basic EPS—net income available to common shareholders Effect of dilutive— stock | ¥ | 30,171 | 504,065 | ¥ | 59.85 | | |
| acquisition rights | | | 509 | | | | |
| Diluted EPS—net income for computation | ¥ | 30,171 | 504,575 | ¥ | 59.79 | | |

(2) Net assets per share for the years ended March 31, 2017 and 2016, were as follows:

| | | Yer | U.S. Dollars | |
|----------------------|---|----------|--------------|----------|
| | _ | 2017 | 2016 | 2017 |
| Net assets per share | ¥ | 1,414.70 | 1,305.83 | \$ 12.60 |

The net assets per share figure is calculated on the basis of the following:

| Howing: | | Million | s of | Yen | Thousands of U.S. Dollars | | | | |
|--|---|--------------------------|------|--------------------------|---------------------------|-------------------------------|--|--|--|
| | _ | 2017 | | 2016 | _ | 2017 | | | |
| Net assets Less subscription rights to shares Noncontrolling interests | ¥ | 743,555 343 26,396 | ¥ | 686,158 274 24,231 | \$ | 6,627,643 3,063 235,286 | | | |
| Net assets attributable to common shareholders | ¥ | 716,814 | ¥ | 661,651 | \$ | 6,389,292 | | | |
| | _ | Thousands of S | | S | | | | | |
| | _ | 2017 | _ | 2016 | | | | | |
| Number of common stock at fiscal year-end used for calculation of net assets per share | | 506,686 | | 506,687 | | | | | |

30. SUBSEQUENT EVENT

The following appropriations of retained earnings at March 31, 2017, were approved at the Bank's shareholders' meeting held on June 23, 2017:

| | Millions of Yen | Thousands of U.S. Dollars |
|--|--------------------|---------------------------|
| Year-end cash dividends, \quan \text{\$8.00 (\\$0.07) per share} | ¥ 4,053 | \$ 36,130 |

31. SEGMENT INFORMATION

Under ASBJ Statement No.17, "Accounting Standard for Segment Information Disclosures," and ASBJ Guidance No.20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

(1) Description of Reportable Segments

The Group's reportable segments are those for which financial information is available separately and regular evaluation by the Bank's management is performed in order to decide how resources are allocated among the Group. The Group consists of the banking and leasing segments. Banking consists of the banking and credit card businesses. Leasing consists of the leasing business.

(2) Methods of Measurement for Sales, Profit (Loss), Assets, Liabilities, and Other Items

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

(3) Information about Ordinary Income, Profit, Assets, Liabilities, and Other Items

| | Millions of Yen | | | | | | | | | | | | | |
|--|-----------------|-------------------------------------|---------|---------------------------|----|-------------------------------------|-------|-------------------------|-------|-------------------------------------|-----------------|-----------------------------|--------------|-------------------------------------|
| | | | | | | | | 2017 | | | | | | |
| | | R | Reporta | ble Segmei | nt | | | 0.1 | | | ъ | *** .* | - | 11.1 . 1 |
| | | Banking | L | Leasing | | Total | Other | | Total | | Reconciliations | | Consolidated | |
| Ordinary income: Outside customers Intersegment | ¥ | 172,506 842 | ¥ | 33,081 813 | ¥ | 205,587 1,656 | ¥ | 3,572 30 | ¥ | 209,160 1,686 | ¥ | (1,686) | ¥ | 209,160 |
| Total | ¥ | 173,349 | ¥ | 33,894 | ¥ | 207,244 | ¥ | 3,602 | ¥ | 210,846 | ¥ | (1,686) | ¥ | 209,160 |
| Segment profit Segment assets Segment liabilities Other: | ¥ | 36,725 8,644,936 7,938,527 | ¥ | 2,814 93,323 62,149 | ¥ | 39,539 8,738,260 8,000,677 | ¥ | 889 21,083 12,025 | ¥ | 40,428 8,759,344 8,012,702 | ¥ | (7) (55,495) (52,409) | ¥ | 40,421 8,703,848 7,960,293 |
| Depreciation Interest income Interest expense Income taxes Increase in property, | | 4,409 85,853 11,784 10,890 | | 1,728 83 219 704 | | 6,137 85,937 12,003 11,594 | | 32 117 26 233 | | 6,169 86,054 12,030 11,827 | | (177) (177) | | 6,169 85,877 11,852 11,827 |
| plant, and equipment and intangible assets | | 3,596 | | 3,547 | | 7,144 | | 80 | | 7,224 | | | | 7,224 |

| | Millions of Yen | | | | | | | | | | | | | |
|--|-----------------|-----------|--------|------------|----|-----------|-------|--------|-------|-----------|-----------------|----------|--------------|-----------|
| - | | - | | | | | | 2016 | | - | | - | | |
| - | | R | eporta | ble Segmei | nt | | Other | | | TD 4 1 | ъ | | | 11.1 4 1 |
| - - | | Banking | L | easing | | Total | | | Total | | Reconciliations | | Consolidated | |
| Ordinary income: | | | | | | | | | | | | | | |
| Outside customers | ¥ | 143,806 | ¥ | 33,947 | ¥ | 177,753 | ¥ | 3,449 | ¥ | 181,203 | | | ¥ | 181,203 |
| Intersegment | | 1,196 | | 862 | | 2,058 | | 69 | | 2,127 | ¥ | (2,127) | | |
| Total | ¥ | 145,002 | ¥ | 34,809 | ¥ | 179,812 | ¥ | 3,519 | ¥ | 183,331 | ¥ | (2,127) | ¥ | 181,203 |
| Segment profit | ¥ | 45,075 | ¥ | 3,299 | ¥ | 48,375 | ¥ | 671 | ¥ | 49,047 | ¥ | (23) | ¥ | 49,023 |
| Segment assets | | 8,121,171 | | 92,391 | | 8,213,562 | | 15,493 | | 8,229,056 | | (56,547) | | 8,172,508 |
| Segment liabilities | | 7,468,512 | | 63,541 | | 7,532,053 | | 7,765 | | 7,539,819 | | (53,468) | | 7,486,350 |
| Other: | | | | | | | | | | | | | | |
| Depreciation | | 3,932 | | 1,595 | | 5,527 | | 31 | | 5,558 | | | | 5,558 |
| Interest income | | 87,406 | | 91 | | 87,497 | | 127 | | 87,624 | | (237) | | 87,387 |
| Interest expense | | 12,073 | | 309 | | 12,382 | | 33 | | 12,415 | | (237) | | 12,178 |
| Income taxes | | 15,507 | | 963 | | 16,471 | | 190 | | 16,662 | | (6) | | 16,656 |
| Increase in property, plant, and equipment | | , | | | | , | | | | ŕ | | | | • |
| and intangible assets | | 4,347 | | 3,219 | | 7,567 | | 31 | | 7,599 | | | | 7,599 |

| | Thousands of U.S. Dollars | | | | | | | | | | | | | | |
|--|---------------------------|--|-----------|---------------------------------|-----|---|----|------------------------------|-----|---|-----|--------------------------------|----|---|--|
| | | | | | | | | 2017 | | | | | | | |
| | | R | leport | able Segmei | nt | | Od | | | TF + 1 | D | *11* .* | | 11.1 4 1 | |
| | | Banking | g Leasing | | | Total | | Other | | Total | | Reconciliations | | Consolidated | |
| Ordinary income: Outside customers Intersegment | \$ | 1,537,629 7,513 | \$ | 294,867 7,248 | \$ | 1,832,497 14,762 | \$ | 31,841 270 | \$ | 1,864,339 15,033 | \$ | (15,033) | \$ | 1,864,339 | |
| Total | \$ | 1,545,143 | \$ | 302,116 | _\$ | 1,847,260 | \$ | 32,112 | _\$ | 1,879,372 | _\$ | (15,033) | \$ | 1,864,339 | |
| Segment profit Segment assets Segment liabilities Other: | \$ | 327,348 77,056,211 70,759,667 | \$ | 25,084 831,838 553,970 | \$ | 352,432 77,888,050 71,313,638 | \$ | 7,924 187,927 107,188 | \$ | 360,357 78,075,978 71,420,826 | \$ | (65) (494,654) (467,145) | \$ | 360,292 77,581,324 70,953,681 | |
| Depreciation Interest income Interest expense Income taxes Increase in property, | | 39,303 765,250 105,039 97,071 | | 15,404 747 1,956 6,277 | | 54,707 765,997 106,995 103,348 | | 286 1,047 235 2,077 | | 54,994 767,044 107,230 105,425 | | (1,581) (1,581) | | 54,994 765,463 105,649 105,426 | |
| plant, and equipment and intangible assets | | 32,059 | | 31,623 | | 63,682 | | 714 | | 64,397 | | | | 64,397 | |

(4) Information about Services

| | | M | illions of Y | en en | |
|-----------------------------|-----------------------|--------------------------|-----------------------|-----------|-------------|
| | | | 2017 | | |
| | Lending Operations | Investment Operations | Leasing Operations | Other | Total |
| Sales to external customers | ¥ 48,331 | ¥ 99,943 | ¥ 33,081 | ¥ 27,803 | ¥ 209,160 |
| | | M | illions of Y | /en | |
| | | | 2016 | | |
| | Lending Operations | Investment Operations | | Other | Total |
| Sales to external customers | ¥ 52,160 | ¥ 65,714 | ¥ 33,947 | ¥ 29,381 | ¥ 181,203 |
| | | Thousa | nds of U.S. | . Dollars | |
| | | | 2017 | | |
| | Lending Operations | Investment Operations | Leasing Operations | Other | Total |
| Sales to external | ¢ 420 902 | ¢000 041 | \$204.967 | ¢2.47.927 | ¢1 964 220 |
| customers | \$ 430,802 | \$890,841 | \$294,867 | \$247,827 | \$1,864,339 |

(5) Information about Geographical Areas

$a.\,Ordinary\,income$

This information is not disclosed as the domestic share of ordinary income from external customers exceeds 90% of ordinary income in the consolidated statement of income.

b. Tangible fixed assets

This information is not disclosed as the domestic share of tangible fixed assets exceeds 90% of tangible fixed assets in the consolidated balance sheet.

(6) Information about Major Customers

This information is not disclosed as ordinary income from a specific customer does not exceed 10% of ordinary income in the consolidated statement of income.



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