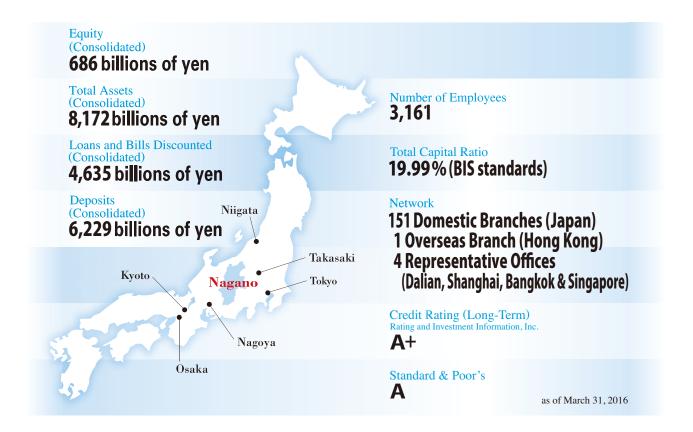


# **Corporate Outline**





The Hachijuni Bank, Ltd. is one of the leading regional banks in Japan. We are mainly based in Nagano Prefecture, which is located in the center of Japan and noted for the coexistence of beautiful nature and advanced industries.

Since its establishment in 1931 in Nagano City, Hachijuni Bank has consistently maintained sound management policies, and is now playing a leading role as one of the largest regional banks in Japan.

Branches of Hachijuni Bank can be found in Nagano, Gunma, Saitama, Niigata and Gifu prefectures, as well as in Tokyo, Osaka and Nagoya metropolitan areas. We also have an overseas branch in Hong Kong, as well as, the Dalian Representative Office, the Shanghai Representative Office, the Bangkok Representative office, and the Singapore Representative Office.

#### **CONTENTS**

- 2 Message from the Management
- 3 Management Policies
- 4 Business Performance and Financial Standings
- 5 Corporate Governance
- 6 Risk Management
- 7 International Operations
- 8 Corporate Social Responsibilities (CSR)
- 10 Board of Directors
- 10 Audit & Supervisory Board Members
- 10 Organization

- 10 Major Affiliated Companies
- 10 Major Shareholders
- 11 Independent Auditor's Report
- 12 Financial Section
  - 12 Consolidated Balance Sheet
  - 13 Consolidated Statement of Income
  - 13 Consolidated Statement of Comprehensive Income
  - 14 Consolidated Statement of Changes in Equity
  - 15 Consolidated Statement of Cash Flows
  - 16 Notes to Consolidated Financial Statements



Yoshiyuki Yamaura Chairman



Shoichi Yumoto President

# Message from the Management

August 2016

We would like to begin by expressing our sincere gratitude for your patronage.

Since its establishment in 1931, and in tandem with the development of the regional economy, Hachijuni Bank ("the Bank") has continued to grow and has established itself as a key financial institution within its community. This is in large part due to the long-lasting support and patronage of our shareholders, our customers, and the community, for which we are very grateful.

We have designed our "Annual Report 2016" to present, in an easy-to-understand format, our earnings results and the details of our businesses for the fiscal year ending March 31, 2016. We sincerely hope that you will use this report to increase your understanding of the Bank.

Despite some underpinning factors such as the depreciation of the yen and low crude oil prices, the Japanese economy in FY2015 saw deceleration of exports due to a slowdown of the global economy which in turn caused Japanese capital investment to remain at low levels. The recovery of personal consumption was also slow, mainly affected by the continued unstable weather. These combined to keep the nation's overall economic growth rate at low levels. The economy of Nagano Prefecture, the Bank's main business area, was basically no exception. Steady moves were partly seen, but key economic indicators such as capital investment continued to show weakness, running below the previous year's level.

Under such economic circumstances, the Bank commenced its 30th Long-Term Management Plan titled "Change to the Bank Creating Regional Vitality" targeting three years from FY 2015 to FY2017. All of us at the Bank are focused on achieving the goals set by the long-term plan which centers around three themes: "Creating Regional Vitality," "Developing Customer Convenience" and "Enhancing Corporate Strength."

We kindly ask for your continued support and patronage in the years to come; in exchange, we will commit ourselves to doing our utmost to live up to your expectations.

Sincerely yours,

Yoshiyuki Yamaura Chairman Shoichi Yumoto President

# **Management Policies**

#### **Management Philosophy**

"Stick firmly to the sound banking principles, thereby contributing to the development of the regional community"

#### Corporate Vision: "Shining at the center of Japan" - 8 "shines"

Strong trustworthiness from the people and the region of Nagano

Entirely sound, constant & steady earning power Agreeable correspondence to the request of our customers

Business promotion from our customers' viewpoint

High awareness of compliance

Every staff's speedy, lively & responsible action

Trustworthy, efficient & assured operational system and condition

Advanced and confident computer system

**Long-Term Management Guideline** 

ROE: 5% or higher

# $The \ 30^{th} \ Long\text{-}Term \ Management \ Plan \ (April \ 1, 2015 \sim March \ 31, 2018)$

## "Change to the bank creating regional vitality"

<b>▼</b> Themes	<b>▼</b> Main Measures	▼ Specific Actions				
		Support for startups [Targeted number of new business launches within Nagano Prefecture: 600 cases over three years]				
		Support for attracting enterprises to Nagano [Targeted number of new plant and research institute projects in Nagano: 30 cases over three years]				
	Strengthening the competitiveness of regional industries	Support for nurturing next-generation and growth industries (next-generation industries; developing "the sixth industry" of agriculture; medical and welfare; environmental; tourism)				
Creating		Maintenance and development of industrial foundation taking advantage of business succession and M&A				
regional vitality		Problem-solving support by mobilizing outside professionals				
·		Effective use of the Bank's available management resources (offering community revitalization and other facilities within our offices)				
	Contributions to community revitalization	Support for regional economy revitalization via public-private collaboration				
	and human resources development	Support for promoting immigration and personnel exchanges (by increasing the number of Shinshu (Nagano) fans)				
		Supporting Nagano-based companies' efforts to develop talented human resources				
	Strengthening of	Strengthening of functions of non-face-to-face channels				
Developing customer	customer contact points	Review of our office network and business organization				
convenience	Enhancement of	Strengthening of consultation functions				
	responsiveness to customers	Review of clerical work procedures from the viewpoint of customer convenience				
		Strengthening of asset management business, including that of Group companies				
	Diversification of profit sources	Strengthening functions of overseas operational bases				
Enhancing		Diversifying into other business areas and developing new businesses (efforts include those of Group companies)				
corporate strength	Deepening of environmental management	Strengthening of environmental conservation activities [Objective:10% reduction (base year: FY2010) in GHG emissions]				
	Expansion of employee fields of activity	Creation of an environment that nurtures human resources with diverse capabilities, diverse values and outstanding creativity – an environment that allows every employee to play their respective roles to the fullest [Objective: 40% increase in the number of female managerial positions relative to April 1, 2015]				

#### **Management Targets for March 2018**

Net income for current term (non-consolidated):

¥20 billion

Ratio of consolidated profits to parent company's profits (net income basis):

1.2

Ratio of return to shareholders:

40%



# **Business Performance and Financial Standings**

#### **Financial Highlights (Consolidated)**

6 6	Millions of Y	en	Thousands of U.S. Dollars
	2016	2015	2016
For the year:			
Total income	181,205	173,740	1,608,139
Total expenses	132,569	126,507	1,176,515
Income before income taxes and minority interests	48,635	47,233	431,623
Net income	30,171	27,185	267,766
Net income per share	¥ 59.85	¥ 54.09	\$ 0.53
At year-end:			
Deposits	6,229,088	6,237,343	55,281,225
Loans and bills discounted	4,635,402	4,506,883	41,137,760
Securities	2,680,298	2,740,758	23,786,814
Total assets	8,172,508	8,014,284	72,528,475
Equity	686,158	692,208	6,089,440
Total capital ratio : Basel 3 standards	19.99%	19.79%	

Notes: 1. Yen figures have been rounded down to the nearest million yen.

2. The United States dollar amounts represent translations of Japanese yen at the exchange rate of ¥112.68 to US\$1.00 on March 31, 2016.

2014

35.2 34.4

Actual net business profit

50.0

40.0

30.0

20.0

10.0

0

2015

40.4

41.2 42.4

Ordinary profit

(billions of yen)

247

3. Net income per share is based on the weighted average number of shares of common stock outstanding during each year.

#### **Summary of Business Performance**

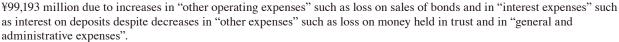
#### **Consolidated Business Results**

Ordinary profit increased ¥1,152 million from the previous year to ¥49,023 million and net income increased ¥2,986 million to ¥30,171 million.

#### **Non-consolidated Business Results**

Ordinary income increased ¥6,800 million from a year earlier to ¥141,655 million due to increases in "other operating income" such as gains on sales of bonds and in "interest income" such as interest and dividends on securities despite a decrease in "other income" such as gains on money held in trust.

Ordinary expenses increased ¥5,550 million from a year earlier to



As a result, ordinary profit increased ¥1,250 million from the previous year to ¥42,462 million.

Extraordinary gains decreased ¥62 million a year earlier to ¥1 million and extraordinary losses increased ¥101 million to ¥387 million. As a result, net income was ¥27,765 million, up ¥2,002 million from the previous fiscal year.



#### **Results of Consolidated Main Accounts**

**Outstanding balance of deposits** decreased ¥8.2 billion to ¥6,229.0 billion from a year earlier owing to decreases in deposits from local public entities and general corporations despite an increase in deposits from individual.

Outstanding balance of loans and bills discounted increased ¥128.5 billion to ¥4,635.4 billion due to increases in loans for local public entities and business loans both in and outside Prefecture as well as loans for individual customers.

Outstanding balance of securities decreased ¥60.4 billion to ¥2,680.2 billion, securing stable profit by paying close attention to the market conditions.

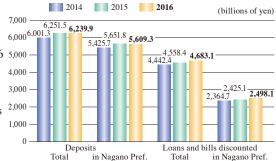
#### **Results of Non-Consolidated Main Accounts**

**Outstanding balance of deposits** decreased ¥11.6 billion from a year earlier to ¥6,239.9 billion.

Outstanding balance of loans and bills discounted increased ¥124.6 5,000 billion to ¥4,683.1 billion.

**Outstanding balance of securities** decreased ¥50.6 billion to ¥2,683.7 billion.

Outstanding balance of public bonds, including Japanese government bonds for retail investors deposited with the Bank declined ¥48.3 billion to ¥111.3 billion while investment trusts decreased ¥17.2 billion to ¥168.2 billion.



#### **Total Capital Ratio (Basel 3 standards)**

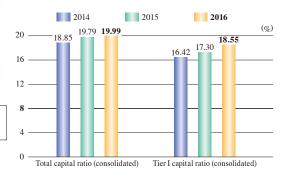
Total capital ratio was 19.99% on a consolidated basis and 19.27% on a non-consolidated basis.



The Bank changed the dividend policy in FY2015 as follows.

Setting the lower limit of dividend per share to ¥5.0 a year, the Bank will positively provide returns to shareholders by stable dividend and purchase of own stocks.

With respect to year-end dividends, the Bank decided to pay ¥9.0 per share. As a result, annual dividends, together with the interim dividend, were ¥15.0 in total, the same amount as the previous fiscal year.



# **Corporate Governance**

#### **Corporate Governance Principle**

- ➤ The Bank defines the Corporate Governance Principle as the basic policy which regulates all of the Bank's business activities, keeps the group's sustainability, enhances corporate value and carries out its social responsibility to realize the Bank's philosophy.
- ➤ The Corporate Governance Principle includes basic attitudes to "customers" "shareholders" "employees" "regional community", and basic policies related to corporate governance, observation of laws, corporate ethics and disclosure of information.

#### **Organizational Structure**

- ➤ The Bank appoints audit & supervisory board members (establish an Audit & Supervisory Board) based on the recognition that business oversight function should be separated from business execution function. While the Board of Directors decides and implements business operations, the Audit & Supervisory Board oversees business operations.
- ➤ Furthermore, the Bank appoints both outside directors and outside audit & supervisory board members for avoiding conflict of interest with shareholders.

#### **Decision / Supervision of Business Execution**

- ➤ Under the Board of Directors, Management Committee is held every week in principle. The Management Committee prepares agendas to propose to the Board of Directors, discusses general management matters and makes an adjustment of daily business operations. There are three special conferences: ALM and Comprehensive Risk Conference, Compliance and Operational Risk Conference and Loan Management Conference.
- ➤ The Board of Directors is held more than once a month in principle. In this meeting, directors develop substantial discussions and supervise the status of business operations with one another.
- ➤ The Board of Directors consists of eight (8) internal directors and two (2) outside directors and the Management Committee consists of senior executives.

#### **Oversight of Directors' Business Execution**

➤ The Audit & Supervisory Board is held every month in principle. It consists of five members including three (3) outside audit & supervisory board members. By attending the Board of Directors and providing appropriate advices, each member strictly oversees the execution of duties of directors. Two full-time audit & supervisory board members may attend the Management Committee and oversee the execution of business operations through inspecting each kind of matter, such as the status of internal controls and branches' audit results. They regularly discuss with Representative Directors in order to provide their views about management policy or issues, and also discuss with the Account Auditing Company.



(as of June 24, 2016)

#### Remuneration

- ➤ As for directors' remuneration, the Bank introduces three types of remuneration: defined cash compensation, performance-linked compensation and stock-based compensation.
- ➤ The monthly amount of defined cash compensation is limited to be under ¥25 million. Performance-linked compensation is linked to the Bank's net income. The form of stock-based compensation is stock options (share options). The total amount of stock options is limited to be under ¥100 million in a year by the shareholders meeting. The payment amount to each director is decided by a consultation of the Board of Directors.
- ➤ Audit & supervisory board members' remuneration is defined cash compensation. The monthly amount of such remuneration is limited to be under ¥8 million by the resolutions of the shareholders meeting and the payment amount to each member is decided by a consultation among audit & supervisory board members.



# Risk Management

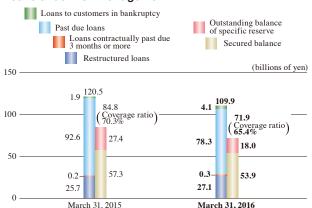
#### **Comprehensive Risk Management**

- ➤ The Bank defines the basic policy regarding comprehensive risk management to ensure soundness of management and adequacy of business operation. Targeted main risks are market risk, liquidity risk, operational risk and credit risk as described in Risk Management Organization Chart (see below). Managing these risks comprehensively and reflecting them in the decision-making process of executives, the Bank restrains risk amount to the appropriate level relative to the Bank's capacity. The Bank makes a profit plan and allocates management resources, compared to the situation of risk.
- ➤ ALM and Comprehensive Risk Conference manages market risk, credit risk and liquidity risk. Compliance and Operational Risk Conference manages operation risk, computer system risk, and other operational risk. Loan Management Conference manages more diversified credit risks.

#### **Risk Management Organization Chart**



#### Loans under risk management



Note: Possible amounts of recoveries through disposition of collaterals pledged to the Bank are not included in the foregoing disclosed amounts. Therefore the disclosed amounts do not necessarily represent actual future loss amounts of the Bank.

		(billions of yen,%)
	March 31, 2015	March 31, 2016
Loans to Customers in Bankruptcy	1.9(0.04)	4.1 (0.08)
Past Due Loans	92.6(2.03)	78.3 (1.67)
Loans Contractually Past Due 3 months or more	0.2(0.00)	0.3 (0.00)
Restructured Loans	25.7(0.56)	27.1 (0.57)
Total	120.5(2.64)	109.9(2.34)
Outstanding Balance of loans and bills discounted	4,558.4	4,683.1

(Loans under risk management as a percentage of outstanding balance of loans and bills discounted)

#### **Regarding Terminologies:**

#### Loans to Customers in Bankruptcy

Of loans for which substantial doubt is judged to exist as to ultimate collectibility of either principal or interest because they are past due for a certain period or for other reasons, the loans to customers who are alleged to commence legal corporate rearrangement procedures under Company Rehabilitation Law, Bankruptcy Law, Civil Rehabilitation Law, Commercial Code of Japan and other related laws, and/or to customers whose transactions with banks are suspended by the rules of clearing house. **Past Due Loans** 

Of loans for which substantial doubt is judged to exist as to ultimate collectibility of either principal or interest because they are past due for a certain period or for other reasons, the loans to customers other than customers in bankruptcy and customers on

which the Bank granted concessions such as deferral of interest payments in order to support for their management reconstruction.

#### Loans Contractually Past Due 3 months or more

Loans, either principal or interest payment of which is contractually past due for 3 months or more, excluding loans to customers in bankruptcy and past due loans. **Restructured Loans** 

Loans to customers on which the Bank granted concessions such as reduction of the stated interest rate, deferral of interest payments, extension of maturity date, debt forgiveness and other arrangements favoring customers to support for their management reconstruction, excluding loans to customers in bankruptcy, past due loans and loans contractually past due 3 months or more.

# **International Operations**

Nagano Prefecture, which is the major business base for the Bank, has developed as an advanced region in Japan in terms of foreign trade and international business operations. Now there are about 2,000 bases of our customers in other countries, primarily in Asia.

Since the launch of its foreign exchange business in January 1962, the Bank has expanded its international operations to meet the growing needs of customers who operate worldwide.

The Bank maintains a network of overseas bases covering five major Asian cities. In addition to the Hong Kong Branch, which functions as the Asian control center and offers full banking services, we have four representative offices – Dalian, Shanghai, Bangkok and Singapore.

Taking advantage of this network – one of the most powerful of any Japanese regional bank – our staff of international banking specialists at headquarters and overseas offices stand ready to offer customers a wide range of support services to meet their overseas transaction, overseas business expansion and business development requirements. The Bank continues to be one of Japan's leading regional banks in terms of the value of foreign exchange transactions handled. The Bank offers to parent companies in Japan the funds they need to advance overseas and the funds they need to finance their overseas subsidiaries ("parent-

#### International and Treasury Department

#### **♦** Nagano Main Office

178-8, Okada, Nagano-City 380-8682, Japan Phone: (026)227-1182 Facsimile: (026)226-2982

#### **♦** Tokyo Office

1-22, Nihonbashi Muromachi 4-chome, Chuo-ku, Tokyo 103-0022, Japan Phone: (03)3242-0082 Facsimile: (03)3277-0146 SWIFT Address: HABK JPJT

#### Financial Market Department

#### **♦** Tokyo Office

1-22, Nihonbashi Muromachi 4-chome, Chuo-ku, Tokyo 103-0022, Japan Phone: (03)3277-0082 Facsimile: (03)3246-4675

subsidiary loans"). And we are also promoting initiatives to expand cross-border loans whereby our domestic offices offer direct loans to customers operating overseas. We have extended cross-border loans to customers operating overseas, including China, Thailand, Indonesia, Vietnam and India (as of the end of March 2016). We also handle loans denominated in Thai baht.

Our Hong Kong Branch offers loans to customers planning to operate in Hong Kong/South China as well as cross-border loans to customers' subsidiaries in Southeast Asia and mainland China. The Hong Kong Branch also offers loans denominated in RMB(renminbi). In addition, the Bank can meet the fund-raising needs of customers' overseas subsidiaries by making the most of our partnership with leading foreign banks.

#### **Hong Kong Branch**

Since its opening in May 1991, the Hong Kong Branch has been expanding with offering the financial services to the customers. As a result, the Bank now handles the large foreign exchange volume due to the Hong Kong Branch. Furthermore, the Hong Kong Branch offers a wide range of services such as providing various information, supporting business expansion for its customers to extend business in China and other Asian countries. In September 2010, the Hong Kong Branch started the renminbi-denominated transactions such as deposit, transfer and loan amid a surge of our customers' needs.

1602-05, 16F The Gateway Tower 2, 25 Canton Road, Tsimshatsui, Kowloon, Hong Kong Phone: 852-2845-4188 Facsimile: 852-2537-1757 SWIFT address: HABKHKHH



## Singapore Representative Office / Bangkok Representative Office

Southeast Asia, together with China, has always attracted the attention of our customers as a region with strong growth potential. Currently, there are almost 600 bases of our customers in ASEAN countries.

Singapore is the distribution, financial and economic center in Southeast Asia. The Bank established its Singapore Representative Office



in 1997. And in 2007, it established the Bangkok Representative Office, which is the first in Thailand among all regional banks in Japan. Both offices collect and analyze information on the rapidly changing social, financial and economic conditions in the region, and offer the latest information to local customers. In cooperation with the Bank's head office and domestic branches, both offices help customers to expand their businesses in Southeast Asia.

#### **♦** Singapore Representative Office

16 Raffles Quay, #15-05 Hong Leong Building, Singapore 048581 Phone: 65-6221-1182 Facsimile: 65-6221-0556

#### **♦** Bangkok Representative Office

Bhiraj Tower at EmQuartier 18th floor, Unit1804 689 Sukhumvit Road, North Klongton, Vadhana, Bangkok 10110 Thailand Phone: 66-2261-8226 Facsimile: 66-2261-8227

#### Shanghai Representative Office / Dalian Representative Office

China is an important huge market for Japan and Nagano Prefecture. Our customers establish over 550 manufacturing and sales facilities in mainland China, and especially their making inroads to coast area are

remarkable. Since its opening in May 2002, the Shanghai Representative Office supports its customers in their making inroads to China from various aspects and tries to provide them with every kind of information from the city of Shanghai, which is the largest business city as well as a center of the economy and finance in China. In January 2008, the Bank established the Dalian Representative Office to offer careful support to customers.

#### **♦** Shanghai Representative Office

8/F, Hang Seng Bank Tower, 1000 Lujiazui Ring Road, Pudong New Area, Shanghai, People's Republic of China Phone: 86-21-6841-1882 Facsimile: 86-21-6841-2118

#### **◆** Dalian Representative Office

6F, Senmao Bldg., 147 Zhongshan Road, Xigang District, Dalian, Liaoning, 116011, People's Republic of China Phone: 86-411-3960-8266 Facsimile: 86-411-3960-8182





# Corporate Social Responsibilities (CSR)

#### **Environmental Conservation Activities**

**Environmental Policy** 



#### **Environmental Philosophy**

Hachijuni Bank positions environmental conservation activities as elements vital to corporate social responsibility and will contribute to the creation of a sustainable regional community through positive and constant improving the environment.

#### **Action Program**

- 1. Hachijuni Bank will try to prevent pollution by accurately determining the impact of its activities on environment, and will set, achieve, and review its environmental objectives.
- 2. Hachijuni Bank will comply with all laws, regulations, and agreements concerning the environment.
- 3. Hachijuni Bank will make efforts to conserve resources and energy toward reducing environmental burden.
- 4. By providing financial products, services, and information, Hachijuni Bank will aim to support its clients that are involved with environmental preservation, and that contribute to improving the local environment.
- 5. Recognizing the importance of biodiversity which is a blessing of nature, Hachijuni Bank will work to preserve biodiversity.
  6. All employees of Hachijuni Bank, and their families, will take the initiative in activities for environmental conservation,
- and will enhance their awareness of environmental issues.

#### **Three Pillars**

1 Environmental conservation activities by the Bank's core business

(Target of FY2016) Contribution to environmental improvements by customers' activities by providing environment-friendly financial products

#### 2 Reduction of internal environmental burdens

(Target of FY2016) Achievement of the reduction in both environmental burdens and the Bank's costs through energy savings and resource conservation

3 Contribution to the regional economy and reinforcement of environmental education

(Target of FY2016) Contribution to the regional community through environmental volunteer activities

#### **Topics**

#### Our replies to CDP (formerly: Carbon Disclosure Project) rewarded with No. 1 rank in the regional banking sector

The Bank responded to the CDP2015 questionnaire and was rewarded with the first position in the regional banking sector ranking (3rd in the whole banking industry). CDP evaluated particularly highly our business management for being conscious of climate change, and its steady reduction of greenhouse gas emissions by setting medium-and long-term goals.

#### **Environmental Management Survey Ranking**

The Bank ranked first for the second year in a row (for FY2015) in the Japanese banking sector (5th rank in the overall financial sector) in the 19th "Environmental Management Survey Ranking" announced by the Nihon Keizai Shimbun.

This survey evaluates Japanese companies to see how their environmental initiatives harmonize with management efficiency, by using four bench marks: organization for environmental management promotion, measures for pollution control and biodiversity promotion, resources recycling, and measures against global warming. As such, this survey is considered to be one of the most important rankings in Japan in terms of corporate environmental management.

#### **Our Initiatives for Addressing Global Warming**

#### **Current State of Greenhouse Gas Emissions**

Beginning in FY2014, the Bank has calculated GHG emissions up to Scope 3, including emissions in its supply chains.

	Items			FY2015
Scope 1	Direct emissions	Heavy oil, kerosene, city gas, gasoline, propane gas	2,554	2,589
Scope 2	Energy-derived indirect emissions	Electricity	11,343	10,756
Scope 3			13,579	17,693
	1 Purchased goods & services	Stationery, copying paper, water and sewerage, etc.	3,715	3,423
	2 Capital goods	All buildings belonging to the Bank, construction-in-progress accounts and other tangible fixed assets	4,558	9,136
	3 Fuel and energy related activities not included in Scope 1 or 2  Heavy oil, kerosene, city gas, gasoline, propane gas, electricity		1,161	1,131
	4 Transportation and delivery (upstream)	Postage, transportation	2,055	1,870
	5 Waste generated in operations	Waste in general	61	37
	6 Business travel	Business trip	526	550
	7 Employee commuting	Commuting	1,503	1,546
		Total	27,476	31,038

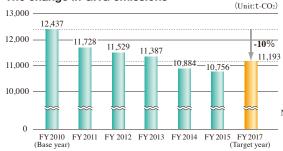
Note: Categories 8, 9, 10, 11, 12, 13 and 14 of scope 3 were zero. Category 15 of scope 3 was not calculated.



#### Targeted Reduction of Greenhouse Gas Emissions

The Bank has set as its target for FY2017 a 10% reduction in GHG emissions from the base year of FY2010.

#### The change in GHG emissions



#### Note: To eliminate influences of increased/decreased emission factors over GHG emissions, the electricity emission factor is fixed at 0.378.

#### **Results of Environmental Accounting for the Fiscal Year 2015**

#### **Environmental conservation cost**

(millions of yen)

	(111111)	ions or yen,
Classification	FY2014	FY2015
Business area cost	43	42
Resource circulation cost	35	37
Pollution prevention cost	0	0
Global environmental conservation cost	8	5
Administrative activity cost	64	63
Personal expenses	46	45
Disclosure of environment information and advertisement	11	12
Maintenance control of environment management system	6	5
Monitoring of environment burden	1	1
Social activity cost (*1)	18	18
Total	125	123

# Economic benefit associated with environmental conservation activities

(millions of ven)

Item	FY2014	FY2015
Income	958	796
Income from environment related loans	933	778
Income from EB contracts	21	9
Income from ISO14001consultation	4	9
Cost saved (*2)	▲ 24	52
Total	934	848

- \*1 Money of support for "Hachijuni-no-Mori", donation to Nagano Environment Conservation Associations
- \*2 The amount of reduction in utilities expenses, supplies expenses and expenses for disposing of wastes helped by energy and resources savings efforts (stated by simple comparison with the previous fiscal year)

  A negative figure means an increase from the previous fiscal year.

#### Environmental conservation benefit (Reduction of carbon dioxide emission)

(t-CO<sub>2</sub>)

Classification	FY2014	FY2015
CO2 emission reduced by the Bank's internal efforts (by simple comparison from a year earlier)	503	243
CO2 emission reduced by customers through contribution of the Bank's core businesses	328,632	386,350
Total	329,135	386,593

#### **ISO14001 Certification**

➤ The Bank received ISO14001 certification for its head office in March 1999, the first of all regional banks in Japan to do so. It expanded of this certification to all domestic branches in March 2002. Total of 179 offices (as of March 31, 2016) and nearly 5,000 employees are involved in this effort.

#### Contribution to the Region and Society

- ➤ As members of the "Hachijuni Volunteer Club," our employees are encouraged to participate in various social activities: community cleaning campaign, forest management programs, cooperation to community events, and others. Our offices are also working actively in their own unique ways by cooperating to major events such as the "Nagano Prefecture JudanEkiden (ekiden relay race through Nagano Prefecture)", welfare-related activities and collection volunteers, along with environmental volunteer activities. During FY2015, a total of some 6,400 of our employees worked as volunteers.
- ➤ To further support volunteers and motivate them, the Bank introduced the "Special Holiday System to Encourage Volunteer Activities."
- ➤ The Bank established the "Nagano Economic Research Institute" in March 1984 as a think tank to contribute to the advancement and development of the regional community in response to its highly sophisticated needs.
- ➤ The Bank also established the "Hachijuni Culture Foundation" in 1985 to contribute to the development of the regional community, specifically in the arts and culture. The Foundation celebrated the 30th anniversary in March 2015.

# **Board of Directors**

Yoshiyuki Yamaura Chairman

Fumiaki Magaribuchi Deputy President

Kunio Hamamura
Managing Director
Masaki Matsushita

Managing Director **Saburo Kusama**Director (Outside Director)

Shoichi Yumoto President

Teruyuki Koike Managing Director

Takashi Nakamura Managing Director Yoshinori Matsuda Managing Director

Kayo Tashita
Director (Outside Director)

# **Audit & Supervisory Board Members**

Hiroshi Miyashita

Audit & Supervisory Board Member

Takeshi Kadota

Outside Audit & Supervisory Board Member

**Kiyohito Yamasawa** Outside Audit & Supervisory Board Member Koichi Sakai

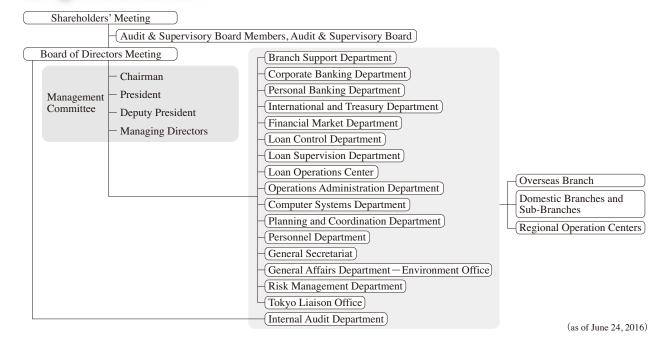
Audit & Supervisory Board Member

Yasuyoshi Wada

Outside Audit & Supervisory Board Member

(as of June 24, 2016)

# **Organization**



# **Major Affiliated Companies**

The Hachijuni Bank, Ltd.-

Hachijuni Business Service Co., Ltd.
Hachijuni Staff Service Co., Ltd.
Hachijuni Securities Co., Ltd.
Hachijuni Credit Guarantee Co., Ltd.
Yamabiko Services Co., Ltd.
Hachijuni Lease Co., Ltd.
Hachijuni DC Card Co., Ltd.
Hachijuni System Development Co., Ltd.
Hachijuni Capital Co., Ltd.
Hachijuni Auto Lease Co., Ltd.

Date of establishment Line of business August 1981 Collection and delivery of materials and cash, printing September 1986
 Placement of temporary working staff ●May 1949 Securities business •June 2000 Credit collection and manegement ●June 1974 Leasing • August 1982 Credit card business ● December 1983 ● Development of computer systems ● September 1984 ● Venture capital for high-tech companies October 2005

(as of June 24, 2016)

# **Major Shareholders**

Name	Number of shares in thousands	%	Name	Number of shares in thousands	%
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	20,364	3.98	Shin-Etsu Chemical Co., Ltd.	11,830	2.31
Meiji Yasuda Life Insurance Company	17,867	3.49	Showa Shoji Co., Ltd.	11,820	2.31
Nippon Life Insurance Company	17,000	3.32	Aioi Nissay Dowa Insurance Co., Ltd.	11,441	2.23
State Street Bank and Trust Company 505223	16,616	3.25	Tokio Marine & Nichido Fire Insurance Co., Ltd.	9,598	1.87
Japan Trustee Services Bank, Ltd. (Trust Account)	11,994	2.34	The Master Trust Bank of Japan, Ltd. (Trust Account)	8,239	1.61

(as of March 31, 2016)

# **Independent Auditor's Report**

# Deloitte.

Deloitte Touche Tohmatsu LLC Choei-Dai 2 Bldg. 1277-2, Minami-Ishido-cho Nagano 380-0824 Japan

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Hachijuni Bank, Ltd.:

We have audited the accompanying consolidated balance sheet of The Hachijuni Bank, Ltd. and its consolidated subsidiaries as of March 31, 2016, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Hachijuni Bank, Ltd. and its consolidated subsidiaries as of March 31, 2016, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

#### Convenience Translation

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Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

June 27, 2016

Member of

Deloitte Touche Tohmatsu Limited



# **Financial Section**

# Consolidated Balance Sheet March 31, 2016

	Millions of Y	Yen	Thousands of U.S. Dollars (Note 1)
_	2016	2015	2016
ASSETS:			
Cash and due from banks (Notes 3 and 26)	¥ 439,755	¥ 339,266	\$ 3,902,696
Call loans and bills bought	24,855	58,740	220,585
Monetary claims bought	57,744	59,032	512,465
Trading assets (Notes 4 and 27)	11,912	17,696	105,721
Money held in trust (Note 5) Securities (Notes 6, 11 and 26)	61,768 2,680,298	64,821 2,740,758	548,172 23,786,814
Loans and bills discounted (Notes 7, 26 and 28)	4,635,402	4,506,883	41,137,760
Foreign exchanges (Note 8)	22,529	21,657	199,939
Lease receivables and investments in leases (Note 24)	63,995	61,780	567,936
Other assets (Note 11)	129,193	96,012	1,146,550
Property, plant, and equipment—net (Note 9)	38,706	38,223	343,510
Intangible assets—net (Note 9)	5,767	5,630	51,188
Asset for employees' retirement benefits (Note 14)	15,775	24,250	140,004
Deferred tax assets (Note 22)	2,182	2,458	19,368
Customers' liabilities for acceptances and guarantees (Note 10)	33,709	35,549	299,163
Allowance for credit losses	(51,089)	(58,478)	(453,399)
Allowance for investment losses			(2)
TOTAL =	¥ 8,172,508	¥ 8,014,284	\$ 72,528,475
LIABILITIES AND EQUITY			
LIABILITIES:	V. < 220 000	V. < 00= 0.40	h 55 001 005
Deposits (Notes 11, 12 and 26)	¥ 6,229,088	¥ 6,237,343	\$ 55,281,225
Negotiable certificates of deposit (Note 26) Call money and bills sold	536,769	453,618	4,763,666
Payables under securities lending transactions (Notes 11 and 26)	125,103 228,597	8,588 248,563	1,110,254 2,028,733
Trading liabilities (Notes 4 and 27)	4,406	6,282	39,103
Borrowed money (Notes 13 and 26)	87,066	88,024	772,692
Foreign exchanges (Note 8)	2,131	1,375	18,912
Other liabilities	166,483	154,871	1,477,490
Liability for employees' retirement benefits (Note 14)	12,476	11,854	110,726
Provision for reimbursement of deposits	919	825	8,161
Provision for contingent losses	1,331	1,308	11,817
Reserve under special laws	11	11	101
Deferred tax liabilities (Note 22)	58,254	73,860	516,986
Acceptances and guarantees (Note 10)	33,709	35,549	299,163
Total liabilities	7,486,350	7,322,076	66,439,035
EQUITY (Notes 15 and 31):			
Common stock—authorized,			
2,000,000 thousand shares; issued,			
511,103 thousand shares in 2016 and 2015	52,243	52,243	463,641
Capital surplus	34,516	29,674	306,319
Stock acquisition rights (Note 16)	274	271	2,433
Retained earnings	408,739	386,589	3,627,434
Treasury stock—at cost, 4,415 thousand shares	(2.152)	(5.015)	(27.097
in 2016 and 9,753 thousand shares in 2015 Accumulated other comprehensive income:	(3,153)	(5,015)	(27,987)
Valuation difference on available-for-sale securities	217,206	223,235	1,927,642
Deferred loss on hedges	(43,745)	(27,175)	(388,231)
Defined retirement benefit plans	(4,153)	2,420	(36,864
-			
Total Noncontrolling interests	661,926 24,231	662,244 29,964	5,874,389 215,050
Total equity	686,158	692,208	6,089,440
готаl	¥ 8,172,508	¥ 8,014,284	\$ 72,528,475
See notes to consolidated financial statements			

See notes to consolidated financial statements.

#### **Consolidated Statement of Income** Year Ended March 31, 2016

	Millions of	Yen	Thousands of U.S. Dollars (Note 1)
_	2016	2015	2016
INCOME:			
Interest income:			
Interest on loans and discounts	¥ 52,160	¥ 54,583	\$ 462,905
Interest and dividends on securities	33,131	30,948	294,028
Other interest income	2,095	1,150	18,599
Fees and commissions	21,699	22,202	192,577
Trading income	1,832	1,624	16,264
Other operating income (Note 17)	52,539	41,297	466,269
Other income (Note 18)	17,746	21,932	157,494
Total income	181,205	173,740	1,608,139
EXPENSES:			
Interest expenses:	4.0.40	2.226	25.000
Interest on deposits	4,043	3,336	35,880
Interest on borrowings and rediscounts	1,075	673	9,544
Other interest expenses	7,059	6,049	62,653
Fees and commission payments	6,704	6,422	59,504
Other operating expenses (Note 19)	42,745	30,330	379,356
General and administrative expenses (Note 20)	60,869	63,711	540,194
Other expenses (Note 21)	10,071	15,982	89,380
Total expenses	132,569	126,507	1,176,515
INCOME BEFORE INCOME TAXES	48,635	47,233	431,623
INCOME TAXES (Note 22):			
Current	12,636	16,595	112,141
Deferred	4,019	1,049	35,675
Total income taxes	16,656	17,645	147,817
NET INCOME	31,979	29,587	283,806
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	1,807	2,402	16,039
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	¥ 30,171	¥ 27,185	\$ 267,766
<del>-</del>	Yen		U.S. Dollars
PER SHARE OF COMMON STOCK (Note 30):			
Basic net income	¥ 59.85	¥ 54.09	\$ 0.53
Diluted net income	59.79	54.03	0.53
Cash dividends applicable to the year	15.00	15.00	0.13

See notes to consolidated financial statements.

# Consolidated Statement of Comprehensive Income Year Ended March 31, 2016

	Millions of Yen				Thousands of U.S. Dollars (Note 1)		
		2016		2015		2016	
NET INCOME	¥	31,979	¥	29,587	\$	283,806	
OTHER COMPREHENSIVE (LOSS) INCOME (Note 29): Unrealized (loss) gain on available-for-sale securities Deferred loss on derivatives under hedge accounting Foreign currency translation adjustments Defined retirement benefit plans		(6,439) (16,570) (6,873)		86,517 (16,831) 413 4,267		(57,152) (147,058) (60,998)	
Total other comprehensive (loss) income		(29,883)		74,366		(265,208)	
COMPREHENSIVE INCOME	¥	2,095	¥	103,954	\$	18,597	
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Owners of the parent Noncontrolling interests	¥	997 1,097	¥	100,576 3,378	\$	8,856 9,741	

See notes to consolidated financial statements.

# Consolidated Statement of Changes in Equity Year Ended March 31, 2016

BALANCE, MARCH 31, 2016	Net income attributable to owners of the parent Cash dividends, ¥16.00 per share Increase due to stock exchange Purchases of treasury stock Disposals of treasury stock Net change during the period	BALANCE, MARCH 31, 2015	Change of scope of consolidation Change of scope of consolidation – foreign currency translation adjustment Net change during the period	Net income attributable to owners of the parent Cash dividends, ¥11.00 per share Purchases of treasury stock Disposals of treasury stock Retirement of treasury shares	BALANCE, APRIL 1, 2014 (as restated)	Cumulative effect of accounting change	BALANCE, MARCH 31, 2014 (as previously reported)		
511,103		511,103		(10,000)			521,103	Number of Shares of Common Stock Outstanding	Thousands
¥ 52,243		52,243			52,243		¥ 52,243	Common Stock	
¥ 34,516	4,150 691	29,674			29,674		521,103 ¥ 52,243 ¥ 29,674 ¥	Capital Surplus	
¥ 274	2	271	37		233			Stock Acquisition Rights	
1 ¥ 408,739	30,171 (8,022)	386,589	İ	27,185 (5,544) (4) (5,136)	370,378	3,034	233 ¥ 367,343 ¥ (7,179) ¥	Stock Acquisition Retained Rights Earnings	
¥ (3,153) ¥	2,255 (2,972) 2,579	(5,015)		) (3,022) ) 49 5,136	(7,179)		¥ (7,179)	Treasury Stock	-
¥ 217,206	(6,029)	) 223,235	85,695	C	) 137,540			S Hi Hi	Millions of Yen
¥ (43,745)	(16,570)	(27,175)	(16,831)		(10,343)		137,540 ¥ (10,343) ¥	Accumulated Other Comprehensive Income aluation Foreign Foreig	ren
			413		(413)			Foreign Currency Translation Current Retirement Adjustments Benefit Plans	-
¥ (4,153)	(6,574)	2,420	4,113		(1,693)		¥ (1,693)	Defined Retirement Benefit Plans	
(4,153) ¥ 661,926 ¥	30,171 (8,022) 6,405 (2,972) 3,271 ) (29,171)	662,244	(288) 413 73,015	27,185 (5,544) (3,022) 44	570,440	3,034	¥ 567,405	Total	
¥ 24,231	) (5,732)	29,964	3,356		26,607	(38)	(413) ¥ (1,693) ¥ 567,405 ¥ 26,646 ¥ 594,052	Noncon- trolling Interests	
¥ 686,158	30,171 (8,022) 6,405 (2,972) 3,271 (34,903)	692,208	(288) 413 76,371	27,185 (5,544) (3,022) 44	597,048	2,995	¥ 594,052	Total Equity	

# Thousands of U.S. Dollars (Note 1)

\$ 6,089,44	215,050	5,874,389	\$ (36,864) \$		\$ (388,231)	\$ (27,987) \$1,927,642	\$ (27,987)	\$3,627,434	\$ 2,433	\$ 306,319	3 463,641
267,766 (71,195) 56,847 (26,382) 29,029 (309,759)	(50,871)	267,766 (71,195) 56,847 (26,382) 29,029 (258,888)	(58,345)		06) (147,058)	(53,506)	20,013 (26,382) 22,893	267,766 (71,195)	21	36,834 6,136	
\$ 6,143,1:	\$ 265,922	\$5,877,211	\$ 21,481			\$1,981,149	\$ (44,511	3,430,863	\$ 2,411	\$ 263,348	
Total Equity	Noncontrolling Interests		Defined Retirement Senefit Plans	Foreign Currency Translation Adjustments E	Deferred Loss on Hedges	Valuation Difference on Available-for-Sale Securities	Treasury Stock	Retained Earnings	Stock Acquisition Rights		Common Stock
			Income	Accumulated Other Comprehensive Incom-	ated Other C	Accumul					

Net income attributable to owners of the parent Cash dividends, \$0.14 per share Increase due to stock exchange Purchases of treasury stock Disposals of treasury stock Net change during the period

BALANCE, MARCH 31, 2015

See notes to consolidated financial statements.

BALANCE, MARCH 31, 2016

#### Consolidated Statement of Cash Flows Year Ended March 31, 2016

	Millions o	of Yen	Thousands of U.S. Dollars (Note 1)
_	2016	2015	2016
OPERATING ACTIVITIES:			
Income before income taxes	¥ 48,635	¥ 47,233	\$ 431,623
Adjustments for:	<del></del> =		
Income taxes—paid	(16,539)	(15,333)	(146,785)
Depreciation and amortization	5,558	5,653	49,334
Impairment losses	225	62	1,999
Loss on disposition of foreign currency translation adjustments		413	
Decrease in allowance for credit losses	(7,389)	(8,457)	(65,575)
Interest income	(87,387)	(86,682)	(775,533)
Interest expense	12,178	10,060	108,079
Interest received	90,364	88,823	801,953
Interest paid	(12,174)	(10,131)	(108,041)
Net increase in loans and bills discounted	(128,519)	(113,624)	(1,140,568)
Net decrease in borrowed money	(957)	(33,601)	(8,496)
Net (decrease) increase in deposits	(8,254)	248,259	(73,260)
Net decrease (increase) in call loans and bills bought	35,172	(41,191)	312,149
Net increase (decrease) in call money and bills sold	116,514	(10,627)	1,034,031
Net decrease in due from banks, excluding due	110,514	(10,027)	1,034,031
	689	2.741	( 11(
from the Bank of Japan		3,741	6,116
Other—net	38,801	(2,018)	344,353
Total adjustments	38,283	35,345	339,754
Net cash provided by operating activities	86,918	82,578	771,378
INVESTING ACTIVITIES:			
Purchases of investment securities	(774,852)	(720,252)	(6,876,578)
Proceeds from sales of investment securities	541,631	329,279	4,806,808
Proceeds from maturities of investment securities	257,860	188,591	2,288,433
Payments for increase in money held in trust	(56,508)	(72,740)	(501,496)
Proceeds from decrease in money held in trust	59,723	72,076	530,027
Purchases of fixed assets	(7,599)	(7,845)	(67,440)
Proceeds from sales of fixed assets	1,251	1,518	11,108
Net cash provided by (used in) investing activities	21,506	(209,372)	190,861
FINANCING ACTIVITIES:	-		
	(2,972)	(3,022)	(26,382)
Payments to acquire treasury stock	3,783	(3,022)	33,581
Proceeds from sales of treasury stock		(5.544)	
Dividends paid	(8,022)	(5,544)	(71,195)
Dividends paid to noncontrolling interests	(21)	(21)	(191)
Net cash used in financing activities	(7,232)	(8,588)	(64,188)
EFFECT OF EXCHANGE RATE CHANGE ON CASH AND CASH EQUIVALENTS	(14)	28	(126)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	101,178	(135,353)	897,925
CASH AND CASH EQUIVALENTS, BEGINNING OF FISCAL YEAR	323,161	458,514	2,867,954
CASH AND CASH EQUIVALENTS, END OF FISCAL YEAR (Note 3)	¥ 424,339	¥ 323,161	\$ 3,765,879

See notes to consolidated financial statements.

# 1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and the Enforcement Regulation for the Banking Law, and in accordance with accounting principles generally accepted in Japan (Japanese GAAP), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards (IFRS).

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2015 consolidated financial statements to conform to the classifications used in 2016.

All Japanese yen figures in the consolidated financial statements have been rounded down to the nearest million yen. Accordingly, the total of each account may not be equal to the combined total of the individual items.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which The Hachijuni Bank, Ltd. (the "Bank") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥112.68 to \$1, the rate of exchange at March 31, 2016. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a Consolidation – The consolidated financial statements as of March 31, 2016, include the accounts of the Bank and its 10 significant subsidiaries (together, the "Group").

Under the control and influence concepts, those companies in which the Bank, directly or indirectly, is able to exercise control over their operations are fully consolidated.

Investments in 10 (9 in 2015) unconsolidated subsidiaries and in one associated company are stated at cost, and are included in securities in the consolidated financial statements. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is eliminated.

b Business Combinations – In October 2003, the Business Accounting Council issued a Statement of Opinion, "Accounting for Business Combinations," and in December 2005, the Accounting Standards Board of Japan (the "ASBJ") issued ASBJ Statement No. 7, "Accounting Standard for Business Divestitures" and ASBJ Guidance No.10, "Guidance for Accounting Standard for Business Combinations and Business Divestitures."

In December 2008, the ASBJ issued a revised accounting standard for business combinations, ASBJ Statement No.21, "Accounting Standard for Business Combinations." Major accounting changes under the revised accounting standard are as follows: (1) The revised standard requires accounting for business combinations only by the purchase method. As a result, the pooling-of-interests method of accounting is no

longer allowed. (2) The previous accounting standard required research and development costs to be charged to income as incurred. Under the revised standard, in-process research and development costs (IPR&D) acquired in the business combination are capitalized as an intangible asset. (3) The previous accounting standard provided for a bargain purchase gain (negative goodwill) to be systematically amortized over a period not exceeding 20 years. Under the revised standard, the acquirer recognizes the bargain purchase gain in profit or loss immediately on the acquisition date after reassessing and confirming that all of the assets acquired and all of the liabilities assumed have been identified after a review of the procedures used in the purchase price allocation. The revised standard was applicable to business combinations undertaken on or after April 1, 2010.

In September 2013, the ASBJ issued revised ASBJ Statement No.21, "Accounting Standard for Business Combinations," revised ASBJ Guidance No.10, "Guidance on Accounting Standards for Business Combinations and Business Divestitures," and revised ASBJ Statement No.22, "Accounting Standard for Consolidated Financial Statements." Major accounting changes are as follows:

- (a) Transactions with noncontrolling interest—A parent's ownership interest in a subsidiary might change if the parent purchases or sells ownership interests in its subsidiary. The carrying amount of noncontrolling interest is adjusted to reflect the change in the parent's ownership interest in its subsidiary while the parent retains its controlling interest in its subsidiary. Under the previous accounting standard, any difference between the fair value of the consideration received or paid and the amount by which the noncontrolling interest is adjusted is accounted for as an adjustment of goodwill or as profit or loss in the consolidated statement of income. Under the revised accounting standard, such difference is accounted for as capital surplus as long as the parent retains control over its subsidiary.
- (b) Presentation of the consolidated balance sheet—In the consolidated balance sheet, "minority interest" under the previous accounting standard is changed to "noncontrolling interest" under the revised accounting standard.
- (c) Presentation of the consolidated statement of income—In the consolidated statement of income, "income before minority interest" under the previous accounting standard is changed to "net income" under the revised accounting standard, and "net income" under the previous accounting standard is changed to "net income attributable to owners of the parent" under the revised accounting standard.
- (d) Provisional accounting treatments for a business combination—If the initial accounting for a business combination is incomplete by the end of the reporting period in which the business combination occurs, an acquirer shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. Under the previous accounting standard guidance, the impact of adjustments to provisional amounts recorded in a business combination on profit or loss is recognized as profit or loss in the year in which the measurement is completed. Under the revised accounting standard guidance, during the measurement period, which shall not exceed one year from the acquisition, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and that would have affected the measurement of the amounts recognized as of that date. Such adjustments shall be recognized as if the accounting for the business combination had been completed at the acquisition date.

(e) Acquisition-related costs—Acquisition-related costs are costs, such as advisory fees or professional fees, which an acquirer incurs to effect a business combination. Under the previous accounting standard, the acquirer accounts for acquisition-related costs by including them in the acquisition costs of the investment. Under the revised accounting standard, acquisition-related costs shall be accounted for as expenses in the periods in which the costs are incurred.

The above accounting standards and guidance for (a) transactions with noncontrolling interest, (b) presentation of the consolidated balance sheet, (c) presentation of the consolidated statement of income, and (e) acquisition-related costs are effective for the beginning of annual periods beginning on or after April 1, 2015. Earlier application is permitted from the beginning of annual periods beginning on or after April 1, 2014, except for (b) presentation of the consolidated balance sheet and (c) presentation of the consolidated statement of income. In the case of earlier application, all accounting standards and guidance above, except for (b) presentation of the consolidated balance sheet and (c) presentation of the consolidated balance sheet and (e) presentation of the consolidated statement of income, should be applied simultaneously.

Either retrospective or prospective application of the revised accounting standards and guidance for (a) transactions with noncontrolling interest and (e) acquisition-related costs is permitted. In retrospective application of the revised standards and guidance, the accumulated effects of retrospective adjustments for all (a) transactions with noncontrolling interest and (e) acquisition-related costs which occurred in the past shall be reflected as adjustments to the beginning balance of capital surplus and retained earnings for the year of the first-time application. In prospective application, the new standards and guidance shall be applied prospectively from the beginning of the year of the first-time application.

The revised accounting standards and guidance for (b) presentation of the consolidated balance sheet and (c) presentation of the consolidated statement of income shall be applied to all periods presented in financial statements containing the first-time application of the revised standards and guidance.

The revised standards and guidance for (d) provisional accounting treatments for a business combination are effective for a business combination which occurs on or after the beginning of annual periods beginning on or after April 1, 2015. Earlier application is permitted for a business combination which occurs on or after the beginning of annual periods beginning on or after April 1, 2014.

The Group applied the revised accounting standards and guidance for (a) transactions with noncontrolling interest, (b) presentation of the consolidated balance sheet, (c) presentation of the consolidated statement of income, and (e) acquisition-related costs above, effective April 1, 2015, and (d) provisional accounting treatments for a business combination above for a business combination which occurred on or after April 1, 2015. The revised accounting standards and guidance for (a) transactions with noncontrolling interest and (e) acquisition-related costs were applied prospectively. With respect to (b) presentation of the consolidated balance sheet and (c) presentation of the consolidated statement of income, the applicable line items in the 2015 consolidated financial statements have been accordingly reclassified and presented in line with those in 2016.

As a result, income before income taxes for the year ended March 31, 2016, decreased by ¥1,159 million (\$10,291 thousand) and capital surplus at March 31, 2016, increased by ¥1,159 million (\$10,291 thousand).

c Cash Equivalents – For the purpose of reporting of cash flows, "Cash and cash equivalents" consists of "Cash" and "Due from the Bank of Japan." d Trading Assets and Liabilities – Transactions for trading purposes (for purposes of seeking to capture gains arising from short-term changes in interest rates, currency exchange rates, or market prices of securities and other market-related indices or from gaps among markets) are included in "Trading assets" and "Trading liabilities" on a trade-date basis.

Trading securities and monetary claims bought for trading purposes are stated at fair value at the consolidated balance sheet date. Trading-related financial derivatives, such as swaps, futures, and options are stated at amounts that would be received or paid for settlement if such transactions were terminated at the consolidated balance sheet date.

Trading income includes interest received and paid during the fiscal year and unrealized gains and losses resulting from the change in the value of securities, monetary claims bought, and derivatives between the consolidated balance sheet dates.

e Securities - Securities other than investments in unconsolidated subsidiaries and affiliates are classified into three categories, based principally on the Group's intent, as follows: (a) trading securities are securities held in anticipation of gains arising from short-term changes in market value and / or held for resale to customers and are carried at fair value with corresponding unrealized gains and losses recorded in income; (b) held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity, are stated at amortized cost computed using straight-line method; and (c) securities not classified as held-to-maturity debt securities, other than trading securities, are classified as available-for-sale securities. Marketable available-for-sale securities are stated at fair value with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. Available-for-sale securities for which a fair value is not reliably determined are stated at cost computed using the moving-average method.

In addition, investments in unconsolidated subsidiaries that are not accounted for by the equity method are carried at cost determined by the moving-average method.

Individual securities are written down when a decline in fair value below the cost of such securities is deemed to be other than temporary.

- f Securities in Money Held in Trust Securities included in "Money held in trust" are stated at fair value.
- g Property, Plant, and Equipment Property, plant, and equipment are stated at cost less accumulated depreciation. Depreciation for buildings and equipment of the Group is computed under the declining-balance method at rates based on the estimated useful lives, which are principally from 2 to 50 years for buildings and from 3 to 20 years for equipment.
- h Software Capitalized software for internal use is depreciated using the straight-line method over its estimated useful life (principally 5 years).
- i Long-Lived Assets The Group reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

j Allowance for Credit Losses – An allowance for credit losses is determined based on a credit assessment made by management at each consolidated balance sheet date. A key element relating to policies and discipline used in determining the allowance for credit losses is the credit classification and the related borrower categorization process. The categorization is based on conditions that may affect the ability of borrowers to service their debt, taking into consideration current financial information, historical payment experience, credit documentation, public information, analyses of relevant industry segments, and current trends. In determining the appropriate level of the allowance, the Group evaluates the probable loss by category of loan based on its type and characteristics.

The Bank performs a credit assessment of its loan asset quality. The quality of all loans is assessed by branches and the credit supervisory division with a subsequent audit by the asset review and the credit inspection division in accordance with the Bank's policies and discipline.

Under the policies and discipline, all loans are classified into five categories, which are: "normal"; "caution, including substandard"; "possible bankrupt"; "virtual bankrupt"; and "legal bankrupt."

The allowance for credit losses is calculated based on the past loss ratio for normal and caution categories, and on the fair value of the collateral and other factors of solvency, including value of future cash flows for possible bankrupt, virtual bankrupt, and legal bankrupt categories.

The Bank applied the "discounted cash flow method" (the "DCF method") in calculating the loan loss reserve amounts for most of the claims against obligors categorized as possible bankrupt or substandard under the self-assessment guidelines, when total loan amounts exceed a certain amount. Under the DCF method, the loan loss allowance is determined as the difference between (a) relevant estimated cash flows discounted by the original contractual interest rate and (b) the book value of the claim.

The consolidated subsidiaries provide an "Allowance for credit losses" at the amount deemed necessary to cover such losses, principally based on past experience and management's assessment of the loan portfolio.

- k Allowance for Investment Losses An allowance for investment losses is provided at an amount deemed necessary based on the estimate of possible future losses.
- 1 Asset and Liability for Employees' Retirement Benefits The Bank and its consolidated subsidiaries have a contributory funded pension plan and noncontributory unfunded retirement benefit plans, together covering substantially all of their employees.

The Bank accounts for the liability for retirement benefits based on projected benefit obligations and plan assets at the consolidated balance sheet date.

Effective April 1, 2000, the Bank adopted a new accounting standard for retirement benefits and accounted for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date. The projected benefit obligations are attributed to periods on a straight-line basis. Actuarial gains and losses are amortized on a straight-line basis over 10 years within the average remaining service period.

In May 2012, the ASBJ issued ASBJ Statement No.26, "Accounting Standard for Retirement Benefits" and ASBJ Guidance No.25, "Guidance on Accounting Standard for Retirement Benefits," which replaced the accounting standard for retirement benefits that had been issued by the Business Accounting Council in 1998 with an effective date of April 1, 2000, and the other related practical guidance, and were followed by partial amendments from time to time through 2009.

- (a) Under the revised accounting standard, actuarial gains and losses and past service costs that are yet to be recognized in profit or loss are recognized within equity (accumulated other comprehensive income), after adjusting for tax effects, and any resulting deficit or surplus is recognized as a liability (liability for retirement benefits) or asset (asset for retirement benefits).
- (b) The revised accounting standard does not change how to recognize actuarial gains and losses and past service costs in profit or loss. Those amounts are recognized in profit or loss over a certain period no longer than the expected average remaining service period of the employees. However, actuarial gains and losses and past service costs that arose in the current period and have not yet been recognized in profit or loss are included in other comprehensive income, and actuarial gains and losses and past service costs that were recognized in other comprehensive income in prior periods and then recognized in profit or loss in the current period are treated as reclassification adjustments (see Note 29).
- (c) The revised accounting standard also made certain amendments relating to the method of attributing expected benefit to periods, the discount rate, and expected future salary increases.

This accounting standard and the guidance for (a) and (b) above are effective for the end of annual periods beginning on or after April 1, 2013, and for (c) above are effective for the beginning of annual periods beginning on or after April 1, 2014, or for the beginning of annual periods beginning on or after April 1, 2015, subject to certain disclosure in March 2015, all with earlier application being permitted from the beginning of annual periods beginning on or after April 1, 2013. However, no retrospective application of this accounting standard to consolidated financial statements in prior periods is required.

The Group applied the revised accounting standard and guidance for retirement benefits for (a) and (b) above, effective March 31, 2014, and for (c) above, effective April 1, 2014.

With respect to (c) above, the Group changed the method of attributing the expected benefit to periods from a straight-line basis to a benefit formula basis and the method of determining the discount rate from using the period that approximates the expected average remaining service period to using a single weighted-average discount rate reflecting the estimated timing and amount of benefit payment, and recorded the effect of (c) above as of April 1, 2014, in retained earnings.

- m Provision for Reimbursement of Deposits A provision for reimbursement of deposits, which were derecognized as liabilities under certain conditions, is provided for possible losses on future claims of withdrawal based on historical reimbursement experience.
- n Provision for Contingent Losses A provision for contingent losses is provided for the contribution to the National Federation of Credit Guarantee Corporations' liability sharing program and is recorded in the amount of estimated future contributions based on subrogate performance, etc.
- Reserve under Special Laws A reserve under special laws is provided for contingent liabilities from brokering of securities or derivative transactions in accordance with Article 46-5 of the Financial Instruments and Exchange Act.
- p Stock Options In December 2005, the ASBJ issued ASBJ Statement No. 8, "Accounting Standard for Stock Options," and related guidance that require companies to recognize compensation expense for employee stock options based on the fair value at the date of grant and over the vesting period as consideration for receiving goods or services. The standard also requires companies to account for stock options granted to nonemployees based on the fair value of either the stock option or the goods or services received. In the consolidated

balance sheet, the stock option is presented as a stock acquisition right as a separate component of equity until exercised. The standard covers equity-settled, share-based payment transactions, but does not cover cash-settled, share-based payment transactions.

q Leases – In March 2007, the ASBJ issued ASBJ Statement No.13, "Accounting Standard for Lease Transactions," which revised the previous accounting standard for lease transactions issued in June 1993.

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were treated as sales. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if sold" information was disclosed in the notes to the lessor's financial statements. The revised accounting standard requires that all finance leases that are deemed to transfer ownership of the leased property to the lessee be recognized as lease receivables and all finance leases that are not deemed to transfer ownership of the leased property to the lessee be recognized as investments in leases.

- r Income Taxes The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.
- s Foreign Currency Transactions Assets and liabilities denominated in foreign currencies held domestically and the accounts of the Bank's overseas branch are translated into Japanese yen generally at the exchange rates prevailing on the consolidated balance sheet date.
- t Derivatives and Hedging Activities Derivatives are stated at fair value. Derivative transactions that meet hedge accounting criteria are primarily accounted for under the deferral method whereby unrealized gains and losses are deferred until maturity as deferred gain (loss) under hedge accounting in a separate component of equity.

The hedging derivative instruments must be highly effective in achieving offsetting changes in fair values or variable cash flows from the hedged items attributable to the risk being hedged.

The Bank adopted portfolio hedging in accordance with Industry Audit Committee Report No.24 issued by the Japanese Institute of Certified Public Accountants ("JICPA"). Under portfolio hedging, a portfolio of hedged items, such as deposits or loans with common maturities, is matched with a group of hedging instruments, such as interest rate swaps, which offset the effect of fair value fluctuations of the hedged items by identified maturities. The effectiveness of the portfolio hedge is accessed by each group.

Currency swap and foreign exchange swap transactions are accounted for using deferral hedge accounting by fully applying Industry Audit Committee Report No.25 issued by the JICPA. Under deferral hedge accounting, hedged items are identified by grouping the foreign currency-denominated financial assets and liabilities by currencies and designating derivative transactions, such as currency swap transactions and forward exchange contracts as hedging instruments. Hedge effectiveness is reviewed by comparing the total foreign currency position of the hedged items and hedging instruments by currency.

With respect to derivative transactions between consolidated subsidiaries or internal transactions between trading accounts and other accounts, the Bank manages interest rate swap and currency swap transactions designated as hedging instruments in accordance with the strict hedging criteria for external

mirror transactions stipulated in the Industry Audit Committee Reports No.24 and No.25. Therefore, the Bank accounts for the gains and losses on these swap transactions in its earnings or defers until maturity as deferred gain (loss) under hedge accounting in a separate component of equity.

The interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not measured at fair value but the net payments or receipts under the swap agreements are recognized and included in interest expense or income.

u Per Share Information – Basic net income per share ("EPS") is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted net EPS reflects the potential dilution that could occur if securities were exercised or converted into common stock. Diluted net EPS of common stock assumes full conversion of the outstanding convertible notes and bonds at the beginning of the year (or at the time of issuance) with an applicable adjustment for related interest expense, net of tax, and full exercise of outstanding warrants.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective years including dividends to be paid after the end of the fiscal year.

#### v New Accounting Pronouncements

Tax Effect Accounting — On December 28, 2015, the ASBJ issued ASBJ Guidance No.26, "Guidance on Recoverability of Deferred Tax Assets," which included certain revisions of the previous accounting and auditing guidance issued by the Japanese Institute of Certified Public Accountants. While the new guidance continues to follow the basic framework of the previous guidance, it provides new guidance for the application of judgment in assessing the recoverability of deferred tax assets.

The previous guidance provided a basic framework which included certain specific restrictions on recognizing deferred tax assets depending on the company's classification in respect of its profitability, taxable profit and temporary differences, etc.

The new guidance does not change such basic framework but, in limited cases, allows companies to recognize deferred tax assets even for a deductible temporary difference for which it was specifically prohibited to recognize a deferred tax asset under the previous guidance, if the company can justify, with reasonable grounds, that it is probable that the deductible temporary difference will be utilized against future taxable profit in some future period.

The new guidance is effective for the beginning of annual periods beginning on or after April 1, 2016. Earlier application is permitted for annual periods ending on or after March 31, 2016. The new guidance shall not be applied retrospectively and any adjustments from the application of the new guidance at the beginning of the reporting period shall be reflected within retained earnings or accumulated other comprehensive income at the beginning of the reporting period.

The Bank expects to apply the new guidance on recoverability of deferred tax assets effective April 1, 2016, and is in the process of measuring the effects of applying the new guidance in future applicable periods.

#### 3. CASH AND CASH EQUIVALENTS

The reconciliation of "Cash and cash equivalents" in the consolidated statement of cash flows and "Cash and due from banks" in the consolidated balance sheet as of March 31, 2016 and 2015, was as follows:

Millions	of Yen	Thousands of U.S. Dollars
2016	2015	2016
¥ 439,755	¥ 339,266	\$ 3,902,696
(15,416)	(16,105)	(136,816)
¥ 424,339	¥ 323,161	\$ 3,765,879
	2016 ¥ 439,755 (15,416)	¥ 439,755 ¥ 339,266 (15,416) (16,105)

#### 4. TRADING ASSETS AND LIABILITIES

Trading assets and liabilities as of March 31, 2016 and 2015, consisted of the following:

		Millions	s of Y	en	 usands of Dollars
		2016		2015	2016
Trading assets: Trading securities Financial derivatives Other trading assets	¥	2,037 4,875 4,999	¥	1,861 6,836 8,997	\$ 18,084 43,268 44,368
Total	¥	11,912	¥	17,696	\$ 105,721
Trading liabilities —Financial derivatives	¥	4,406	¥	6,282	\$ 39,103

#### **5. MONEY HELD IN TRUST**

The aggregate fair value of money held in trust that is listed on stock exchanges or over-the-counter markets as of March 31, 2016 and 2015, is as follows:

			Fai	r Value	
		Millions	of Y	en	usands of Dollars
		2016		2015	2016
Money held in trust—Trading	¥	61,768	¥	64,821	\$ 548,172

#### 6. SECURITIES

Securities as of March 31, 2016 and 2015, consisted of the following:

		Million	s of	f Yen	Thousands of U.S. Dollars
	_	2016	_	2015	2016
Securities:					
National government bonds	¥	1,354,338	¥	1,422,444	\$ 12,019,332
Local government bonds		135,376		82,207	1,201,420
Corporate bonds		285,580		253,816	2,534,435
Equity securities		276,952		337,030	2,457,864
Other securities		628,051		645,259	5,573,761
Total	¥	2,680,298	¥	2,740,758	\$ 23,786,814

In the following description, in addition to "Securities" in the consolidated balance sheet, also presented are beneficial interests in trust investments within the item "Monetary claims bought."

The carrying amounts and aggregate fair value of the securities as of March 31, 2016 and 2015, are as follows:

		Million	s of Yen	
March 31, 2016	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as: Available-for-sale: Equity securities Debt securities Other securities Held-to-maturity	¥ 99,912 1,647,743 595,745 3,200	,	¥ 696 238 2,248	¥ 267,525 1,772,094 616,239 3,210

		Million	s of Yen	
			Unrealized	Fair
March 31, 2015	Cost	Gains	Losses	Value
Securities classified as: Available-for-sale:				
Equity securities	¥ 101,252	¥ 226,532	¥ 204	¥ 327,579
Debt securities	1,675,615	77,619	219	1,753,015
Other securities	606,986	25,759	613	632,132
Held-to-maturity	5,452	9		5,461
	Th	ousands of	U.S. Dolla	ars
		Unrealized	Unrealized	Fair
March 31, 2016	Cost	Gains	Losses	Value
Securities classified as: Available-for-sale:				
Equity securities	\$ 886,690	\$1,493,693	\$ 6,179	\$ 2,374,203
Debt securities	14,623,214	1,105,681	2,112	15,726,784
Other securities	5,287,057	201,827	19,953	5,468,931
Held-to-maturity	28,402	91		28,493

Proceeds from sales of available-for-sale securities for the years ended March 31, 2016 and 2015, were ¥561,687 million (\$4,984,800 thousand) and ¥336,349 million, respectively. Gross realized gains and losses on these sales, computed on the moving-average cost basis, were ¥21,121 million (\$187,442 thousand) and ¥2,472 million (\$21,946 thousand) respectively, for the year ended March 31, 2016, and ¥8,400 million and ¥1,240 million, respectively, for the year ended March 31, 2015.

#### 7. LOANS AND BILLS DISCOUNTED

Loans and bills discounted as of March 31, 2016 and 2015, consisted of the following:

	Million	s of Yen	Thousands of U.S. Dollars
	2016	2015	2016
Bills discounted Loans on bills Loans on deeds	¥ 17,462 191,752 3,780,431	¥ 17,885 204,681 3,636,320	\$ 154,976 1,701,745 33,550,155
Overdrafts	645,755	647,995	5,730,883
Total	¥ 4,635,402	¥ 4,506,883	\$ 41,137,760

Of total loans, loans to customers in bankruptcy, which represent nonaccrual loans and which were included in loans and bills discounted, amounted to ¥4,192 million (\$37,208 thousand) and ¥2,006 million as of March 31, 2016 and 2015, respectively; past due loans, which represent nonaccrual loans other than loans to customers in bankruptcy, amounted to ¥78,657 million (\$698,057 thousand) and ¥93,047 million as of March 31, 2016 and 2015, respectively.

Of total loans, accruing loans contractually past due three months or more amounted to ¥343 million (\$3,052 thousand) and ¥211 million as of March 31, 2016 and 2015, respectively.

Of total loans, restructured loans amounted to ¥27,228 million (\$241,648 thousand) and ¥25,884 million as of March 31, 2016 and 2015, respectively. Restructured loans, designed to assist in the recovery of the financial health of debtors, were loans on which the Bank granted concessions (e.g., reduction of the stated interest rate, deferral of interest payment, extension of maturity date, reduction of the face amount). Loans classified as nonaccrual loans or accruing loans contractually past due three months or more were excluded from restructured loans.

#### 8. FOREIGN EXCHANGES

Foreign exchanges as of March 31, 2016 and 2015, consisted of the following:

		Millions	s of Y	en	 usands of 5. Dollars
		2016		2015	2016
Assets: Due from foreign banks Foreign exchange bills bought	¥	19,548 2,645	¥	18,181 3,045	\$ 173,487 23,477
Foreign exchange bills receivable		335		430	2,975
Total	¥	22,529	¥	21,657	\$ 199,939
Liabilities: Overdrafts from foreign banks Foreign exchange bills sold Foreign exchange bills payable	¥	162 754 1,213	¥	69 968 336	\$ 1,445 6,693 10,773
Total	¥	2,131	¥	1,375	\$ 18,912

# 9. PROPERTY, PLANT, AND EQUIPMENT AND INTANGIBLE ASSETS

Property, plant, and equipment as of March 31, 2016 and 2015, net of accumulated depreciation of ¥70,355 million (\$624,381 thousand) and ¥68,995 million, respectively, consisted of the following:

	Millions	s of Y	en		usands of Dollars
	2016		2015		2016
¥	14,612	¥	14,879	\$	129,677
	12,578		10,880		111,627
	91		125		814
	292		1,823		2,595
	11,132		10,513		98,795
	5,141		4,998		45,632
	625		631		5,555
¥	44,474	¥	43,854	\$	394,698
		2016 ¥ 14,612 12,578 91 292 11,132 5,141 625	2016 ¥ 14,612 12,578 91 292 11,132 5,141 625	¥ 14,612 ¥ 14,879 12,578 10,880 91 125 292 1,823 11,132 10,513 5,141 4,998 625 631	Millions of Yen   U.S

As of March 31, 2016 and 2015, deferred gains for tax purposes of \( \frac{\text{\ti}\text{\texi{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tex{

#### **10. ACCEPTANCES AND GUARANTEES**

Acceptances and guarantees include all contingent liabilities associated with the issuance of letters of credit, acceptances of bills, and issuances of guarantees. The contra account included in the assets side of the consolidated balance sheet represents the Bank's potential claim against applicants.

#### 11. ASSETS PLEDGED

Assets pledged as collateral as of March 31, 2016 and 2015, consisted of the following:

	Millions	s of Yen	Thousands of U.S. Dollars
,	2016	2015	2016
Assets pledged: Cash (other assets) Securities	¥ 400 416,297	¥ 400 459,061	\$ 3,552 3,694,508
Total	¥ 416,697	¥ 459,461	\$ 3,698,061
Related liabilities: Deposits Payables under securities	¥ 50,882 228,597	¥ 49,495 248,563	\$ 451,563 2,028,733
lending transactions Total	¥ 279,479	¥ 298,059	\$2,480,296

In addition to the above, assets pledged as collateral for transactions, such as exchange settlement transactions, or as substitute securities for initial margin on futures transactions and others were as follows:

	Millions of Yen				Thousands of U.S. Dollars		
		2016		2015		2016	
Securities Cash (other assets) Cash collateral received for financial instrument liabilities	¥	76,131 25	¥	75,418 25	\$	675,645 221	
(other assets)		43,634		34,688		387,239	

Further, lease receivables to be received as collateral for borrowed money were as follows:

		Millions	s of Ye	en	Thousands of U.S. Dollars		
		2016		2015		2016	
Lease receivables	¥	3,124	¥	3,435	\$	27,727	

Additionally, initial margins of future markets and guarantee deposits on office space included in other assets were as follows:

		Millions	of Ye	en	Thousands of U.S. Dollars		
-		2016		2015		2016	
Initial margins of futures markets Guarantee deposits on office space	¥	151 808	¥	8 818	\$	1,346 7,179	

#### 12. DEPOSITS

Deposits as of March 31, 2016 and 2015, consisted of the following:

	Millions	Thousands of U.S. Dollars	
	2016	2015	2016
Current deposits	¥ 245,638	¥ 231,747	\$ 2,179,968
Ordinary deposits	3,224,847	3,193,562	28,619,516
Savings deposits	58,291	59,867	517,317
Deposits at notice	13,079	21,113	116,075
Time deposits	2,480,141	2,554,672	22,010,489
Other deposits	207,089	176,379	1,837,857
Total	¥ 6,229,088	¥ 6,237,343	\$ 55,281,225

#### 13. BORROWED MONEY

As of March 31, 2016 and 2015, the weighted-average annual interest rates applicable to borrowed money were 0.45% and 0.27%, respectively.

Borrowed money includes borrowings from the Bank of Japan and other financial institutions. Annual maturities of borrowed money as of March 31, 2016, were as follows:

Year Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2017	¥ 86,422	\$ 766,970
2018	259	2,303
2019	138	1,225
2020	112	1,001
2021	112	1,001
2022 and thereafter	21	190
Total	¥ 87,066	\$ 772,692

#### 14. RETIREMENT AND PENSION PLANS

The Bank and its domestic consolidated subsidiaries have a contributory funded pension plan and noncontributory unfunded retirement benefit plans.

In the contributory funded pension plan, the Group adopted a cash balance plan that each employee has a "hypothetical account balance," which accumulates pay credits based on each salary level, interest credits based on the trend of market interest rate, and pay retirement lump-sum grants or pension, based on their salary and length of service. Some funded pension plan contributed to employee pension trust.

In the noncontributory unfunded plan, the Group pays retirement lump-sum grants based on salary and length of service.

Employees whose service with the Bank or its domestic consolidated subsidiaries is terminated are, under most circumstances, entitled to retirement and pension benefits determined by reference to basic rates of pay at the time of termination, length of service, and conditions under which the termination occurs. If the termination is involuntary, caused by retirement at the mandatory retirement age or death, the employee is typically entitled to a larger payment than in the case of voluntary termination.

In addition, some consolidated subsidiaries adopt the simplified method to calculate their liability for employees' retirement benefit and retirement benefit costs.

(1) The changes in defined benefit obligation, excluding the ones calculated by the simplified method, (3) below, for the years ended March 31, 2016 and 2015, were as follows:

		Millions	Thousands of U.S. Dollars			
	_	2016		2015		2016
Balance at beginning of year Cumulative effects of accounting changes	¥	49,139	¥	51,917 (4,633)	\$	436,100
Restated balance at beginning of year		49,139		47,284		436,100
Current service cost		2,025		1,935		17,976
Interest cost		337		467		2,999
Actuarial losses		3,913		1,840		34,733
Benefits paid		(2,909)		(2,519)		(25,817)
Others		130		130		1,158
Balance at end of year	¥	52,638	¥	49,139	\$	467,151

(2) The changes in plan assets, excluding the ones calculated by the simplified method, (3) below, for the years ended March 31, 2016 and 2015, were as follows:

	Millions of Yen					U.S. Dollars	
		2016		2015		2016	
Balance at beginning of year Expected return on plan assets Actuarial (gains) losses Contributions from the employer Benefits paid Others	¥	61,916 1,009 (5,832) 101 (1,667) 130	¥	54,672 902 7,739 99 (1,628) 130		549,487 8,955 (51,765) 900 (14,801) 1,158	
Balance at end of year	¥	55,656	¥	61,916	\$	493,935	

(3) The changes in liability for employees' retirement benefits calculated by the simplified method for the years ended March 31, 2016 and 2015, were as follows:

		Millions of Yen				Thousands of U.S. Dollars		
		2016		2015		2016		
Balance at beginning of year Net periodic benefit cost Benefits paid	¥	379 (611) (48)	¥	952 (519) (53)		3,368 (5,429) (431)		
Balance at end of year	¥	(280)	¥	379	\$	(2,493)		

(4) Reconciliation between the asset and liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets, including that calculated by the simplified method (3) above

		Millions	of	Yen	ousands of S. Dollars
		2016		2015	2016
Funded defined benefit obligation Plan assets	¥	47,101 (62,513)	¥	43,633 (67,884)	418,006 (554,791)
Total Unfunded defined benefit		(15,412)		(24,250)	(136,784)
obligation		12,113		11,854	107,507
Net asset arising from defined benefit obligation	¥	(3,299)	¥	(12,396)	\$ (29,277)
		Millions of Yen		Yen	ousands of S. Dollars
		2016		2015	2016
Liability for employees' retirement benefits Asset for employees' retirement benefits	¥	12,476 (15,775)	¥	11,854 (24,250)	110,726 (140,004)
Net asset arising from defined benefit obligation	¥	(3,299)	¥	(12,396)	\$ (29,277)

(5) The components of net periodic benefit costs for the years ended March 31, 2016 and 2015, were as follows:

	Millions of Yen					Thousands of U.S. Dollars	
		2016		2015	_	2016	
Service cost Interest cost Expected return on plan assets Recognized actuarial (gains) losses Net periodic benefit costs calculated	¥	2,025 337 (1,009) (205)	¥	1,935 467 (902) 509	\$	17,976 2,999 (8,955) (1,820)	
by the simplified method Others		(611) 187		(519) 126		(5,429) 1,666	
Net periodic benefit costs	¥	725	¥	1,617	\$	6,436	

(6) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2016 and 2015, were as follows:

		Millions	of '	Yen	Thousands of U.S. Dollars		
		2016		2015		2016	
Actuarial (gains) losses	¥	(9,951)	¥	6,407	\$	(88,318)	

(7) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans, before adjusting for tax effects, as of March 31, 2016 and 2015, were as follows:

		Millions	s of	Yen	ousands of S. Dollars
		2016		2015	2016
Unrecognized actuarial losses (gains)	¥	5,873	¥	(4,078)	\$ 52,124

#### (8) Plan assets

a. Components of plan assets

	2016	2015
Debt investments	25.10 %	22.84 %
Equity investments	39.89	52.96
General account assets of life insurance companies	25.11	20.78
Cash and cash equivalents	1.94	
Others	7.96	3.42
Total	100.00 %	100.00 %

Employee pension trusts for the years ended March 31, 2016 and 2015, are 27.85% and 33.76%, respectively, and are included in the total above.

b. Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the long-term rates of return which that are expected currently and in the future from the various components of the plan assets.

(9) Assumptions used for the years ended March 31, 2016 and 2015, were set forth as follows:

	2016	2015
Discount rates	(0.1)%-0.2%	0.3%-0.8%
Expected rates of return on plan assets	1.0% - 2.0%	1.0%-2.0%
Salary increase rates	10.0%	10.0%

#### 15. EQUITY

The significant provisions in the Banking Law and the Companies Act of Japan (the "Companies Act") that affect financial and accounting matters are summarized below:

#### a Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Bank meets all the above criteria.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

# b Increases / Decreases and Transfer of Common Stock, Reserve, and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of the legal reserve and additional paid-in capital equals 25% of common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts under certain conditions upon resolution by the shareholders.

#### c Treasury Stock and Treasury Stock Acquisition Rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity.

The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

The Banking Law provides that an amount at least equal to 20% of the aggregate amount of cash dividends and certain other appropriations of retained earnings associated with cash outlays applicable to each period shall be appropriated as a legal reserve (a component of retained earnings) until the total of such reserve and additional paid-in capital equals 100% of common stock. The amount of total additional paid-in capital and legal reserve that exceeds 100% of common stock may be available for dividends upon resolution by the shareholders. In addition, the Companies Act permits the transfer of a portion of additional paid-in capital and legal reserves to common stock upon resolution by the Board of Directors.

#### **16. STOCK ACQUISITION RIGHTS**

The Bank's stock option plans grant options to directors to purchase certain shares of the Bank's common stock in the respective periods. Stock-based compensation expenses were ¥75 million (\$673 thousand) and ¥82 million for the years ended March 31, 2016 and 2015, respectively.

The stock options outstanding as of March 31, 2016, are as follows:

Stock Option	Persons Granted	Number of Options Granted	Date of Grant	Exercise Price	Exercise Period
2008 Stock Option	9 directors	105,700 shares	July 28, 2008	¥ 1 (\$0.01)	From July 29, 2008, to July 28, 2033
2009 Stock Option	8 directors	135,900 shares	July 27, 2009	¥ 1 (\$0.01)	From July 28, 2009, to July 27, 2034
2010 Stock Option	8 directors	150,000 shares	August 2, 2010	¥ 1 (\$0.01)	From August 3, 2010, to August 2, 2035
2011 Stock Option	8 directors	150,000 shares	August 8, 2011	¥ 1 (\$0.01)	From August 9, 2011, to August 8, 2036
2012 Stock Option	8 directors	150,000 shares	August 6, 2012	¥ 1 (\$0.01)	From August 7, 2012, to August 6, 2037
2013 Stock Option	7 directors	129,300 shares	August 5, 2013	¥ 1 (\$0.01)	From August 6, 2013, to August 5, 2038
2014 Stock Option	8 directors	133,800 shares	July 22, 2014	¥ 1 (\$0.01)	From July 23, 2014, to July 22, 2039
2015 Stock Option	8 directors	78,900 shares	July 27, 2015	¥ 1 (\$0.01)	From July 28, 2015, to July 27, 2040

Stock Option 8 direc	ctors 7	8,900 sl		2015			o July 27, 2	
The stock option :	activity	y is as f	ollows	:				
				Stock	Option			
	2008	2009	2010	2011	2012	2013	2014	2015
Year Ended March 31, 2015				(Sha	ares)			
Nonvested								
March 31, 2014— Outstanding Granted Canceled	31,500	61,700	67,800	119,600	119,600	129,300	133,800	
Vested March 31, 2015—		20,200		22,700		400 000	422.000	
Outstanding	21,200	41,500	45,600	96,900	96,900	129,300	133,800	
Vested  March 31, 2014— Outstanding Vested Exercised Canceled March 31, 2015— Outstanding		20,200 20,200						
	2000	2000	2010		Option		2014	2015
	2008	2009	2010	2011	2012	2013	2014	2015
Year Ended March 31, 2016				(Sha	ares)			
Nonvested								
March 31, 2015— Outstanding Granted Canceled	21,200	41,500	45,600	96,900	96,900	129,300	133,800	78,900
Vested March 31, 2016—				30,400	30,400	41,700	39,000	
Outstanding	21,200	41,500	45,600	66,500	66,500	87,600	94,800	78,900
March 31, 2015— Outstanding Vested Exercised Canceled March 31, 2016— Outstanding				30,400 30,400	,	41,700 41,700	39,000 39,000	
Exercise price	¥1 (\$0.01)	¥1 (\$ 0.01)	¥1 (\$ 0.01)	¥1 (\$ 0.01)	¥1 (\$ 0.01)	¥1 (\$ 0.01)	¥1 ) (\$ 0.01)	¥1 (\$ 0.01)
Average stock price at exercise				¥975 (\$ 8.65)			¥975 ) (\$8.65)	
Fair value price at	¥617 (\$5.47)		¥452				¥628	¥927

(\$5.47) (\$4.54) (\$4.01) (\$3.31) (\$3.63) (\$5.34) (\$5.57) (\$8.22)

grant date



Estimate method: Black-Scholes option pricing model

Volatility of stock price: 24.25%
Estimated remaining outstanding period: 8 months
Estimated dividend: ¥15 per share
Risk-free interest rate: 0.003%

#### 17. OTHER OPERATING INCOME

Other operating income for the years ended March 31, 2016 and 2015, consisted of the following:

	Millions of Yen					Thousands of U.S. Dollars	
		2016		2015		2016	
Gains on foreign exchange transactions	¥	753	¥	827	\$	6,684	
Gains on sales of bonds	1	17,516	Т	6,574	Ψ	155,457	
Income on lease transaction and installment receivables		33,444		32,835		296,806	
Other		824		1,059		7,320	
Total	¥	52,539	¥	41,297	\$	466,269	

#### **18. OTHER INCOME**

Other income for the years ended March 31, 2016 and 2015, consisted of the following:

	Millions of Yen					Thousands of U.S. Dollars		
		2016		2015		2016		
Gains on sales of equity	v	2.604	V	1.026	¢	21.004		
securities Gains on money held in trust	¥	3,604 6,261	¥	1,826 13,563	\$	31,984 55,566		
Reversal of allowance for credit losses		5,162		3.769		45,819		
Other		2,718		2,773		24,123		
Total	¥	17,746	¥	21,932	\$	157,494		

#### 19. OTHER OPERATING EXPENSES

Other operating expenses for the years ended March 31, 2016 and 2015, consisted of the following:

	Millions of Yen					Thousands of U.S. Dollars		
		2016		2015	_	2016		
Loss on sales of bonds Loss on write-down of bonds Cost of lease transaction and	¥	11,249	¥	1,229 49	\$	99,838		
installment receivables Other		29,785 1,710		29,049 1		264,338 15,179		
Total	¥	42,745	¥	30,330	\$	379,356		

#### 20. GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses for the years ended March 31, 2016 and 2015, consisted of the following:

	Millions of Yen			Thousands of U.S. Dollars		
		2016		2015	2016	
Salaries and related expenses Other	¥	25,660 35,208	¥	25,834 37,877	\$ 227,732 312,462	
Total	¥	60,869	¥	63,711	\$ 540,194	

#### 21. OTHER EXPENSES

Other expenses for the years ended March 31, 2016 and 2015, consisted of the following:

	Millions of Yen				Thousands of U.S. Dollars		
		2016		2015		2016	
Write-off of loans	¥	2	¥	15	\$	23	
Losses on sales of equity securities		1,593		213		14,138	
Valuation losses on equity securities		37		39		328	
Losses on money held in trust		6,100		13,315		54,135	
Losses on sales of real estate		163		224		1,454	
Impairment losses		225		62		1,999	
Other		1,949		2,110		17,299	
Total	¥	10,071	¥	15,982	\$	89,380	

#### 22. INCOME TAXES

The Bank and its domestic consolidated subsidiaries are subject to Japanese national and local income taxes that, in the aggregate, resulted in normal effective statutory tax rates of 31.94% and 35.26% for the years ended March 31, 2016 and 2015, respectively.

The tax effects of significant temporary differences that resulted in deferred tax assets and liabilities as of March 31, 2016 and 2015, are as follows:

		Millions	Thousands of U.S. Dollars		
		2016		2015	2016
Deferred tax assets:					
Allowance for credit losses	¥	13,072	¥	15,429	\$ 116,015
Liability for employees'					
retirement benefits		3,772		1,443	33,476
Valuation difference on					
available-for-sale securities		941		329	8,359
Deferred losses on hedges		19,444		12,759	172,563
Valuation losses on equity					
securities		1,535		1,663	13,622
Depreciation		2,688		3,369	23,858
Accrued enterprise tax		519		684	4,608
Other		2,989		3,270	26,533
Less—valuation allowance		(2,856)		(3,010)	(25,350)
Total deferred tax assets		42,107		35,940	373,687
Deferred tax liabilities:					
Valuation difference on					
available-for-sale securities		94,882		104,247	842,050
Gain on contribution of					
securities to employee					
retirement benefit trust		1,665		1,782	14,776
Deferred losses on hedges		391			3,471
Other		1,240		1,312	11,005
Total deferred tax liabilities		98,178		107,342	871,303
Net deferred tax liabilities	¥	(56,071)	¥	(71,402)	\$(497,616)
=					

A reconciliation between the normal effective statutory tax rates and the actual effective rates is not presented for the year ended March 31, 2016, because the difference was immaterial (less than 5% of the normal statutory tax rate). The reconciliation for the year ended March 31, 2015, is as follows:

	2015
Normal effective statutory tax rate	35.26 %
Effect of changes in statutory tax rate	3.99
Permanent differences including dividends received deduction	(1.93)
Changes in valuation allowance	(0.67)
Permanent differences including entertainment expenses	0.32
Inhabitant taxes	0.16
Other—net	0.21
Actual effective tax rate	37.35 %

New tax reform laws enacted in 2016 in Japan changed the normal effective statutory tax rate from the existing 31.94% for the fiscal years beginning on April 1, 2016 and 2017, to 30.57% and for the

fiscal year beginning on or after April 1, 2018, to 30.34%. As a result of these changes, deferred tax assets have decreased by ¥51 million (\$458 thousand), deferred tax liabilities have decreased by ¥3,150 million (\$27,963 thousand), valuation difference on available-for-sale securities have increased by ¥4,932 million (\$43,773 thousand), and income taxes—deferred have increased by ¥754 million (\$6,691 thousand).

#### 23. BUSINESS COMBINATION

#### Year Ended March 31, 2016

On October 27, 2015, which was the effective date, a stock exchange was conducted between The Hachijuni Bank, Ltd. and Hachijuni Credit Guarantee Co., Ltd ("Hachijuni Credit Guarantee"). As a result of the stock exchange, Hachijuni Credit Guarantee became a wholly owned subsidiary and The Hachijuni Bank, Ltd. became the wholly owning parent company.

(Transaction under Common Control)

- a. Outline of the business combination
  - (1) Name of acquired company and its business outline
    Name of the acquired company: Hachijuni Credit Guarantee.
    Business outline: Credit guarantee industry
  - (2) Major reason for the business combination The objective of the combination was to enhance the effectiveness and efficiency of management. Through the stock exchange, Hachijuni Credit Guarantee became a wholly owned subsidiary of the Hachijuni Bank, Ltd.
  - (3) Date of business combination October 27, 2015
  - (4) Legal form of business combination Stock exchange in which Hachijuni Credit Guarantee became a wholly owned subsidiary and The Hachijuni Bank, Ltd. became the wholly owning parent company
  - (5) Name of the company after the combination No change
- b. Outline of the accounting method

The operations for Hachijuni Credit Guarantee are included in the consolidated statement of income for the year ended March 31, 2016, as the transaction under common control.

- c. Acquisition cost of the acquired company and related details of each class of consideration
  - (1) Acquisition cost

Millions	of Yen	Thousands of U.S. Dollars			
¥	7,751 5	\$	68,793 50		
¥	7,757	\$	68,844		
	Millions ¥	5	¥ 7,751 \$		

- (2) Exchange ratio by type of stock
  The Hachijuni Bank, Ltd. 16,200
  Hachijuni Credit Guarantee 1
- (3) Calculation basis of stock exchange ratio The Hachijuni Bank, Ltd. selected KPMG FAS, Ltd. as its independent calculation agents for calculating the stock exchange ratio. As a result of the transaction parties engaging in prudent negotiation and deliberation, based on the report, the stock exchange ratio stated in (2) above was judged to be appropriate, and the parties agreed to and decided on this ratio.
- (4) Number of issued shares 9,234 thousand shares
- d. Changes in equity interest by the transaction with noncontrolling interests
  - (1) Reason for change in capital surplus Additional acquisition of subsidiary shares
  - (2) Amount of capital surplus increased by the transaction with noncontrolling interests ¥1,153 million (\$10,240 thousand)

#### 24. LEASES

#### Lessor

The net investments in leases are summarized as follows:

		Million	Thousands of U.S. Dollars			
		2016		2015		2016
Gross lease receivables Estimated residual values Estimated maintenance cost Unearned interest income	¥	59,799 5,162 (1,423) (4,209)	¥	58,407 4,655 (1,429) (4,313)	\$	530,699 45,811 (12,635) (37,358)
Investments in leases	¥	59,327	¥	57,319	\$	526,516

Maturities of lease receivables for finance leases that are deemed to transfer ownership of the leased property to the lessee are as follows:

M1-21		Million	Thousands of U.S. Dollars			
March 31	2016			2015		2016
Due in 1 year or less Due from 1 to 2 years Due from 2 to 3 years Due from 3 to 4 years Due from 4 to 5 years Due after 5 years	¥	1,547 1,266 835 445 226 387	¥	1,266 1,104 842 537 276 480	\$	13,734 11,239 7,417 3,954 2,012 3,438
Total	¥	4,709	¥	4,507	\$	41,797

Maturities of investments in leases for finance leases that are deemed not to transfer ownership of the leased property to the lessee are as follows:

March 31		Million	 Thousands of U.S. Dollars		
IVIAICH 51		2016		2015	2016
Due in 1 year or less	¥	18,475	¥	18,231	\$ 163,961
Due from 1 to 2 years		14,758		14,683	130,972
Due from 2 to 3 years		11,387		10,954	101,056
Due from 3 to 4 years		7,736		7,615	68,658
Due from 4 to 5 years		4,484		4,043	39,794
Due after 5 years		2,958		2,878	26,256
Total	¥	59,799	¥	58,407	\$ 530,699

The minimum rental commitments under noncancelable operating leases as of March 31, 2016 and 2015, are as follows:

		Million	Thousands of U.S. Dollars				
		2016		2015	2016		
Due within 1 year Due after 1 year	¥	2,841 3,475	¥	2,638 3,101	\$ 25,220 30,841		
Total	¥	6,317	¥	5,740	\$ 56,061		

#### **25. RELATED-PARTY TRANSACTIONS**

Kadota Supervisory

Board member

Related-party transactions for the fiscal years ended March 31, 2016 and 2015, are as follows:

and 2015.	are as follo	ows:									
,			2016								
Related Category		Description of the		ants of	Balance at End of the Year						
Party	Category	Transaction	Millions of Yen	Thousands of U.S. Dollars	Millions of Yen	Thousands of U.S. Dollars					
Takeshi Kadota	Audit & Supervisory Board member	Loan	(Average) amounts) ¥ 17	\$ 153	¥ 16	\$ 147					
				20	15						
Related Party	Category	Description of the		ants of		nce at the Year					
1 arty		Transaction	Million	s of Yen	Million	Millions of Yen					
Takeshi	Audit &	Loan	(Average	amounts)							

18

18

#### **26. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES**

#### (1) Group Policy for Financial Instruments

The Group offers financial services such as providing loans and sales of investment products to customers. In performing these operations, the Bank uses funds received as deposits from customers or by borrowing money from the market in consideration of market conditions and the balance in funding periods between the short term and the long term.

As the Bank holds financial assets and liabilities affected by interest rate movements, it carries out Asset Liability Management ("ALM") to avoid negative effects of interest movements. In managing interest rate movements, the Bank utilizes derivatives.

The Bank and certain consolidated subsidiaries also hold securities for sale to customers.

#### (2) Nature and Extent of Risks Arising from Financial Instruments

#### (a) Loans

The Bank provides loans mainly to domestic customers, but does not focus on specific groups of companies. These loans are exposed to credit risk in the case of the customers' breach of the contract. In all domestic loans, the percentage of loans in Nagano Prefecture, the Bank's main business area, is approximately 50%. As such, the Bank's credit risk is likely to deteriorate if there are negative changes in the economy in Nagano Prefecture.

#### (b) Securities

Securities are mainly bonds, stocks, investment trusts, and corporate investment funds. These securities are classified into categories, such as (1) securities held to maturity, (2) securities available for sale, and (3) securities for trading purposes to sell to customers. All securities are exposed to the credit risk of the securities' issuers or interest rate risk, market price risk, foreign exchange risk, and liquidity risk.

#### (c) Deposits

The Bank receives deposits from customers. These deposits are exposed to interest rate risk, foreign exchange risk, and liquidity risk.

#### (d) Derivatives

The purpose of using derivatives is to provide customers various hedging instruments to hedge the Bank's portfolio under ALM and to enhance the Bank's profit. Derivatives include interest rate swaps, interest cap transactions, and currency exchange swaps. Using these derivatives as hedging instruments for loans and securities, the Bank applies hedge accounting to derivative transactions and assesses the effectiveness between the hedged items and hedging instruments from the start of hedging. These derivative transactions are exposed to market risk and credit risk.

Derivative transactions used for hedging purposes are carried out in accordance with the Bank's annual hedging policy.

#### (3) Risk Management for Financial Instruments

#### (a) Credit risk management

In accordance with internal rules of credit risk management, the Bank examines every loan, manages loans according to credit lines for each debtor, addresses troubled loans, reviews each debtor's credit rating, and manages the Bank's loan portfolio. Regarding the loan examination structure, the loan promotion section is separated from the loan examination section in the head office. These two sections monitor and check each other. Every loan from the business branches is examined in many stages from loan application to the Bank's final decision. The Bank reviews each debtor's credit rating on a regular basis to identify troubled loans in a timely manner. In addition, the Bank uses examination results in order to reduce credit risk and to manage the Bank's loan portfolio.

To address the credit risk of securities' issuers, the Bank carries out its business under credit line limits for each debtor. Such limits are defined by the Risk Management Department on a semiannual basis.

(b) Market risk management (interest rate risk, foreign exchange risk, and market price risk)

The Group stipulates internal rules of market risk management and controls market risk so as to maintain management soundness and profitability. Considering the market and the Bank's conditions, the Bank updates its Market Risk Management Policy on a semiannual basis to maintain an appropriate balance between risk and return and to adjust the volume of risk. Furthermore, the management committee confirms the risk limit and loss limit by each transaction type for each customer according to the Market Risk Management Policy. The Bank defines the limit of investment, limit of holding, and limit of valuation losses, as necessary. It also defines the threshold that should limit market risk and losses to certain amounts. Each section should carry out its business within risk limits, as well as report the risk status to an executive officer on a daily basis.

Regarding management of business operations, the front office is separated from the back office. The middle office which controls and manages risk is also separated from these two offices. These three offices monitor and check each other.

#### Management of Interest Rate Risk

To manage risk caused by interest rate fluctuations, the Bank uses Value at Risk ("VaR") for the change of economic value and uses ALM for the change of interest rate in gap analysis. The "ALM and Integrated Risk Conference" monitors the Group's risk status and discusses various measures corresponding to risks. As stated above, the Bank uses some derivative transactions under ALM.

#### Management of Foreign Exchange Risk

The Bank manages the change of economic value arising from fluctuations in foreign exchange rates by VaR. To avoid excessive foreign exchange risk, the Bank defines the upper holding limit in its Market Risk Management Policy.

#### Management of Market Price Risk

The Bank manages the change of economic value arising from fluctuations in market prices by VaR. The Board of Directors define the upper limit of risk on a semiannual basis by taking into account the Bank's capital status and market conditions. Certain consolidated subsidiaries report market values of holding securities to the Bank's Board of Directors on a regular basis.

#### The Principles of Derivative Transactions

The Bank establishes internal rules for derivative transactions and manages the Group's risk in an integrated fashion, including derivative transactions made by consolidated subsidiaries. Regarding derivatives, the Risk Management Department reports the total positions, market values, and market risk amounts to both executive officers and the "ALM and Integrated Risk Conference" on a regular basis.

To manage risk arising from derivative transactions, the middle office, which checks and controls risk, is separated from the front office so as to monitor the front office's transactions.

#### Quantitative Information on Market Risk

The Bank principally uses VaR for quantitative analysis of the market risk of all financial instruments. For calculating VaR, the historical simulation method (confidence interval of 99.9%; observation period of 1,250 days; and holding period of 10 days for Bank's trading business, 240 days for Bank's banking business, and 120 days for others) has been adopted.

The VaRs in the Bank's trading business are ¥167 million (\$1,483 thousand) and ¥64 million and the VaRs in the Bank's banking business are ¥195,852 million (\$1,738,127 thousand) and ¥223,808 million as of March 31, 2016 and 2015, respectively.

The Bank conducts backtesting to compare the VaR calculated using the model with actual loss amounts. According to the bank testing results, it is believed that the measurement model that the Bank uses is adequate to capture market risk. It should be noted that VaR measures the amount of market risk at certain probability levels statistically calculated based on historical market fluctuations, and therefore, there may be cases where market risk cannot be captured in situations when market conditions change dramatically beyond what has been experienced historically.

#### (c) Liquidity risk management

The Bank manages liquidity risk through diversification of funding and adjustment of funding periods between long term and short term under ALM.

#### (4) Fair Value of Financial Instruments

Fair values of financial instruments are based on quoted prices in active markets. If quoted prices are not available, other rational valuation techniques are used instead. Please see Note 27 for the detail of the fair value of derivatives.

#### (a) Fair value of financial instruments

	Millions of Yen								
March 31, 2016	Carrying Fair Amount Value	Unrealized Gains(Losses)							
Cash and due from banks Securities:	¥ 439,755 ¥ 439,755								
Held to maturity Available for sale Loans and bills discounted	3,200 3,210 2,654,858 2,654,858 4,635,402								
Allowance for credit losses Subtotal	(43,218) 4,592,184 4,662,295	70,110							
Total	¥7,689,999 ¥7,760,119								
Deposits	¥6,229,088 ¥6,229,537	¥ (449)							
Negotiable certificates of deposits Call money and bills sold Payables under securities lending transactions	536,769 125,103 536,779 125,103 228,597 228,597 228,597	(9)							
Borrowed money	87,066 87,073								
Total	¥7,206,626 ¥7,207,091	¥ (464)							
Derivative transactions: Hedge accounting not applied Hedge accounting applied	¥ 540 ¥ 540 (63,969) (63,969								
Total	¥ (63,428) ¥ (63,428	)							
March 31, 2015									
Cash and due from banks Securities:	¥ 339,266 ¥ 339,266								
Held to maturity Available for sale Loans and bills discounted Allowance for credit losses	5,452 5,461 2,711,727 2,711,727 4,506,883 (49,748)								
Subtotal	4,457,135 4,505,680	48,545							
Total	¥7,513,582 ¥7,562,137	¥ 48,554							
Deposits Negotiable certificates of deposits Payables under securities lending	¥6,237,343 ¥6,237,654 453,618 453,618								
transactions Borrowed money	248,563 248,563 88,024 88,030								
Total	¥7,027,550 ¥7,027,867	¥ (317)							
Derivative transactions: Hedge accounting not applied Hedge accounting applied	¥ 546 ¥ 546 (40,933) (40,933								
Total	¥ (40,386) ¥ (40,386	)							
March 31, 2016	Thousands of U.S Carrying Fair Amount Value	S.Dollars Unrealized Gains (Losses)							
Cash and due from banks	\$ 3,902,696 \$ 3,902,696								
Securities: Held to maturity Available for sale Loans and bills discounted	28,402 28,493 23,561,041 23,561,041 41,137,760								
Allowance for credit losses	(383,546)								
Subtotal	40,754,214 41,376,420								
Total	\$68,246,354 \$68,868,652	-							
Deposits Negotiable certificates of deposits Call money and bills sold Payables under securities lending	\$55,281,225 \$55,285,210 4,763,666 4,763,750 1,110,254 1,110,254	(84)							
transactions Borrowed money	2,028,733 2,028,733 772,692 772,749								
Total	\$63,956,572 \$63,960,698	\$ (4,126)							
Derivative transactions: Hedge accounting not applied Hedge accounting applied	\$ 4,798 \$ 4,798 (567,705) (567,705								
Total	\$ (562,906) \$ (562,906)	()							

#### Cash and Due from Banks

Fair values of cash and due from banks that have no maturity dates are approximately equivalent to book values.

Regarding due from banks with maturity dates, the fair values of products with short maturities (less than one year) are equivalent to the book values.

#### Securities

Fair values of stocks are measured at the quoted market prices in stock markets. Fair values of bonds are measured at the

quoted market prices in bond markets or the quoted prices obtained from financial institutions.

Fair values of investment trusts are measured at the standard prices disclosed in public.

Fair values of private placement bonds with guarantees are measured at the total amounts of the principal and interest discounted at market rates, plus spreads. The spreads are defined in internal guidelines.

Information relating to securities for holding purpose is included in Note 6.

#### Loans

Because floating-rate loans are immediately affected by the movement of interest rates, the fair values of these loans are equivalent to book values in cases where the credit risk of debtors has not totally changed from the execution of the loans.

For fixed-rate loans used to fund business, fair values are determined by discounting the total amounts of the principal and interest at market rates plus spreads. The spreads are defined in internal guidelines.

For fixed-rate loans other than business funds, fair values are determined by discounting the total amounts of the principal and interest at expected rates if the Bank newly executes similar loans to customers. Such expected rates are determined according to the loans' type and period. The fair values of fixed-rate loans other than business funds with short maturity (less than one year) are equivalent to the book values.

For loans to debtors who are legally bankrupt, virtually bankrupt, and possibly bankrupt, a reserve for possible loan losses calculated from the current value of expected future cash flows or from the amount expected to be collected through disposal of collateral or execution of guarantees is provided. Therefore, the book values at the consolidated balance sheet date, net of reserve amounts, are regarded as the fair values.

Specific loans in which the loan amount can be increased or decreased within the collateral amount have no maturity dates. The fair values of such loans are assumed to be equivalent to the book values because of the loans' period and conditions.

#### Deposits and Negotiable Certificates of Deposits

Fair values of demand deposits are measured at the expected amount to be paid to depositors from the Bank at the consolidated balance sheet date (book values). For time deposits, according to each period, fair values are measured at the total amount of the principal and interest discounted at the rate that the Bank applies to new deposits.

#### Payables under Securities Lending Transactions

Fair value of payables under securities lending transactions whose term is short (within one year) approximates the carrying value and is therefore deemed equal to the carrying value.

#### Borrowed Money

Because floating-rate borrowed money is immediately affected by the movement of interest rates, the fair value of this borrowed money is equivalent to book value in cases where the credit risk of consolidated subsidiaries has not totally changed from when the money was borrowed.

The fair value of fixed-rate borrowed money, which is classified in accordance with its period, is estimated by discounting future cash flows, using rates that would be offered to similar borrowings. The fair value of borrowed money whose term is short (within one year) approximates the carrying value and is therefore deemed equal to the carrying value.

#### Derivatives

Information on the fair value of derivatives is included in Note 27.

(b) Financial instruments whose fair value cannot be reliably determined

	Million	Thousands of			
	Yen		U.S. Dollars		
March 31	2016	2015	2016		

Investments in equity instruments that do not have a quoted market price in an active market \ 21,103 \ \ 20,280 \ \ 187,285

#### $\textbf{(5)}\ \textbf{Maturity Analysis for Financial Assets and Securities with Contractual Maturities}$

March 31, 2016	1	Due in Year or Less		Oue from to 3 Years		Millior Due from to 5 Years	Γ	Oue from		Oue from o 10 Years		Oue after 10 Years
Due from banks Securities Held to maturity National government bonds Available for sale National government bonds Local government bonds Corporate bonds Loans and bills discounted	¥	353,882 157,967 3,000 3,000 154,967 66,000 2,901 16,615 832,807	¥	500 358,755 100 100 358,655 227,300 26,294 32,881 964,944	¥	446,820 446,820 226,400 18,633 101,899 755,199	¥	144,368 144,368 53,100 13,318 33,780 416,835	¥	254,360 100 100 254,260 95,400 69,580 16,416 403,656	¥	651,526 651,526 537,000 73,913 616,203
Total	¥	1,344,657	¥	1,324,199	¥	1,202,020	¥	561,204	¥	658,016	¥	1,267,730
March 31, 2015												
Due from banks Securities Held to maturity National government bonds Available for sale National government bonds Local government bonds Corporate bonds Loans and bills discounted	¥	247,428 226,355 2,250 2,250 224,105 113,000 4,951 19,234 810,347	¥	296,266 3,000 3,000 293,266 170,500 14,083 22,922 968,072	¥	443,825 100 100 443,725 232,500 23,290 43,320 716,743	¥	375,641 375,641 205,100 15,806 98,949 400,094	¥	204,503 100 100 204,403 94,000 20,957 22,164 382,775	¥	555,451 555,451 501,500 39,624 580,854
Total	¥	1,284,131	¥	1,264,338	¥	1,160,568	¥	777,735	¥	587,279	¥	1,136,305
						Thousands o	fIIS	Dollars				
March 31, 2016	1	Due in Year or Less		Oue from to 3 Years	]	Due from to 5 Years	Ι	Oue from		Oue from o 10 Years		Oue after 10 Years
Due from banks Securities Held to maturity	\$	3,140,596 1,401,914 26,624	\$	4,437 3,183,846 887 887	\$	3,965,393	\$	1,281,225	\$	2,257,370 887 887	\$	5,782,095
National government bonds Available for sale National government bonds Local government bonds Corporate bonds Loans and bills discounted		26,624 1,375,290 585,729 25,748 147,460 7,390,906		3,182,959 2,017,216 233,358 291,810 8,563,578		3,965,393 2,009,229 165,362 904,326 6,702,163		1,281,225 471,246 118,193 299,792 3,699,286		2,256,483 846,645 617,500 145,686 3,582,323		5,782,095 4,765,708 655,959 5,468,618
Total	\$	11,933,418	\$	11,751,862	\$	10,667,557	\$	4,980,511	\$	5,839,694	\$	11,250,714
(6) Scheduled Repayment Amount after the March 31, 2016		Due in Gear or Less		Oue from	I	r Borrowed  Million  Due from  to 5 Years	s of Y	•	D	erest-Bearing	D	abilities Oue after O Years
Deposits Negotiable certificates of deposits Call money and bills sold Payables under securities lending transactions	¥	5,403,071 536,207 125,103 228,597	¥	779,932 562	¥	32,754 225	¥	5,746	¥	7,583		
Borrowed money		86,422						13				
Total	¥	6,379,402	¥	780,892	Ŧ	32,980	¥	5,760	¥	7,591		
March 31, 2015  Deposits Negotiable certificates of deposits Payables under securities lending transactions Borrowed money	¥	5,419,570 451,418 248,563 86,528	¥	769,939 2,200 1,232	¥	34,741 241	¥	5,824	¥	7,266 8		
Total	¥	6,206,080	¥	773,372	¥	34,983	¥	5,838	¥	7,275		
						Thousands o		Dollars				
March 31, 2016	1 \	Due in Year or Less		Oue from	Ι	Due from to 5 Years	D	ue from 7 Years		ue from o 10 Years		ue after 0 Years
Deposits Negotiable certificates of deposits Call money and bills sold Payables under securities lending transactions	\$	47,950,579 4,758,674 1,110,254 2,028,733	\$	6,921,658 4,991		290,686		51,000		67,300		0 10010
Borrowed money		766,970		3,528		2,002		123		67		
Total	\$	56,615,212	\$	6,930,179	\$	292,688	\$	51,123	\$	67,367		

#### **27. DERIVATIVES**

Derivatives that the Bank and certain consolidated subsidiaries use are as follows:

Interest rate-related transactions: Interest rate futures, forward rate

agreements, interest rate swaps, and interest rate options

Currency-related transactions: Currency swaps, currency futures,

currency options, and forward foreign exchange contracts

Stock-related transactions: Stock index futures and stock

index future options

Bond-related transactions: Bond futures, bond future options, and over-the-counter bond options

Others: Credit derivatives

The Bank and certain subsidiaries use derivatives primarily to hedge risks for customers to maximize the profit of their own trading account and to manage the potential risks in their own portfolio as a part of ALM.

Derivatives are subject to market risk and credit risk. Market risk is the exposure created by potential fluctuations in market conditions, including interest rates, foreign exchange rates, or prices of bonds. Credit risk is the possibility that a loss may result from a counterparty's failure to perform according to the terms and conditions of the contract.

The Bank comprehensively controls derivative risks of the Bank and certain consolidated subsidiaries in accordance with its Risk Management Regulations and Market Risk Management Regulations. The position amounts, market values, and market risks are reported periodically to the responsible executive officers and the ALM Committee, where evaluations and analyses of derivatives are made.

Risk control of derivatives is the responsibility of the Risk Management Department independent from the front office. The Risk Management Department is in charge of controlling market risks in order to make the risk control system work effectively.

On the other hand, concerning credit risk management, the Bank sets up credit limits of customers according to their credit standings and manages it strictly not to exceed each credit ceiling of customers.

It should be noted that the nominal contract value or notional principal amount is used in determining the value of receipts or payments of interest and as an indicator representative of the volume of transactions, but those values do not necessarily reflect such things as market risk or credit risk.

#### Derivative Transactions to Which Hedge Accounting Is Not Applied at March 31, 2016

	Millions of Yen							Thousands of U.S. Dollars							
	Contract Notional A			t Amount ter 1 Year	Fa	ir Value		nrealized ns(Losses)	Contract or tional Amount		ract Amount after 1 Year	Fa	ir Value		Inrealized ins(Losses)
Interest Rate-Related Transactions															
Listed—Interest-rate futures: Selling Buying	¥ 2	,500							\$ 22,187			\$	1	\$	1
Over the counter—interest rate swaps: Receipt fixed—payments floating Receipt floating—payments fixed Receipt floating—payments floating Over the counter—interest rate options:	84 2	,394 ,041 ,800		71,176 69,874 2,800	¥	1,943 (1,476) 2	¥	1,943 (1,476) 2	757,850 745,839 24,849	\$	631,672 620,116 24,849		17,245 (13,101) 20	)	17,245 (13,101) 20
Selling Buying	•	88 88		84 84				8 (6)	789 789		752 752				78 (59)
Currency-Related Transactions															
Over the counter—currency swaps Over the counter—currency futures:		60		60		1		1	532		532		9		9
Selling Buying		,237 ,565		298		761 (754)		761 (754)	197,348 226,887		2,650		6,760 (6,699)		6,760 (6,699)
Over the counter—currency options: Selling Buying Foreign exchange swaps		,494 ,494 563		10,436 10,436		(878) 878		536 (81)	146,384 164,384 5,000		92,623 92,623		(7,794) 7,796	)	4,758 (723)
Stock-Related Transactions															
Listed — Stock index options: Selling Buying		357 155						2 (2)	3,172 1,375				1		21 (22)
Bond-Related Transactions															
Listed—bond futures: Selling Buying		,950 ,705				(30) 93		22 25	256,922 201,499				(268) 828	)	200 224

The contract or notional amounts of derivatives that are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

#### Derivative Transactions to Which Hedge Accounting Is Applied at March 31, 2016

		en	Thousands of U.S. Dollars					
	Hedged Item	Contract or Notional Amount	Contract Amount Due after 1 Year	Fair Value	Contract or Notional Amount	Contract Amount Due after 1 Year	Fair Value	
Interest Rate-Related Transactions								
Interest rate swaps: Receipt fixed—payments floating Receipt floating—payments fixed	Loans and bills discounted, available-for-sale securities, and other financial assets	¥ 285,000 696,211	¥ 285,000 696,211	¥ 2,785 (67,988)		\$2,529,286 6,178,664	\$ 24,719 (603,375)	
Currency-Related Transactions								
Currency swaps Foreign exchange swaps	Foreign currency loans and deposits	28,782 108,729	9,626	695 538	255,433 964,944	85,433	6,173 4,777	

The contract or notional amounts of derivatives that are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

The below interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at market value, but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

		Millions of Yen							
	Hedged Item	Contract or Notional Amount	Contract Amount Due after 1 Year	Fair Value					
Interest Rate-Related Transactions									
Interest rate swaps—Receipt floating—payments fixed	Loans and borrowed money	¥ 24,438	¥ 19,251						
		Thousa	ands of U.S.	Dollars					
	Hedged Item	Contract or	Contract Amount Due after 1 Year	Dollars Fair Value					
Interest Rate-Related Transactions		Contract or	Contract Amount						

# Derivative Transactions to Which Hedge Accounting Is Not Applied at March 31, 2015

	Millions of Yen										
	Contract or Notional Amount	Contract Amount Due after 1 Year	Fair Value	Unrealized Gains (Losses)							
Interest Rate-Related Transactions	_										
Over the counter-interest rate swaps	- :										
Receipt fixed—											
payments floating	¥ 110,139	¥ 87,989	¥ 1,489	¥ 1,489							
Receipt floating—	107.006	05 200	(935)	(025)							
payments fixed Receipt floating—	107,096	85,308	(933)	) (935)							
payments floating	1,800	1,800									
Over the counter-interest rate options		1,000									
Selling	127	127		12							
Buying	127	127		(9)							
Currency-Related Transaction	us —										
Over the counter—											
currency swaps	95	95	(1)	(1)							
Over the counter—											
currency futures: Selling	28,240	1,536	(511)	(511)							
Buying	31,447	1,141	513	513							
Over the counter—	51,117	1,111	515	515							
currency options:											
Selling	22,987	12,238	(1,234)	708							
Buying	22,987	12,238	1,234	(93)							
Foreign exchange swaps	1,682										
Bond-Related Transaction	is_										
Listed-bond futures:											
Selling	2,521		(9)	) (9)							
Buying	1,011										

The contract or notional amounts of derivatives that are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

# Derivative Transactions to Which Hedge Accounting Is Applied at March 31, 2015

		Millions of Yen					
	Hedged Item	Contract or Notional Amount	Contract Amount Due after 1 Year	Fair Value			
Interest Rate-Related Transactions							
Interest rate swaps:	Loans and bills						
Receipt fixed—	discounted,						
payments floating	available-for-sale	¥ 265,000	¥ 265,000	¥ 938			
Receipt floating-	securities, and						
payments fixed	other financial assets	433,069	432,527	(40,719)			

		Millions of Yen									
	Hedged Item		Contract or ional Amount		tract Amount e after 1 Year		Fair Value				
Currency-Related Transactions											
Currency swaps Foreign exchange swaps	Foreign currency loans and deposits	¥	14,420 29,115	¥	14,420	¥	(943) (208)				

The contract or notional amounts of derivatives that are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

The below interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at market value, but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

		IVIIII	Millions of Ten		
	Hedged Item		Contract Amount Due after 1 Year		
Interest Rate-Related Transactions					
Interest rate swaps— Receipt floating— payments fixed	Loans and borrowed money	¥ 29,745	¥ 23,544		

Millians of Van

#### 28. LOAN COMMITMENTS

The Bank and its consolidated subsidiaries issue commitments to extend credit and establish credit lines for overdrafts to meet the financing needs of their customers. Unfunded amounts relating to these contracts totaled ¥1,430,416 million (\$12,694,505 thousand) and ¥1,414,898 million as of March 31, 2016 and 2015, respectively.

As a large majority of these commitments expire without being drawn down upon, the unfunded amounts do not necessarily represent future cash requirements. Many of these agreements include conditions granting the Bank the right to reject the drawdown or to reduce the amount on the basis of changes in the financial circumstances of the borrower or other reasonable grounds.

In addition, the Bank obtains collateral when necessary to reduce credit risk related to these commitments.

#### 29. OTHER COMPREHENSIVE INCOME (LOSS)

The components of other comprehensive income (loss) for the years ended March 31, 2016 and 2015, were as follows:

chaca March 31, 2010 and 2013,					Thousands of
		Million	f Yen	U.S. Dollars	
		2016		2015	2016
Unrealized (loss) gain on available-for-sale securities: Gains arising during the year Reclassification adjustments to profit or loss	¥	1,540 (17,957)	¥	123,445 (6,768)	\$ 13,667 (159,364)
Amount before income tax effect Income tax effect		(16,417) 9,977		116,676 (30,159)	(145,697) 88,544
Subtotal		(6,439)		86,517	(57,152)
Deferred loss on derivatives under hedge accounting: Losses arising during the year Reclassification adjustments to profit or loss Amount before income tax effect Income tax effect	_	(37,858) 14,994 (22,864) 6,294	_	(29,080) 5,123 (23,957) 7,125	(335,985) 133,068 (202,917) 55,859
Subtotal		(16,570)		(16,831)	(147,058)
Foreign currency translation adjustments: Adjustments arising during the year Reclassification adjustments to profit or loss Amount before income tax effect	_		_	413 413	
Subtotal  Defined entirement honofit along				413	
Defined retirement benefit plans: Adjustments arising during the year Reclassification adjustments to profit or loss Amount before income tax effect	_	(9,746) (205) (9,951)	_	5,898 509 6,407	(86,498) (1,820) (88,318)
Income tax effect		3,078		(2,139)	27,320
Subtotal		(6,873)		4,267	(60,998)
Total other comprehensive (loss) income	¥	(29,883)	¥	74,366	\$(265,208)
	=				

#### **30. PER SHARE DATA**

(1)Basic net EPS for the years ended March 31, 2016 and 2015, is as follows:

Year Ended March 31, 2016	Millions of Yen Net Income		Thousands of Shares Weighted-Average Shares	_	Yen El	U.S. Dollars		
Basic EPS—net income available to common shareholders Effect of dilutive—stock acquisition rights	¥	30,171	504,065	¥	59.85	\$	0.53	
Diluted EPS—net income for computation	¥	30,171	504,575	¥	59.79	\$	0.53	
Year Ended March 31, 2015								
Basic EPS—net income available to common shareholders Effect of dilutive—	¥	27,185	502,515	¥	54.09			
stock acquisition rights Diluted EPS—net income for computation	¥	27,185	557	¥	54.03			

(2)Net assets per share for the years ended March 31, 2016 and 2015, were as follows:

		Yen	U.S. Dollars		
	_	2016	2015		2016
Net assets per share	¥	1,305.83 ¥	1,320.38	\$	11.58

The net assets per share figure is calculated on the basis of the following:

	Million	Yen	Thousands of U.S. Dollars			
	2016		2015	_	2016	
¥	686,158 274 24,231	¥	692,208 271 29,964	\$	6,089,440 2,433 215,050	
¥	661,651	¥	661,972	\$	5,871,955	
,						
	2016		2015			
	506 687		501 340			
	¥	2016 ¥ 686,158 274 24,231 ¥ 661,651 Thousands of S	2016 ¥ 686,158 ¥ 274 24,231 ¥ 661,651 ¥ Thousands of Not Share 2016	¥ 686,158 ¥ 692,208 274 271 24,231 29,964 ¥ 661,651 ¥ 661,972 Thousands of Number of Shares 2016 2015	2016   2015	

#### **31. SUBSEQUENT EVENT**

The following appropriations of retained earnings at March 31, 2016, will be approved at the Bank's shareholders' meeting to be held on June 24, 2016:

June 24, 2010.	Millions of Yen	Thousands of U.S. Dollars
Year-end cash dividends, ¥9.00 (\$0.07) per share	¥ 4,560	\$ 40,470

#### **32. SEGMENT INFORMATION**

Under ASBJ Statement No.17, "Accounting Standard for Segment Information Disclosures," and ASBJ Guidance No.20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

#### (1) Description of Reportable Segments

The Group's reportable segments are those for which financial information is available separately and regular evaluation by the Bank's management is performed in order to decide how resources are allocated among the Group. The Group consists of the banking and leasing segments. Banking consists of banking and credit card business. Leasing consists of leasing business.

#### (2) Methods of Measurement for Sales, Profit (Loss), Assets, Liabilities, and Other Items

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

# (3) Information about Ordinary Income, Profit, Assets, Liabilities, and Other Items

	Millions of Yen												
		2016											
	Repor	ta	ble Se	g	ment				R	econ-	С	onsol	i-
	Banking	L	easing		Total		Other	Total	ci	liations	da	ited	_
Ordinary income:													
Outside customers	¥ 143,806	¥	33,947	¥	177,753	¥	3,449	¥ 181,203			¥	181,2	:03
Intersegment	1,196		862		2,058		69	2,127	¥	(2,127)			
Total	¥ 145,002	¥	34,809	¥	179,812	¥	3,519	¥ 183,331	¥	(2,127)	¥	181,2	.03
Segment profit	¥ 45,075	¥	3,299	¥	48,375	¥	671	¥ 49,047	¥	(23)	¥	49,0	23
Segment assets	8,121,171		92,391	8	,213,562		15,493	8,229,056		(56,547)	8	,172,5	08
Segment liabilities	7,468,512		63,541	7	,532,053		7,765	7,539,819		(53,468)	7	,486,3	50
Other:													
Depreciation	3,932		1,595		5,527		31	5,558				5,5	58
Interest income	87,406		91		87,497		127	87,624		(237)		87,3	87
Interest expense	12,073		309		12,382		33	12,415		(237)		12,1	78
Income taxes	15,507		963		16,471		190	16,662		(6)		16,6	56
Increase in property	Ι,												
plant, and equipm	ent												
and intangible ass			3,219		7,567		31	7,599				7,5	99

	Millions of Yen										
				2015							
	Repor	table Se	gment			Recon-	Consoli-				
	Banking	Leasing	Total	Other	Total	ciliations	dated				
Ordinary income:											
Outside customers	¥ 137,062	¥ 33,155	¥ 170,218	¥ 3,457	¥ 173,675		¥ 173,675				
Intersegment	1,065	828	1,893	27	1,920	¥ (1,920)					
Total	¥ 138,127	¥ 33,983	¥ 172,111	¥ 3,484	¥ 175,596	¥ (1,920)	¥ 173,675				
Segment profit	¥ 43,732	¥ 3,274	¥ 47,007	¥ 863	¥ 47,870		¥ 47,870				
Segment assets	7,964,296	93,024	8,057,321	18,730	8,076,052	¥ (61,767)	8,014,284				
Segment liabilities	7,302,401	67,283	7,369,685	11,092	7,380,778	(58,702)	7,322,076				
Other:											
Depreciation	4,069	1,550	5,619	34	5,653		5,653				
Interest income	86,702	73	86,776	164	86,940	(257)	86,682				
Interest expense	9,953	328	10,281	36	10,318	(257)	10,060				
Income taxes	16,474	1,073	17,548	100	17,648	(3)	17,645				
Increase in property plant, and equipm											
and intangible ass		2,996	7,829	32	7,861		7,861				

	Thousands of U.S. Dollars											
		2016										
	Repor	table Se	gment				Recon-	Consoli-				
	Banking	Leasing	Total	_(	Other	Total	ciliations	dated				
Ordinary income:												
Outside customers	\$1,276,237	\$ 301,273	\$1,577,510	\$	30,615	\$1,608,126		\$ 1,608,126				
Intersegment	10,618	7,650	18,268		615	18,884	\$ (18,884)					
Total	\$1,286,855	\$ 308,923	\$1,595,779	\$	31,230	\$1,627,010	\$ (18,884)	\$ 1,608,126				
Segment profit	\$ 400,034	\$ 29,283	\$ 429,317	\$	5,959	\$ 435,276	\$ (212)	\$ 435,064				
Segment assets	72,072,871	819,948	72,892,820		137,496	73,030,316	(501,841)	72,528,475				
Segment liabilities	66,280,725	563,912	66,844,638		68,914	66,913,553	(474,518)	66,439,035				
Other:												
Depreciation	34,898	14,156	49,054		279	49,334		49,334				
Interest income	775,701	812	776,513		1,127	777,641	(2,107)	775,533				
Interest expense	107,148	2,744	109,892		294	110,187	(2,107)	108,079				
Income taxes	137,628	8,553	146,181		1,693	147,874	(57)	147,817				
Increase in property plant, and equipm												
and intangible ass	ets 38,585	28,575	67,161		279	67,440		67,440				

#### (4) Information about Services

	Millions of Yen 2016									
	Lending Operations	Investment Operations	Leasing Operations	Other	Total					
Sales to external customers	¥ 52,160	¥ 65,714	¥ 33,947	¥ 29,381	¥ 181,203					
	Millions of Yen									
	2015									
	Lending Operations	Investment Operations	Leasing Operations	Other	Total					
Sales to external customers	¥ 54,583	¥ 59,054	¥ 33,155	¥ 26,881	¥ 173,675					
		Thousa	nds of U.S.	Dollars						
			2016							
	Lending Operations	Investment Operations	Leasing Operations	Other	Total					
Sales to external customers	\$ 462,905	\$583,192	\$301,273	\$260,755	\$1,608,126					

#### (5) Information about Geographical Areas

#### a. Ordinary income

This information is not disclosed as the domestic share of ordinary income from external customers exceeds 90% of ordinary income in the consolidated statement of income.

#### b. Tangible fixed assets

This information is not disclosed as the domestic share of tangible fixed assets exceeds 90% of tangible fixed assets in the consolidated balance sheet.

#### (6) Information about Major Customers

This information is not disclosed as ordinary income from a specific customer does not exceed 10% of ordinary income in the consolidated statement of income.



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