

**ANNUAL FINANCIAL DATA
FOR THE FISCAL YEAR ENDED
MARCH 31, 2018**

The Hachijuni Bank, Ltd.

I FINANCIAL REVIEW

1. Breakdown of income

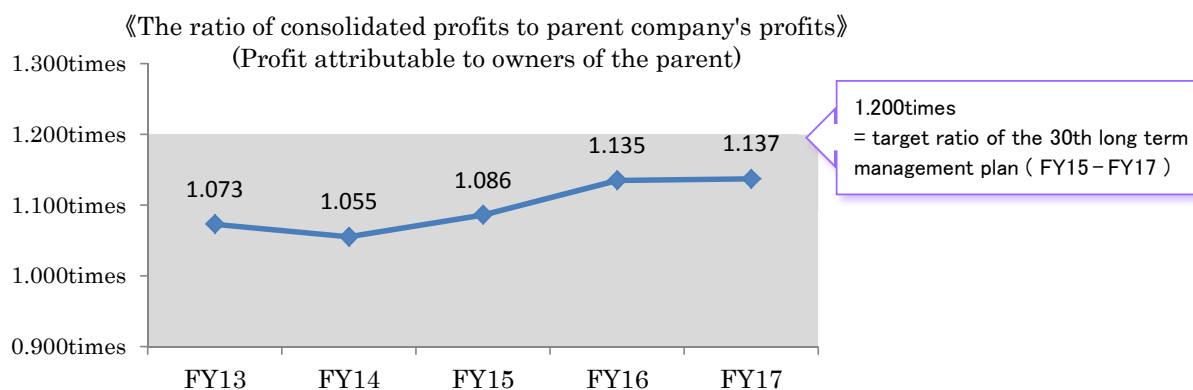
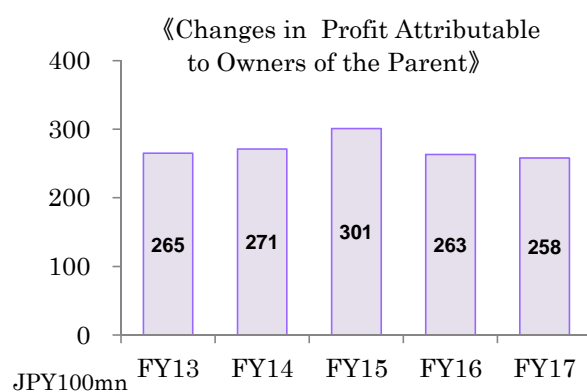
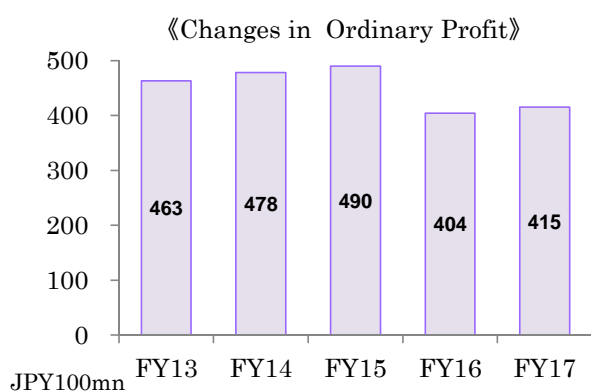
<Consolidated>

(Units: 1million yen)

	FY ended March 31, 2018 (A)	Inc/Dec (A-B)	FY ended March 31,2017 (B)
Consolidated gross business profit	99,235	(958)	100,194
Profit on interest	70,219	(3,853)	74,073
Profit on fees and commissions	13,828	469	13,359
Trading profit	2,978	1,243	1,735
Profit from other business transactions	12,208	1,182	11,026
General & administrative expenses	62,909	(3,172)	66,081
Credit related expenses	277	2,575	(2,297)
Ordinary profit	41,507	1,086	40,421
Extraordinary gains (losses)	(2,181)	(1,382)	(798)
Income before income taxes and minority interests	39,326	(296)	39,622
Total income taxes	12,199	371	11,827
Profit	27,127	(667)	27,794
Profit attributable to non-controlling interests	1,286	(196)	1,482
Profit attributable to owners of the parent	25,840	(471)	26,312

(Number of Consolidated Companies)

Number of consolidated subsidiaries	10	0	10
Number of companies accounted for by the equity method	—	—	—

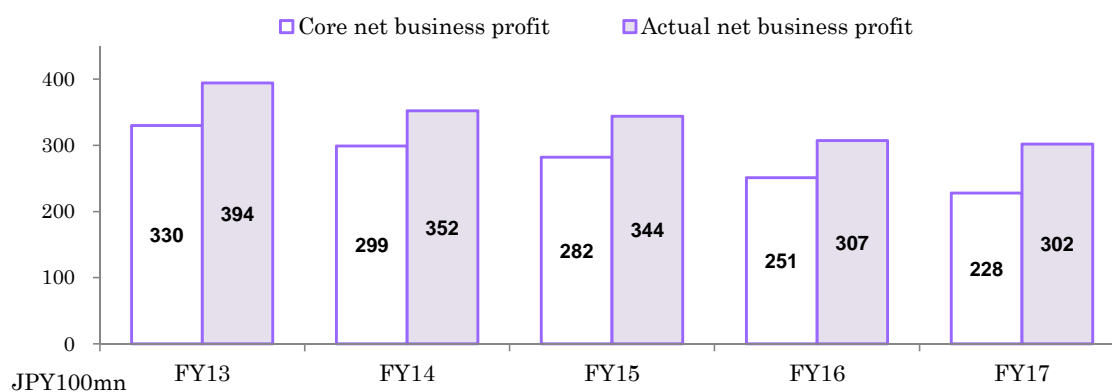


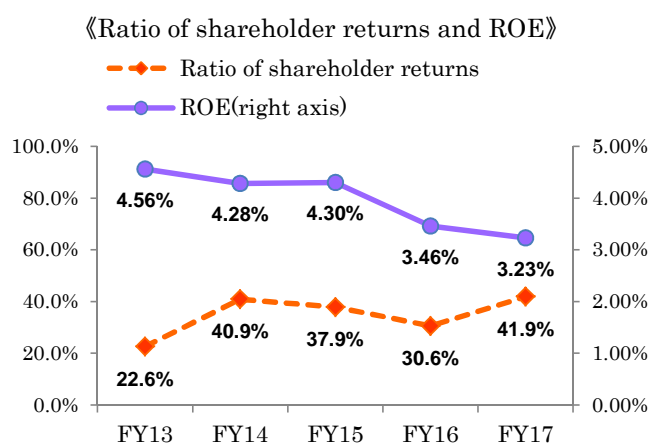
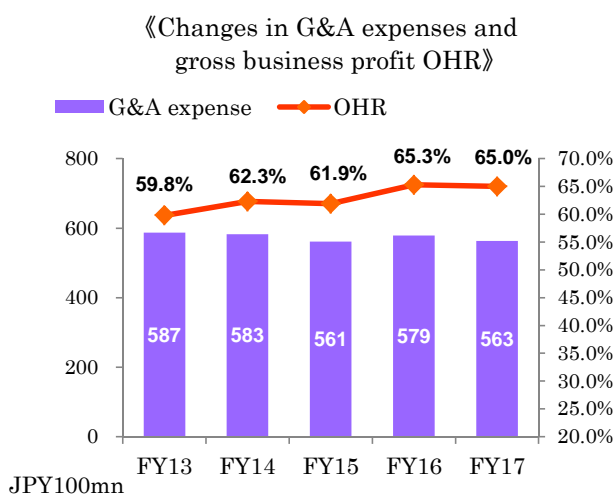
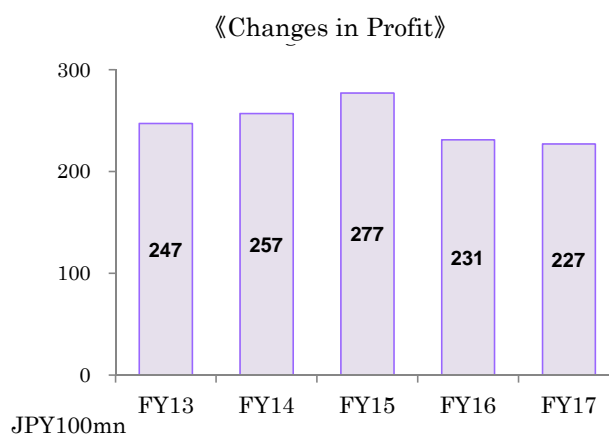
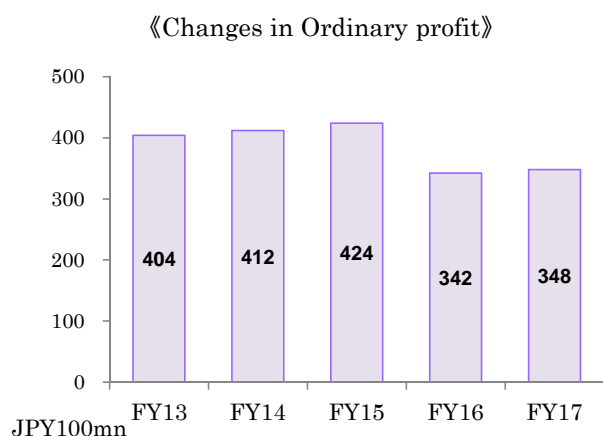
<Non-consolidated>

(Units: 1million yen)

		FY ended March 31, 2018 (A)	Inc/Dec (A - B)	FY ended March 31,2017 (B)
Gross business profit	A	86,617	(2,028)	88,646
Profit on interest		70,045	(3,795)	73,841
Profit on fees and commissions		8,375	338	8,037
Trading profit		145	10	134
Profit from other business transactions		8,050	1,417	6,633
Gains (losses) related to bonds	B	7,379	1,793	5,586
General & administrative expenses	C	56,365	(1,556)	57,921
Personnel expenses		28,204	(544)	28,748
Non personnel expenses		24,518	(1,112)	25,630
Core net business profit	A - B - C	22,872	(2,266)	25,138
Actual net business profit	A - C	30,252	(472)	30,724
Transfer to general reserve for possible loan losses	D	—	—	—
Net business profit	A - C - D	30,252	(472)	30,724
Net gains (losses) related to equity securities	E	3,981	1,555	2,426
Profit (loss) on money held in trust		972	(61)	1,033
Disposal of nonperforming loans	F	73	95	(22)
Transfer to specific reserve		—	—	—
Reversal of allowance for loan losses	G=(a-b)	447	(1,824)	2,271
Reversal of general reserve	a	1,956	(587)	2,544
Transfer to specific reserve	b	1,509	1,236	272
Recoveries of written-off claims	H	19	13	6
Ordinary profit		34,898	692	34,205
Extraordinary gains (losses)		(2,153)	(1,354)	(798)
Income before income taxes		32,744	(662)	33,407
Total income taxes		10,018	(215)	10,233
Profit		22,726	(447)	23,173
Profit(losses) related to securities	B+E	11,361	3,349	8,012
Credit related expenses	D+F-G-H	(394)	1,906	(2,300)

《Changes in Core net business profit and Actual net business profit》





Note: The ratio of shareholder returns of FY17 included the acquisition of treasury stock by the resolution of the Board of Directors on February 16, 2018.

Note: Gross business profit OHR
=G&A expense/gross business profit

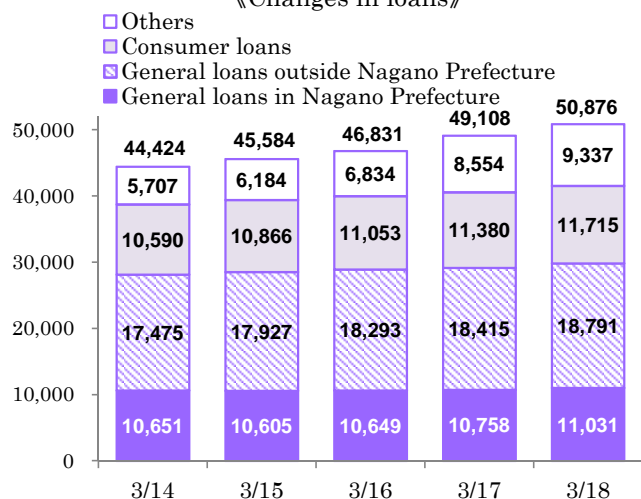
2. Major accounts

◆ Loans <Non-consolidated>

(Units: 100 million yen)

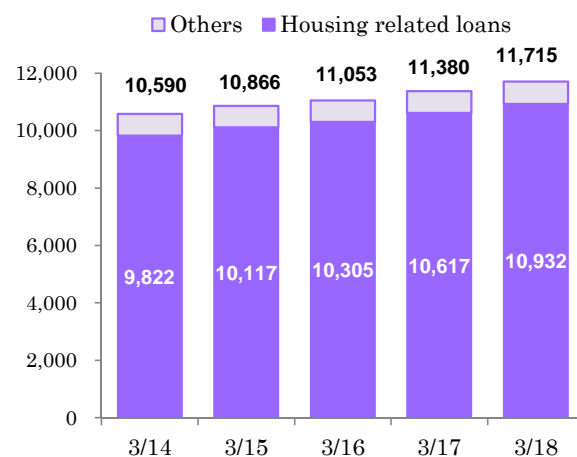
	FY ended March 31, 2018 (A)	Inc/Dec		First half year ended Sept.30, 2017(B)	FY ended March 31, 2017 (C)
		(A-B)	(A-C)		
For all offices (outstanding balance as of the end of the period)	50,876	1,325	1,767	49,551	49,108
Loans to general corporations	29,823	319	649	29,503	29,173
Loans to consumers	11,715	215	334	11,499	11,380
Housing related loans thereof	10,932	202	315	10,730	10,617
Others	9,337	790	782	8,547	8,554
For all offices (average balance of the period)	50,146	580	2,087	49,565	48,059
Loans to general corporations	29,857	330	548	29,527	29,308
Loans to consumers	11,495	80	306	11,415	11,188
Others	8,793	170	1,231	8,622	7,561

《Changes in loans》



JPY100mn/Outstanding balance

《Changes in consumer loans》



JPY100mn/Outstanding balance

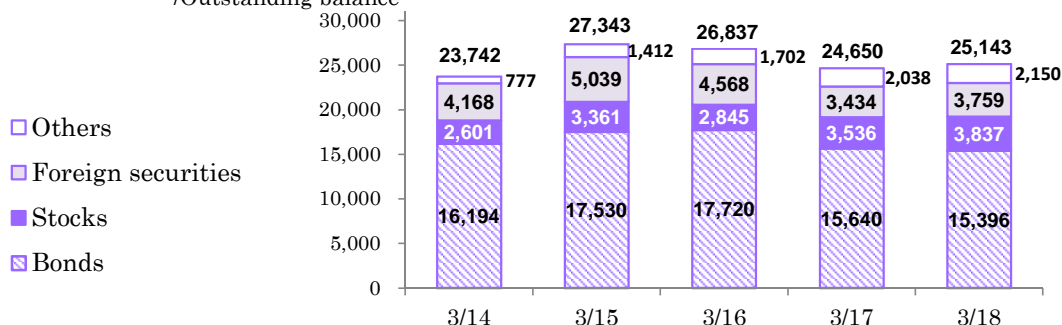
◆ Securities <Non-consolidated>

(Units: 100 million yen)

	FY ended	Inc/Dec		First half	FY ended
	March 31, 2018 (A)	(A-B)	(A-C)	year ended Sept.30, 2017(B)	March 31, 2017 (C)
For all offices (outstanding balance as of the end of the period)	25,143	(1,596)	493	26,739	24,650
Bonds	15,396	(1,195)	(244)	16,592	15,640
JGB thereof	9,970	(909)	(1,059)	10,880	11,029
Stocks	3,837	98	300	3,738	3,536
Foreign securities	3,759	(451)	325	4,210	3,434
Others	2,150	(47)	111	2,198	2,038
For all offices (average balance of the period)	22,895	347	(843)	22,547	23,739
Bonds	15,429	0	(964)	15,428	16,393
JGB thereof	10,199	(277)	(1,748)	10,477	11,948
Stocks	1,268	20	30	1,248	1,238
Foreign securities	4,045	199	(267)	3,846	4,313
Others	2,151	127	357	2,024	1,793

JPY100mn /Outstanding balance

《Changes in securities》

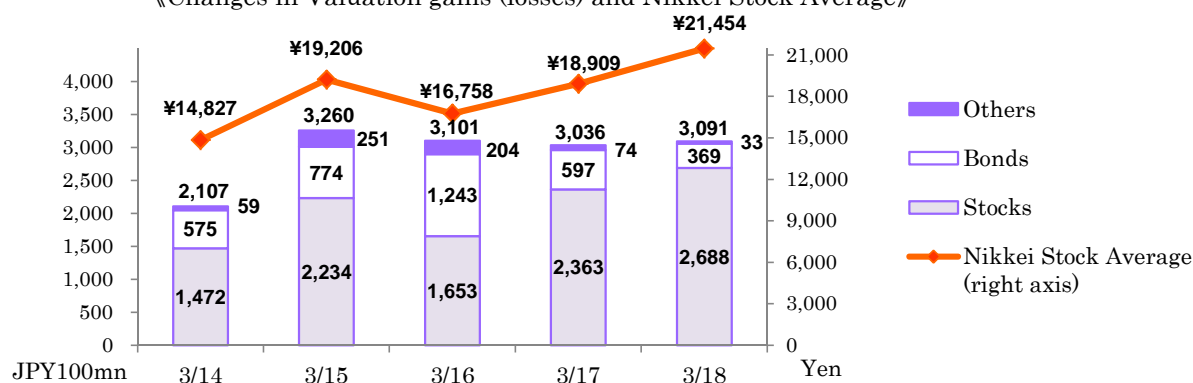


◆ Valuation gains (losses) <Non-consolidated>

(Units: 100 million yen)

	As of March 31, 2018			
	Valuation gains (losses)	Change from March 31, 2017	Valuation gains	Valuation losses
Other securities	3,091	55	3,167	75
Stocks	2,688	325	2,690	1
Bonds	369	(228)	381	12
Others	33	(41)	95	61

《Changes in Valuation gains (losses) and Nikkei Stock Average》



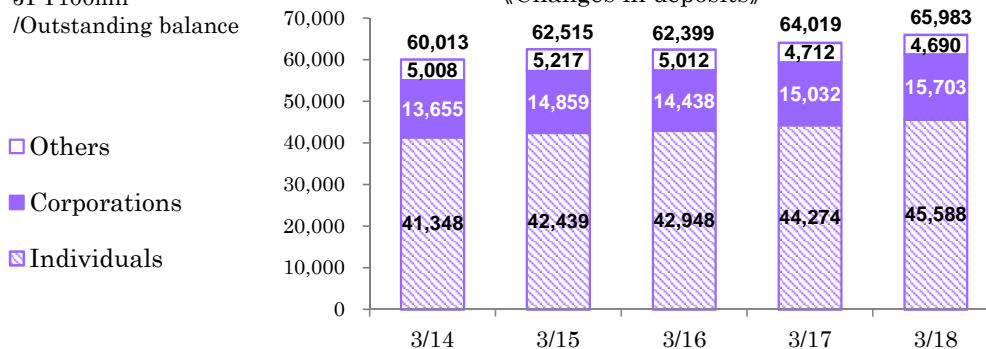
◆ Deposits <Non-consolidated>

(Units: 100 million yen)

	FY ended March 31, 2018 (A)	Inc/Dec (A-B)	Inc/Dec (A-C)	First half year ended	FY ended
				Sept.30, 2017(B)	March 31, 2017 (C)
For all offices (outstanding balance as of the end of the period)	65,983	1,927	1,964	64,056	64,019
Individuals	45,588	677	1,314	44,911	44,274
Corporations	15,703	(12)	671	15,716	15,032
Others	4,690	1,262	(21)	3,427	4,712
For all offices (average balance of the period)	64,438	274	1,071	64,163	63,366
Individuals	45,017	356	1,361	44,660	43,655
Corporations	15,844	82	594	15,761	15,250
Others	3,576	(164)	(884)	3,741	4,460

JPY100mn
/Outstanding balance

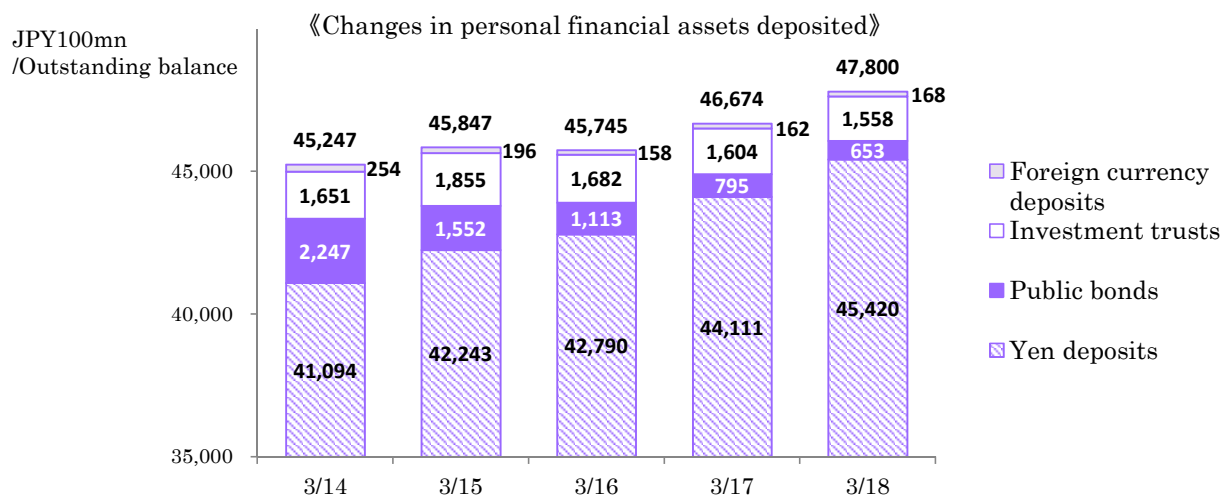
《Changes in deposits》



◆ Personal financial assets deposited <Non-consolidated>

(Units: 100 million yen)

	As of March 31, 2018 (A)			As of Sept. 30, 2017 (B)		As of March 31, 2017 (C)
		Inc/Dec (A-B)	Inc/Dec (A-C)			
Total (outstanding balance)	47,800	603	1,125	47,197		46,674
Yen deposits	45,420	674	1,309	44,746		44,111
Investment type products	2,379	(71)	(183)	2,451		2,563
Foreign currency deposits	168	2	5	165		162
Investment trusts	1,558	(13)	(46)	1,571		1,604
Public bonds (Government bonds, and other bonds)	653	(60)	(141)	714		795



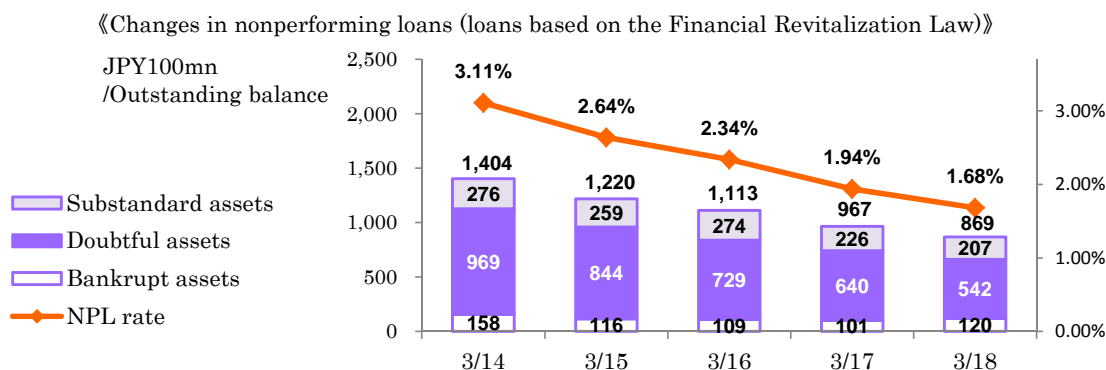
3. Financial soundness

◆ Disclosure of loans based on the Financial Revitalization Law

<Non-consolidated>

(Units: 100 million yen, %)

	As of March 31, 2018 (A)			As of Sept. 30, 2017 (B)		As of March 31, 2017 (C)
		Inc/Dec (A-B)	Inc/Dec (A-C)			
Total	869	(37)	(97)	907		967
Bankrupt and quasi-bankrupt assets	120	(7)	19	127		101
Doubtful assets	542	(4)	(98)	546		640
Substandard assets	207	(25)	(18)	233		226
As a percentage of total credits	1.68	(0.12)	(0.26)	1.80		1.94
Coverage ratio	75.6	0.5	2.1	75.1		73.5



◆ Capital ratio (Basel III standards)

<Consolidated>

		As of March 31, 2018 (A) (preliminary)			As of Sept. 30, 2017 (B)	As of March 31, 2017 (C)
			Inc/Dec (A-B)	Inc/Dec (A-C)		
Total capital ratio	A/D	20.51%	(0.76%)	(0.11%)	21.27%	20.62%
Tier1 capital ratio	B/D	20.51%	(0.17%)	0.43%	20.68%	20.08%
Common Equity Tier1 capital ratio	C/D	20.51%	0.01%	0.60%	20.50%	19.91%

(Units: 100 million yen)

Total capital	A	7,070	123	367	6,946	6,703
Tier1 capital	B	7,070	316	545	6,753	6,525
Common Equity Tier1 capital	C	7,070	376	600	6,693	6,470
Risk weighted assets	D	34,457	1,809	1,964	32,648	32,492
Required capital	D×8%	2,756	144	157	2,611	2,599

<Non-consolidated>

		As of March 31, 2018 (A) (preliminary)			As of Sept. 30, 2017 (B)	As of March 31, 2017 (C)
			Inc/Dec (A-B)	Inc/Dec (A-C)		
Total capital ratio	a/d	19.70%	(0.66%)	(0.33%)	20.36%	20.03%
Tier1 capital ratio	b/d	19.70%	(0.16%)	0.14%	19.86%	19.56%
Common Equity Tier1 capital ratio	c/d	19.70%	(0.16%)	0.14%	19.86%	19.56%

(Units: 100 million yen)

Total capital	a	6,703	150	366	6,553	6,336
Tier1 capital	b	6,703	311	515	6,392	6,188
Common Equity Tier1 capital	c	6,703	311	515	6,392	6,188
Risk weighted assets	d	34,015	1,831	2,382	32,184	31,633
Required capital	d×8%	2,721	146	190	2,574	2,530

Note: In the above Risk weighted assets calculation, credit risk assets was based on The Foundation Internal Ratings-Based Approach and operational risk amount was based on The Standardized Approach.

II Earning projections for the fiscal year ending March 31, 2019

<Consolidated>

(Units: 100 million yen)

	Projection for half year ending 2018/9/30	Projection for FY ending 2019/3/31 (A)	(A-B)	Results for FY ended 2018/3/31 (B)
Ordinary profit	150	320	(95)	415
Profit attributable to owners of the parent	100	210	(48)	258

<Non-consolidated>

(Units: 100 million yen)

	Projection for half year ending 2018/9/30	Projection for FY ending 2019/3/31 (A)	(A-B)	Results for FY ended 2018/3/31 (B)
Gross business profit	394	811	(55)	866
Profit on interest	324	658	(42)	700
Profit on fees and commissions	45	92	9	83
Trading profit	0	1	0	1
Profit from other business transactions	23	59	(21)	80
(Gains (losses) related to bonds) A	15	40	(33)	73
General & administrative expenses	284	566	3	563
(Personnel expenses)	146	292	10	282
(Non personnel expenses)	118	240	(5)	245
Core net business profit	95	205	(23)	228
Actual net business profit	110	245	(57)	302
Transfer to general reserve for possible loan losses B	—	—	—	—
Net business profit	110	245	(57)	302
Net gains (losses) related to equity securities C	5	10	(29)	39
Disposal of nonperforming loans D	0	1	1	0
Reversal of allowance for loan losses E	7	12	8	4
Recoveries of written-off claims F	—	—	(0)	0
Ordinary profit	120	260	(88)	348
Profit	100	200	(27)	227
Profit(losses) related to securities A+C	20	50	(63)	113
Credit related expenses B+D-E-F	(6)	(11)	(8)	(3)

※ These projections are based on certain estimates which the bank believes are reasonable, based on information available as of the date of this filing; there is the possibility that the actual results may vary significantly due to various factors in the future.